

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2020

AREA: Sunshine Coast

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	74,100,736	34,486,388	114 %	581,861,736	336,444,675	72 %
Units Listed	62	51	21 %	933	951	1- %
Units Sold	83	47	76 %	710	470	51 %
Sale Success Ratio	72 %	46 %		71 %	50 %	
% Sales to Listings	133 %	92 %		76 %	49 %	
Avg Price/Unit	892,779	733,752	21 %	819,523	715,839	14 %
Active Listings	174	300	42- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,056,000	4,212,100	114 %	55,669,576	31,551,066	76 %
Units Listed	16	8	100 %	160	158	1 %
Units Sold	17	9	88 %	112	65	72 %
Sale Success Ratio	100 %	60 %		63 %	52 %	
% Sales to Listings	106 %	112 %		70 %	41 %	
Avg Price/Unit	532,705	468,011	13 %	497,049	485,401	2 %
Active Listings	43	61	29- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,292,000	1,120,000	193 %	36,893,500	37,343,542	1- %
Units Listed	4	16	75- %	109	164	33- %
Units Sold	6	2	200 %	74	66	12 %
Sale Success Ratio	75 %	20 %		56 %	50 %	
% Sales to Listings	150 %	12 %		67 %	40 %	
Avg Price/Unit	548,666	560,000	2- %	498,560	565,811	11- %
Active Listings	39	52	25- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	86,448,736	39,818,488	117 %	674,424,812	405,339,283	66 %
Units Listed	82	75	9 %	1,202	1,273	5- %
Units Sold	106	58	82 %	896	601	49 %
Sale Success Ratio	75 %	45 %		68 %	50 %	
% Sales to Listings	129 %	77 %		74 %	47 %	
Avg Price/Unit	815,554	686,525	18 %	752,706	674,441	11 %
Active Listings	256	413	38- %			

MULTI FAMILY REVENUE

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: Sunshine Coast

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	2	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,145,507	4,918,824	65 %	52,809,336	35,289,901	49 %
Units Listed	18	25	28- %	253	251	0 %
Units Sold	24	16	50 %	155	95	63 %
Sale Success Ratio	53 %	55 %		53 %	43 %	
% Sales to Listings	133 %	64 %		61 %	37 %	
Avg Price/Unit	339,396	307,426	10 %	340,705	371,472	8- %
Active Listings	171	221	22- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	94,594,243	44,737,312	111 %	727,234,148	440,629,184	65 %
Units Listed	100	100	0 %	1,455	1,525	4- %
Units Sold	130	74	75 %	1,051	696	51 %
Sale Success Ratio	70 %	47 %		65 %	49 %	
% Sales to Listings	130 %	74 %		72 %	45 %	
Avg Price/Unit	727,648	604,558	20 %	691,944	633,087	9 %
Active Listings	427	636	32- %			

TOTAL

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