



LAUREN KENT
T. 604.671.6115
Lauren@LaurenKent.ca



DON EILERS
T. 604.889.9449
Don@DonEilers.com

JILL WIERSMA
T. 604.341.1411
jillw@telus.net

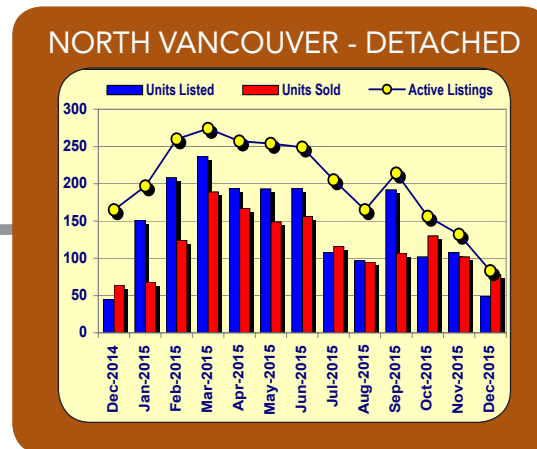
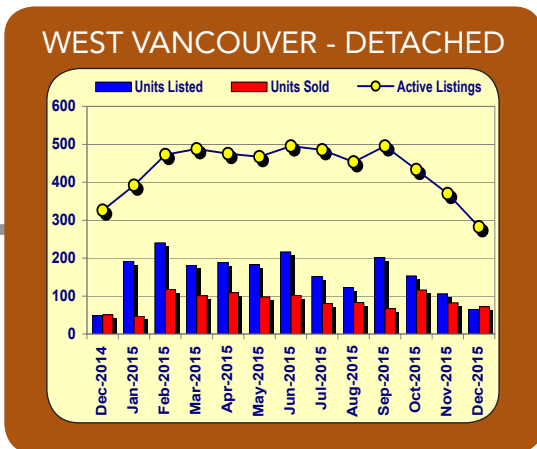
CRAFTING REAL ESTATE SUCCESS

THE SNAPSHOT FOR JANUARY 2016

SAY HELLO TO 2016

Wow – that was quite a year! Not only did it fly by but we established new records in nearly every category of sales in the North Shore real estate market. Certainly in the 24 years that I have been in the industry, 2015 was like no other year I’ve experienced.

The continuing flow of foreign money from Iran & China entering our market has forced prices up to new highs. In fact, foreign investment has been the main reason I believe prices are up in virtually every area in the Lower Mainland and the new property assessments are reflecting this.



2016 is undoubtedly going to be another interesting year in Real Estate. If inventory levels remain low we could see another upward thrust in prices. The most expensive real estate market in Canada shows no signs of a decline. In this incredibly competitive market sellers will want to ensure that they maximize the value of their homes and buyers will want to be sure they benefit from an experienced real estate professional for guidance in an incredibly fast paced bidding process.

With over 50 years of combined real estate experience Lauren, Jill & I would welcome the opportunity to answer any questions you may have about our local market or assist you in making your next move.

Happy New Year and all the best for 2016!

Cheers,

Don Eilers
604.889.9449
Don@doneilers.com