

sutton - centre realty

AN INDEPENDENT MEMBER BROKER

Website: www.suttoncentrerealty.com

Killarney / Central Park, Vancouver Reference for: Bruce Kagetsu (Sutton Centre Realty)

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Selling a house is an emotional and exhausting journey, especially a home of 55 years filled with memories, collectibles, furniture, tools, clothes and more. When selling our family house, it felt overwhelming and we knew it was important that we find the right realtor to guide and support us through the process. We interviewed several people and chose Bruce, because he was passionate about his work, had years of experience as a realtor in our neighbourhood, and most importantly, we sensed that Bruce would be easy to work with and go the extra mile to help us through all the steps of selling our home. He not only met our expectations, he far exceeded them.

Bruce is professional, competent, enthusiastic, hard working and an excellent communicator who confidently walked us through all stages of selling our family house. From the beginning phase of listing the property and hosting open houses, he understood the unique value and highlights of our street and neighbourhood and marketed the house accordingly. He got lots of traffic through the house, immediately reported on all open houses and meetings, followed up on any interest, gave us good advice related to the negotiating process and sale of the property, and once sold, helped us prepare the house for completion and possession dates.

Beyond the basics and handling all the paperwork that goes with a real estate deal, Bruce went above and beyond, even providing a list of resources for moving out all our possessions. He was committed to the project from beginning to end, and what possibly sets him apart from other realtors, is that he not only was there to help and offer advice well in advance of what needed to be done and when, but also, he was proactive and hands-on at every step when needed, and with a great sense of humour!

Bruce is very resourceful and capable. His service is exemplary - we highly recommend him and are pleased to be a reference for him.

Valedictorian of Killarney High School / Central Park Area, Vancouver