

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2020

AREA: North Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	180,632,395	130,681,108	38 %	1,666,341,459	1,273,703,137	30 %
Units Listed	103	81	27 %	1,546	1,569	1- %
Units Sold	94	78	20 %	896	748	19 %
Sale Success Ratio	59 %	54 %		58 %	46 %	
% Sales to Listings	91 %	96 %		57 %	47 %	
Avg Price/Unit	1,921,621	1,675,398	14 %	1,859,756	1,702,811	9 %
Active Listings	197	266	25- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	44,017,800	38,174,200	15 %	462,890,592	359,652,601	28 %
Units Listed	66	43	53 %	754	724	4 %
Units Sold	39	38	2 %	418	345	21 %
Sale Success Ratio	60 %	64 %		58 %	48 %	
% Sales to Listings	59 %	88 %		55 %	47 %	
Avg Price/Unit	1,128,661	1,004,584	12 %	1,107,393	1,042,471	6 %
Active Listings	117	111	5 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	92,003,900	63,186,600	45 %	760,126,657	607,893,569	25 %
Units Listed	164	97	69 %	2,201	1,894	16 %
Units Sold	128	100	28 %	1,091	922	18 %
Sale Success Ratio	54 %	71 %		54 %	49 %	
% Sales to Listings	78 %	103 %		49 %	48 %	
Avg Price/Unit	718,780	631,866	13 %	696,724	659,320	5 %
Active Listings	360	252	42 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	316,654,095	232,041,908	36 %	2,889,358,708	2,241,249,307	28 %
Units Listed	333	221	50 %	4,501	4,187	7 %
Units Sold	261	216	20 %	2,405	2,015	19 %
Sale Success Ratio	56 %	63 %		56 %	48 %	
% Sales to Listings	78 %	97 %		53 %	48 %	
Avg Price/Unit	1,213,234	1,074,268	12 %	1,201,396	1,112,282	8 %
Active Listings	674	629	7 %			

MULTI FAMILY REVENUE

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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,120,000	2,175,000	2- %	8,233,000	4,925,000	67 %
Units Listed	0	3	100- %	9	19	52- %
Units Sold	1	1	0 %	4	2	100 %
Sale Success Ratio	50 %	33 %		33 %	8 %	
% Sales to Listings	0 %	33 %		44 %	10 %	
Avg Price/Unit	2,120,000	2,175,000	2- %	2,058,250	2,462,500	16- %
Active Listings	1	4	75- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,128,000	0	0 %	15,826,512	3,785,589	318 %
Units Listed	3	4	25- %	37	45	17- %
Units Sold	2	0	0 %	15	3	400 %
Sale Success Ratio	28 %	0 %		40 %	7 %	
% Sales to Listings	66 %	0 %		40 %	6 %	
Avg Price/Unit	1,564,000	0	0 %	1,055,100	1,261,863	16- %
Active Listings	18	23	21- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	321,902,095	234,216,908	37 %	2,913,418,220	2,249,959,896	29 %
Units Listed	336	228	47 %	4,547	4,251	6 %
Units Sold	264	217	21 %	2,424	2,020	20 %
Sale Success Ratio	56 %	62 %		56 %	47 %	
% Sales to Listings	78 %	95 %		53 %	47 %	
Avg Price/Unit	1,219,326	1,079,340	12 %	1,201,905	1,113,841	7 %
Active Listings	693	656	5 %			

TOTAL

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