

Price Band & Bedroom STATS HOUSES (DETACHED)

| SnapStats® | Inventory | Sales | Sales Ratio |
|-----------------------|------------|-----------|-------------|
| \$0 – 300,000 | 0 | 0 | NA |
| 300,001 – 400,000 | 0 | 0 | NA |
| 400,001 – 500,000 | 0 | 0 | NA |
| 500,001 – 600,000 | 0 | 0 | NA |
| 600,001 – 700,000 | 0 | 0 | NA |
| 700,001 – 800,000 | 0 | 0 | NA |
| 800,001 – 900,000 | 0 | 0 | NA |
| 900,001 – 1,000,000 | 5 | 3 | 60% |
| 1,000,001 – 1,250,000 | 25 | 16 | 64% |
| 1,250,001 – 1,500,000 | 38 | 12 | 32% |
| 1,500,001 – 1,750,000 | 14 | 8 | 57% |
| 1,750,001 – 2,000,000 | 11 | 2 | 18% |
| 2,000,001 – 2,250,000 | 5 | 1 | 20% |
| 2,250,001 – 2,500,000 | 6 | 1 | 17% |
| 2,500,001 – 2,750,000 | 2 | 0 | NA |
| 2,750,001 – 3,000,000 | 4 | 0 | NA |
| 3,000,001 – 3,500,000 | 2 | 0 | NA |
| 3,500,001 – 4,000,000 | 5 | 0 | NA |
| 4,000,001 – 4,500,000 | 2 | 0 | NA |
| 4,500,001 – 5,000,000 | 1 | 0 | NA |
| 5,000,001 & Greater | 1 | 0 | NA |
| TOTAL | 121 | 43 | 36% |

| | | | |
|-------------------|------------|-----------|------------|
| 2 Bedrooms & Less | 4 | 3 | 75% |
| 3 to 4 Bedrooms | 84 | 27 | 32% |
| 5 to 6 Bedrooms | 32 | 12 | 38% |
| 7 Bedrooms & More | 1 | 1 | 100% |
| TOTAL | 121 | 43 | 36% |

| SnapStats® Median Data | May | June | Variance |
|--------------------------|-------------|-------------|----------|
| Inventory | 131 | 121 | -8% |
| Solds | 51 | 43 | -16% |
| Sale Price | \$1,298,800 | \$1,290,000 | -1% |
| Sale Price SQFT | \$529 | \$511 | -3% |
| Sale to List Price Ratio | 100% | 99% | -1% |
| Days on Market | 19 | 20 | 5% |

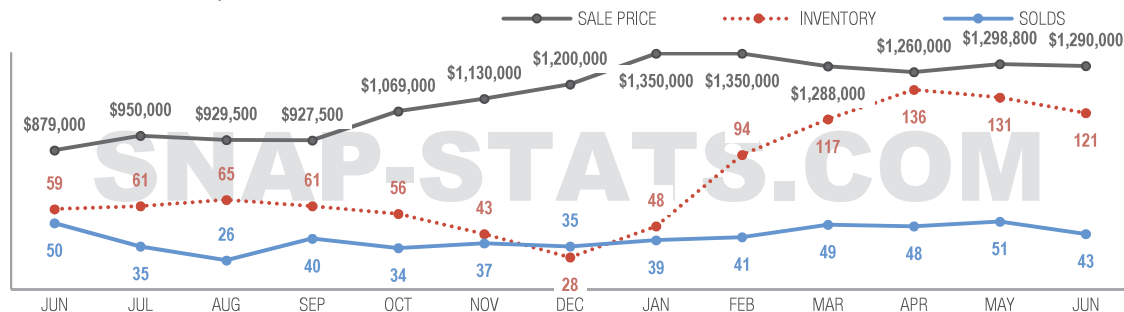
*Sales Ratio is the 'Sales-to-Active Listing' ratio (inventory) and is current market speed (higher is faster.) If >100% MLS® data on July 4 reported previous month's sales exceeded current inventory count.

Market Summary

- Official Market Type **TSAWWASSEN DETACHED**: Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, English Bluff and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Pebble Hill and 5 to 6 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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