

## Statistically Speaking

### Market activity in the Fraser Valley Real Estate Board.

New Listings: Oct '06 - 2785 Sept '06 - 2456 Aug '06 - 2609 Oct '05 - 2199

Number of sales: Oct '06 - 1287 Sept '06 - 1323 Aug '06 - 1635 Oct '05 - 1778

Board Year to Date sales volume -8.2% Langley Year over Year Price Index value +18.8%

### FREE BREAKFAST WINNER!

If your address is **4273 196B St.** you've just won

  
**BREAKFAST FOR 2**  
at  
**DE DUTCH PANNEKOEK HOUSE**

in the Langley Crossing Mall (value approx. \$25.00)  
You must phone me by month's end to claim your prize.

### FREE BREAKFAST OR LUNCH ENTREE

with the purchase of a second entree of equal or greater value.

Offer valid until December 15th 2006 at the Langley De Dutch Only  
Offer Not Valid On Sundays

\*\*Please remember to tip on the full value of the meal\*\*

*Jeremy Sutton*



\* A Full time Realtor for 23 years.

\* Won lots of awards for top sales activity.

\* 30+ sales this year incl. 8 from this neighbourhood.

\* In the top 10% of all Realtors in the R.E. Board.

#### MARKET SHARE\*

January 1st- September 30th, 2006  
LANGLEY

RE/MAX -	30.1%
Homelife -	21.8%
Royal/LePage -	20.3%
Realty \$5000 -	5.8%

With **22.0%** of Langley Realtors,  
**RE/MAX** leads the way  
\*Based on MLS stats



*Jeremy*  
of

**RE/MAX**

Treeland Realty  
604-533-3491

## THE SOUTHWEST BROOKSWOOD BULLETIN



**Free Breakfast winner inside!**

**Check Out My Web-Site!**

[www.realestatelangley.com](http://www.realestatelangley.com)

## The Real Estate Foundation



THE REAL ESTATE  
FOUNDATION  
OF BRITISH COLUMBIA

Occasionally a client will ask where all the interest goes on the deposit monies held in trust. This is a good question. Real estate offices can easily have well over \$100,000 in trust at any given time which even at today's low interest rates can generate a measurable return.

Interest on trust accounts is paid to the Real Estate Foundation, a body set up in the mid 1980's for the purpose of collecting interest (that previously went back to the bank) on trust accounts.

The Real Estate Foundation is legislated to use the interest monies for the purposes of real estate research, public and professional education, law reform, and good works related to real estate and land use.

In 2005 the Foundation made 98 grants totalling 2.9 million dollars. In the Fraser Valley the interest earned from trust accounts totalled \$222,248 in 2005. The Foundation awarded three grants back the Fraser Valley R.E. Board. These were for:

1. Cataloguing library resources obtained from Kwantlen University College.
2. Running the Commercial Investment and Economic Development Forum
3. Publishing the Commercial Real Estate handbook

An additional grant was given to the United Way of the Fraser Valley for research and education with the Upper Fraser Valley Affordable/Accessible Housing Initiative.

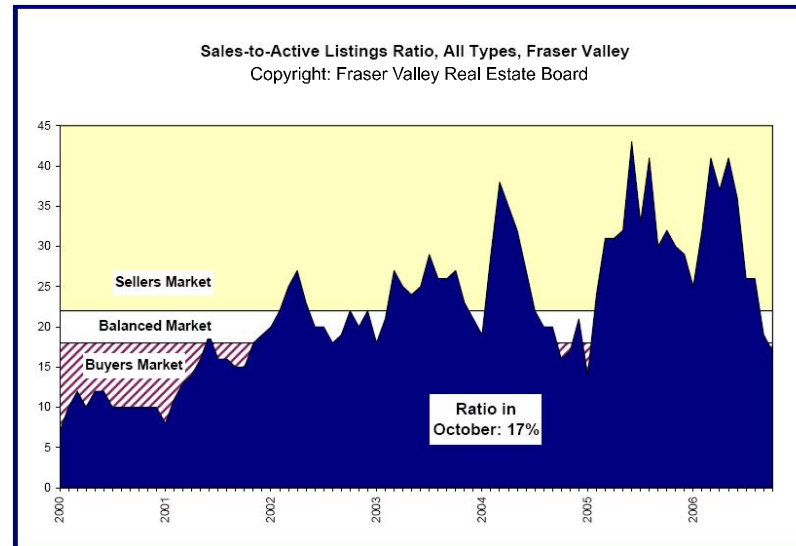
Smart Growth on the Ground. A special program supported by the Foundation, this is a unique partnership between U.B.C., Smart Growth B.C. and the Real Estate Institute of B.C. to work with communities to prepare and implement neighbourhood plans that are "smarter" and more sustainable within the environment.

Aside from direct grants the Foundation awards endowments for continuing benefit. This year a \$400,000 endowment was paid to the new S.F.U. Surrey campus for the development and operation of their library in the new facility. In previous years endowments have been made to UBC Faculty of Commerce, University of Victoria Faculty of Law, Douglas College Institute of Urban Ecology and many other regional colleges throughout the province.

Next time you come to buy a property and put that deposit in trust, feel a little better knowing that the interest, small that it is, goes to support many good area of education, research and support.

For more details go to [www.realestatefoundation.com](http://www.realestatefoundation.com).

Current Listings	Style	Age	Square Feet	Bedrms	Bthrms	List Price
20013 37A Ave.	Basement	31	1974	5	3	\$409,900
3497 198A St.	Rancher	32	1555	3	2	\$435,000
19732 36th Ave.	2 Storey	27	2131	4	3	\$439,000
19892 35A Ave.	Basement	31	2208	5	2	\$439,900
20011 37th Ave.	Basement	30	2066	3	3	\$439,900
3721 197A St.	Rancher	33	1710	4	2	\$449,900
19663 35A Ave.	3 Level Split	26	1851	4	3	\$469,000
19995 39A Ave.	3 Level Split	27	2137	3	3	\$469,900
4070 199A St.	2 Storey	19	2630	4	3	\$529,000
19955 37th Ave.	2 Storey	47	3286	5	3	\$559,000
4272 199A St.	2 Storey/ Basement	25	2558	4	3	\$595,000
<b>3734 197A St. - SOLD</b>	Rancher	34	1500	4	1	<b>\$413,000</b>
<b>19815 36A Ave. - SOLD</b>	Rancher	31	1451	3	2	<b>\$423,000</b>
<b>19770 38th Ave. - SOLD</b>	Basement	34	2330	3	2	<b>\$442,000</b>
<b>19873 37A Ave. - SOLD</b>	Rancher w/ Bsmnt	38	2650	5	3	<b>\$501,500</b>
<b>19773 34A Ave. - SOLD</b>	Rancher	19	1546	3	2	<b>\$560,000</b>
<b>4265 196B St. - SOLD</b>	Basement	33	2994	4	4	<b>\$625,000</b>
<b>3382 197th St. - SOLD</b>	2 Storey	18	3006	4	3	<b>\$629,500</b>



The above information is believed correct but not guaranteed. All details are as of date of printing.



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