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Check Up Time?

If you're like many people, you only go to the doctor when you're not feeling well. However, most doctors prefer you to be more proactive and suggest you schedule an annual checkup – even if you're feeling fine. Financial advisors also like to meet with you regularly to provide an update on your investments.

The reason is obvious. If you're proactive about your health and investments, rather than simply reacting when there's something wrong, you're likely to be much better off.

The same can be said about your home. It's a big investment both financially and emotionally – and it impacts so many aspects of your life. Doesn't it make sense to review that investment regularly?

As a real estate professional, I like to meet with valued clients like you, at least once a year. We would go over your home, its value, and the degree to which it's still meeting your needs. Think of it as a check-up that keeps you "healthy" as a homeowner.

If you're ready for that review now, give me a call.

All the best!

Paul

*Think,
Act... Live!*

"I am not a product of my circumstances. I am a product of my decisions."

STEPHEN COVEY

"We don't develop courage by being happy every day. We develop it by surviving difficult times and challenging adversity."

BARBARA DE ANGELIS

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**Paul Holland's
UPDATE**

My job is to help you with all your real estate needs – before, during and after the sale.

Ready to Help

Providing valuable information and helpful services to valued clients like you is important to me. So, if there's anything else I can do to help you with your real estate investment – such as offering additional advice, information or recommendations, please remember I'm here for you.

If you want market statistics for your area, please call.

Can You Improve your Home's Water Flow?

If you find that the water flow in your house is letting you down, there are some simple steps you can take to isolate and possibly alleviate the problem. For example, a blockage could be caused by mineral deposits on faucet nozzles, tub spouts and showerheads. By immersing the spout and/or aerator in a bucket of water and vinegar or other manufacturer recommended solution, you might easily free up the flow and volume of water.

Another problem that could impact overall pressure is a leak along your main supply. Detection tests can confirm a leak – even if it's underground – but, if it's on your property, you'll be responsible for fixing it. Inside your home, examine your water supply for leaks. Even if you can't see the full



system, listen closely for hissing pipes, or watch for mould infestation – a sure sign of excessive moisture. Finally, if your lines are a collection of various carriers joined together (e.g. lead pipes to copper or copper to plastic), there is a possibility that you are losing pressure at those links – especially if older material is in use. Have a qualified plumber address those kinds of issues.



Innovative Products for the Summer

As the lazy days of summer approach us, many new and intriguing products become available with the promise of more pleasant ways to spend our leisure time. Some are meant for on-the-go types, while others cater to those who like to hang out in a backyard, around a pool, or on a balcony. Consider the following:

- A birdfeeder with a see-through bubble that sits on the sill beneath your window sash for an amazing close-up of nature!
- A picnic table with individual seats that do not require you to climb over a bench to face the centre. Alternatively, a picnic table that unfolds into two park benches or outward-looking seats.
- A reclining lounger with a "face pillow" that gives you a window you can look through to read your book, magazine, tablet or phone while lying on your stomach.
- An inflatable movie screen for outdoor film presentations for partygoers.
- A floating ping-pong table – ideal for the shallow end!
- An adult-sized "kiddie pool" that lets you soak in a shallow inflatable tub.
- A hammock you can fill with water for the coolest summer snooze!

Car Ownership is Changing Quickly

It may have been unthinkable a mere decade ago, but attitudes towards automobile ownership have seen some dramatic changes that could affect real estate in a profound way. Car purchases are giving way to ride-sharing programs. In fact, domestic and international auto manufacturers are now investing in new options for consumers who don't want the long-term commitment of ownership. Ultimately, it is predicted that many drivers will choose to join auto-sharing clubs to free themselves of ownership, maintenance and insurance costs.

The consequences of such decisions will affect many aspects of a largely automobile-driven society. The insurance business, the fuel industry and car rental services are all susceptible to dramatic changes as this reality unfolds – not to mention the consequences for owners and employees of parking accommodations, auto repair shops and other after-market retailers.



The potential impact becomes even greater when you factor in the inevitable acceptance of driverless "autonomous" vehicles. This change begs the question, "What will become of garages, driveways and parking pads?" The evolution in the auto industry may eventually have many ramifications on all of us in terms of where and how we live.