

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2020

AREA: West Vancouver

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	201,952,173	157,694,048	28 %	1,538,327,109	1,169,529,923	31 %
Units Listed	73	93	21- %	1,260	1,454	13- %
Units Sold	62	52	19 %	502	406	23 %
Sale Success Ratio	48 %	34 %		40 %	28 %	
% Sales to Listings	84 %	55 %		39 %	27 %	
Avg Price/Unit	3,257,293	3,032,577	7 %	3,064,396	2,880,615	6 %
Active Listings	369	442	16- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,648,000	5,250,000	102 %	85,713,500	57,250,605	49 %
Units Listed	12	5	140 %	150	138	8 %
Units Sold	6	2	200 %	49	33	48 %
Sale Success Ratio	46 %	28 %		39 %	24 %	
% Sales to Listings	50 %	40 %		32 %	23 %	
Avg Price/Unit	1,774,666	2,625,000	32- %	1,749,255	1,734,866	0 %
Active Listings	49	35	40 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	24,818,900	14,239,000	74 %	189,081,380	156,279,492	20 %
Units Listed	24	16	50 %	414	393	5 %
Units Sold	20	12	66 %	140	110	27 %
Sale Success Ratio	52 %	44 %		36 %	29 %	
% Sales to Listings	83 %	75 %		33 %	27 %	
Avg Price/Unit	1,240,945	1,186,583	4 %	1,350,581	1,420,722	4- %
Active Listings	120	106	13 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	237,419,073	177,183,048	33 %	1,813,121,989	1,383,060,020	31 %
Units Listed	109	114	4- %	1,824	1,985	8- %
Units Sold	88	66	33 %	691	549	25 %
Sale Success Ratio	49 %	35 %		39 %	28 %	
% Sales to Listings	80 %	57 %		37 %	27 %	
Avg Price/Unit	2,697,944	2,684,591	0 %	2,623,910	2,519,235	4 %
Active Listings	538	583	7- %			

MULTI FAMILY REVENUE

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: West Vancouver

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,988,800	0	0 %	20,268,800	3,340,000	506 %
Units Listed	4	3	33 %	46	39	17 %
Units Sold	2	0	0 %	12	3	300 %
Sale Success Ratio	40 %	0 %		20 %	8 %	
% Sales to Listings	50 %	0 %		26 %	7 %	
Avg Price/Unit	1,494,400	0	0 %	1,689,066	1,113,333	51 %
Active Listings	20	25	20- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	240,407,873	177,183,048	35 %	1,833,390,789	1,386,400,020	32 %
Units Listed	113	117	3- %	1,870	2,025	7- %
Units Sold	90	66	36 %	703	552	27 %
Sale Success Ratio	48 %	35 %		38 %	27 %	
% Sales to Listings	79 %	56 %		37 %	27 %	
Avg Price/Unit	2,671,198	2,684,591	0 %	2,607,952	2,511,594	3 %
Active Listings	558	608	8- %			

TOTAL

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	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	240,407,873	177,183,048	35 %	1,833,390,789	1,386,400,020	32 %
Units Listed	113	117	3- %	1,870	2,025	7- %
Units Sold	90	66	36 %	703	552	27 %
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% Sales to Listings	79 %	56 %		37 %	27 %	
Avg Price/Unit	2,671,198	2,684,591	0 %	2,607,952	2,511,594	3 %
Active Listings	558	608	8- %			