

March 22, 2018

"I recently purchased my first home and had the pleasure of having Lynn and Chris as my realtors. I started looking in January of 2018. Lynn encouraged me to see as many places as I could as she thought the more I saw, the better idea I would have of what exactly I wanted. They were both incredibly patient with me, spending evenings and weekends showing me various units. They didn't push me to see units I didn't want, or were over my budget, and they took the time at each place to really see the unit and building. They told me about the neighbourhoods (as I was new-ish to the city at that time), the history of the area, what's currently in the area and anything planned. Lynn knew I loved the East end, and when a condo came up in a building that I really liked, Lynn called me right away and we saw the unit (before it had even gone on MLS!). While that wasn't the unit I ended up purchasing, it was great to know I had someone watching the market and keeping an eye open for places I might like. After 2.5 months, I finally found a place I was (incredibly) excited about. I loved it and decided to put an offer on it. It was in an amazing area, but the unit itself did need to be upgraded. Also, as there were not that many sales, it was hard to find a close comparison so pin-pointing a good offer price was tricky. Luckily, Lynn and Chris had some insight and told me what price they thought we should offer. Lynn even decided that we should submit a personal letter with our offer (in case there were other close ones, she thought adding a personal touch would help). I'm incredibly grateful she did because I got the place (and I even spent under my budget which I think is almost unheard of in this market!)

I would highly recommend both Lynn and Chris and their partner Laura. As a first time home buyer, this was the largest purchase I have ever made and the most debt I have ever taken on. Having someone who is 'on your side' and that you trust, guiding you through the process, makes it easier, less stressful and enjoyable. I am so excited to move in to my new place and I owe a huge THANK YOU to Lynn and Chris for helping me find it!"



Ali Cook, CFA
Financial Analyst

