

PREFERRED CLIENT UPDATE

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Market Mystery

For many homeowners, the real estate market can seem like a Sherlock Holmes mystery that requires a genius to make sense of it all. There are bubbles and bursts, lending rate swings, changing regulations, and so on.

It can all seem very confusing.

Fortunately, you don't have to search the internet for answers or try to figure it all out on your own. As your real estate sales associate, I can help you make sense of the market. I'm up-to-date on the local real estate scene – and have the information, data and experience to answer your questions.

For example, you might be wondering what your property is worth on today's market, or you may have a question about homes for sale in a particular neighbourhood. Whatever your questions, don't hesitate to reach out to me. You're a valued client and I'll do my best to help you.

All the best!

Paul

*Think,
Act... Live!*

"Motivation is the art of getting people to do what you want them to do because they want to do it."

DWIGHT EISENHOWER

"If we have the attitude that it is going to be a great day, it usually is."

OG MANDINO

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ROYAL LEPAGE
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**Paul Holland's
UPDATE**

My job is to help you with all your real estate needs – before, during and after the sale.

Have a question?

You may not be planning to move for a while, but may still be curious about what's happening in the local real estate market. So, any time you have questions, please remember I'm here for you.

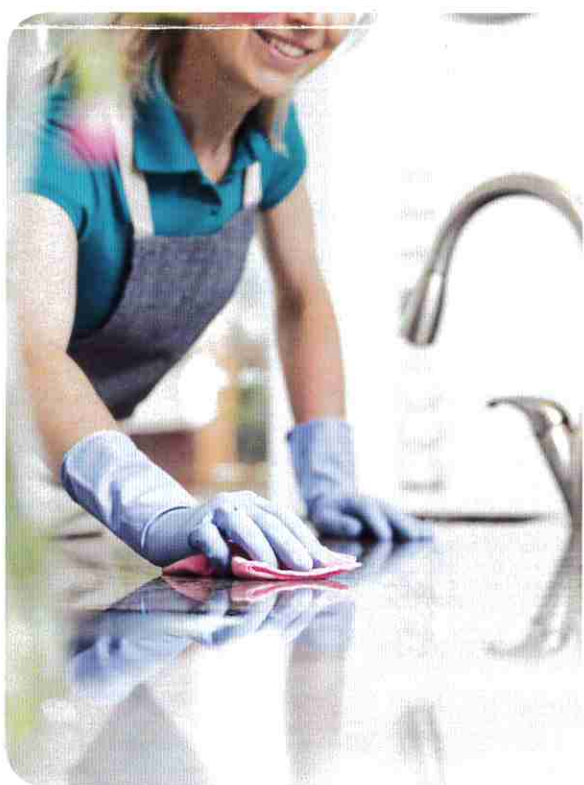
If you want market statistics for your area, please call.

Five Useful Household Tips

1. Try rubbing a piece of raw walnut on a light but visible scrape on the surface of a wood furnishing to provide a temporary natural lustre.
2. Keep track of your chosen colours by writing the paint source and code on the handle of the stir stick before tossing empty paint cans.
3. Clean a scorched pan by filling with boiling water to the mid-point, mixing in a few teaspoons of baking soda and allowing to cool before scrubbing.
4. Measure servings of cookie dough easily by coating your spoon with a layer of milk to prevent the raw dough from sticking.



5. Remove coffee stains from most synthetic upholstery and carpeting by repeatedly sponging the area with a clean white cloth soaked in a mixture of mild dish detergent and water, then dabbing with a clean white cloth rinsed in cold water.



Benefits of Microfibre Cloth

Synthetic microfibre textiles have become a popular choice for residential and industrial cleaning. What makes them a preferred choice over common cloth or paper towel?

Technically speaking, their fibres are so fine, they can be woven into strands that can better penetrate miniscule cracks and creases. Many times less than the width of a human hair, microfibres can be spun with tiny branches or filaments that can capture microbial bacteria, and absorb liquid up to seven or eight times their weight. In addition, microfibres can create static electricity to capture dust particles that would otherwise be stirred up into the air during dusting.

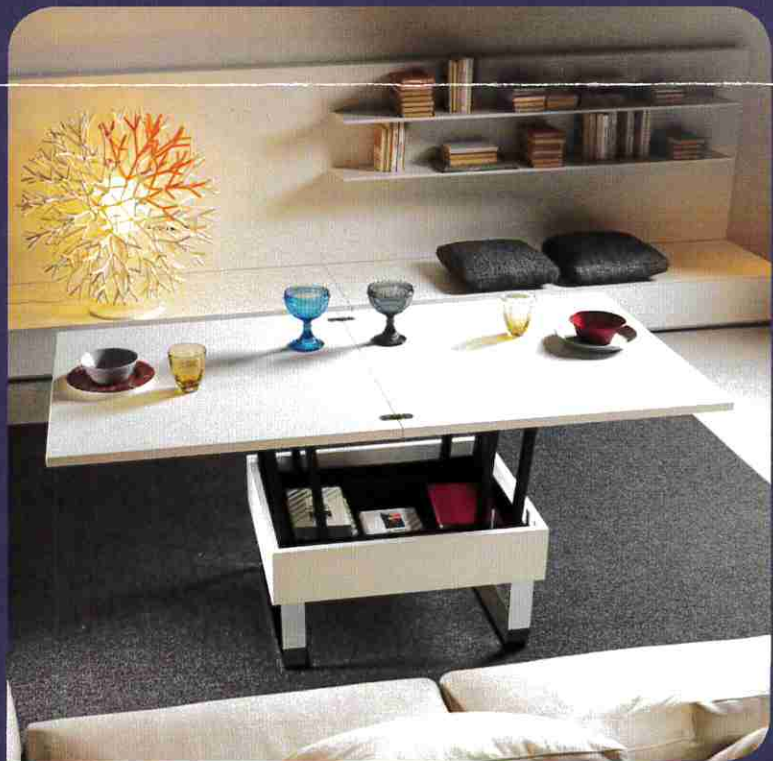
Aside from their technical attributes, the availability of cloths in a range of colours provides a simple benefit. Users can designate individual colours to specific tasks, thereby reducing the risk of cross-contamination across floors, countertops, sinks and toilets.

Furniture Ideas that Save Space

We could all use a little more room in our homes, so it's always worth checking out the amazing space saving options available to homeowners today. Some common clutter reducing options include closet organizers and kitchen cabinetry specially designed for storage, but there are so many new ideas available too.

For example, the latest modern beds appear to be sitting on a solid box frame but they are actually hiding plenty of storage space. That space is easily accessible with a simple lever that raises the mattress – a much tidier solution than shoving boxes between the legs of a standard bed frame.

If you're considering a sofa bed or Murphy bed, imagine a set of bunk beds that are hidden within the framework of an ordinary-looking sofa or behind a wall unit. How about a coffee table that expands into a dining room table, or a cube-shaped ottoman that hides seating for five? With so many new space-saving furniture designs available, a



casual search online could reveal possibilities you may never have imagined.