

## Statistically Speaking

### Market activity in the Fraser Valley Real Estate Board.

**New Listings:** Jan '06 - 2127 Dec '05 - 1153 Nov. '05 - 1857 Jan '05 - 1875  
**Number of sales:** Jan '06 - 1165 Dec '05 - 1218 Nov '05 - 1620 Jan '05 - 842

Board Year to Date sales volume +38.4% Langley Year over Year Price Index value +11.5%

### FREE BREAKFAST WINNER!

If your address is **3373 198A St.** you've just won



**BREAKFAST FOR 2**  
at  
**DE DUTCH PANNEKOEK HOUSE**



in the Langley Crossing Mall (value approx. \$25.00)  
**You must call me by month's end to claim your prize.**

### **FREE BREAKFAST OR LUNCH ENTREE**

**with the purchase of a second entree of equal or greater value.**

Offer valid until November 30th 2005 at the Langley De Dutch Only

Offer Not Valid On Sundays

\*\*Please remember to tip on the full value of the meal\*\*



*Jeremy Sutton*



\* A Full time Realtor for 22 years.

\* Won lots of awards for top sales activity.

\* 40 sales this year including 4 from this neighbourhood.

#### MARKET SHARE\*

January 1st- Sept 30th 2005

LANGLEY

<b>RE/MAX -</b>	<b>33.3%</b>
Homelife -	22.5%
Royal/LePage -	16.8%
Sutton Group -	7.2%

With **19.7%** of Langley Realtors,

This is not intended to cause or induce breach of an existing listing agreement.



*Jeremy*  
of

**RE/MAX**

**Treeland Realty**  
604-533-3491

THE  
*SOUTHWEST*  
*BROOKSWOOD*  
BULLETIN



**Free Breakfast winner inside!**

**Check Out My Web-Site!**

[www.realestatelangley.com](http://www.realestatelangley.com)

#101 - 6337 198th Street, Langley B.C. V2Y 2E3

Each office independently owned and operated.

## A New Website

I have connected with a service company to enhance the value of my website. This new service includes a whole new look for the site, much easier to navigate, and many new features.

**Property Search** - not only can you view my listings and recent sales with photo tour and PDF sheets but there is also a new search engine that works like the mls.ca site but is easier to use and more detailed in it's results. Try it out, search anywhere in the Valley. I was quite impressed.

**Brookwood Section** - here you can find every current listing in Southwest Brookwood as well as details on recent sales. Can't wait for the next Bulletin to find out what your neighbour sold for? Check out the recent sales here.

There's also a page to look up old Brookwood Bulletins. Recall an old article and want to refer back to it? now you can look up past articles in PDF format and print it off.

**Langley** - here are maps and stats and a photo tour of my photos of Langley.

**Information pages** - special sections on prepping a house, sellers or buyers costs, how agency works, what is market value, inspectors, renovation values, tenancy rules, probate of wills, the credit bureau, and much more.

**Testimonials** - In case you wondered, people have written to me with thanks for a job well done. It's always nice when people take the time to write a note of thanks for me to share.

I'm excited about the site... but of course, it's my site and I'm pumped about real estate. I hope that you get some value from it as well.

[www.realestatelangley.com](http://www.realestatelangley.com)

### Market Strength Update:

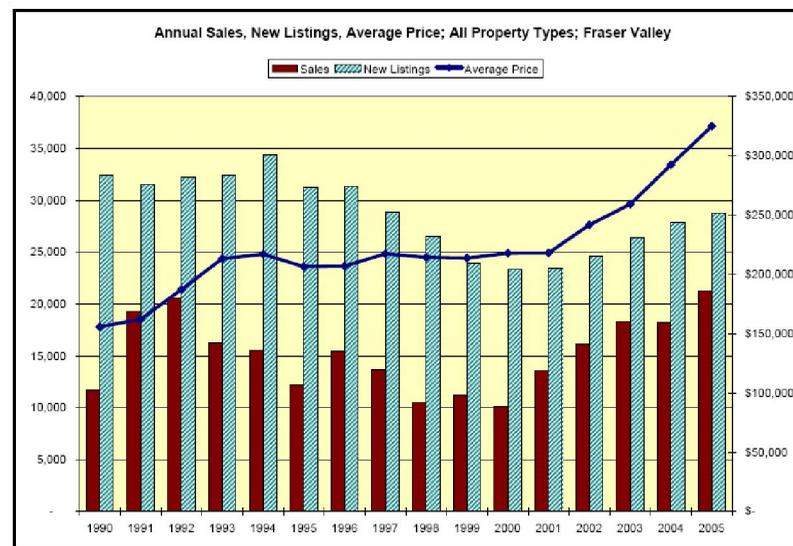
It's been a terrific year again for sales and value growth. The energy of the market last into september but has now waned somewhat. There is still a shortage of good properties for sale but the number of sales has dropped off too.

Look at the listings and sales on the next page. In the spring and summer there were more sales than listings. Now there are seven listings compared to four sales. Of those listings, four of the seven have done price reductions. This is a sign of a market that has crested and softened a bit such that the recent listings have to readjust their optimistic pricing to remain competitive with the changing market.

I expect the market to remain softer, running at a more average tempo, until the new year.

### OUR LOCAL MARKET UPDATE - FEBRUARY 23, 2006

Current Listings	Style	Age	Square Feet	Bedrms	Bthrms	List Price
3695 197A St.	rancher	32	1175	3	1	\$349,900
19856 36A Ave.	rancher	32	1462	3	2	\$359,000
3417 199A St	rancher	99	1097	3	1	\$359,900
19965 36A Ave	bsmnt	32	2064	5	2	\$384,900
3650 197A St	bsmnt	32	2050	4	2	\$389,900
3496 196 St	rancher	42	1678	3	2	\$419,000
19814 37 Ave	bsmnt	31	1930	4	2	\$439,900
19854 37A Ave	ranch+bsmnt	99	1620	4	1	SOLD \$354,500
19845 37A Ave	bsmnt	37	2210	6	2	SOLD \$379,000
19839 37 Ave	rancher	37	1610	3	2	SOLD \$394,000
19918 38 Ave	rancher	45	1530	3	2	SOLD \$380,000
19975 36 Ave	ranch+bsmnt	31	2772	5	2	SOLD \$386,000
19702 42 Ave	bsmnt	31	2400	4	3	SOLD \$435,000
3508 197A St	bsmnt	26	2350	4	3	SOLD \$435,000
3331 197A St	2 storey	18	2480	4	3	SOLD \$527,500



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The above information is believed correct but not guaranteed. All details are as of date of printing.



### Time for a housing change?

Call for a no obligation review of the market and how my marketing plan will work for you.



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