

# News Release



## Housing market sees slight changes in October

**Vancouver, B.C. – November 2, 2012** – The Greater Vancouver housing market saw a slight increase in the number of home sales, a slight reduction in the number of listings, and a slight decrease in home prices in October compared to the summer months. With those changes, the sales-to-active-listings ratio increased to 11 per cent in October from 8 per cent in September.

The Real Estate Board of Greater Vancouver (REBGV) reported 1,931 residential property sales of detached, attached and apartment properties on the region's Multiple Listing Service® (MLS®) in October, a 16.7 per cent decline compared to the 2,317 sales in October 2011 and a 27.4 per cent increase compared to the 1,516 home sales in September 2012.

October sales were 28.5 per cent below the 10-year October sales average of 2,700.

"Buyer demand increased slightly in October compared to the previous few months," Sandra Wyant, REBGV president-elect said. "Overall conditions in today's market remain in favour of buyers, with low interest rates, more choice, and less time pressure in terms of decision-making. This translates into a calmer atmosphere for those looking to buy a home and it places more onus on sellers to ensure their homes are priced to compete in today's marketplace."

New listings for detached, attached and apartment properties in Greater Vancouver totalled 4,323 in October. This represents a 1.2 per cent decline compared to October 2011 when 4,374 properties were listed for sale on the MLS® and an 18.8 per cent decline compared to the 5,321 new listings in September 2012.

At 17,370, the total number of residential property listings on the MLS® increased 12 per cent from this time last year and declined 5.3 per cent compared to September 2012.

Since reaching a peak of \$625,100 in May, the MLS Home Price Index® (MLS HPI®) composite benchmark price for all residential properties in Greater Vancouver declined 3.4 per cent to \$603,800 in October. This represents a 0.8 per cent decline compared to last year.

"There've been modest price changes since they peaked in the spring. The largest reductions have occurred in the areas and property types that experienced the biggest price increases over the last few years," Wyant said.

Since hitting a record high in April, the benchmark price of a detached home on the Westside of Vancouver has declined 8.6 per cent while detached homes in Richmond and West Vancouver have seen declines of 6 per cent over the same time period.

Continued

Sales of detached properties in Greater Vancouver reached 790 in October, a decrease of 18.9 per cent from the 974 detached sales recorded in October 2011, and a 19.1 per cent decrease from the 976 units sold in October 2010. Since reaching a peak in May, the benchmark price for a detached property in Greater Vancouver has declined 4.1 per cent to \$927,500.

Sales of apartment properties reached 803 in October 2012, a 16.2 per cent decrease compared to the 958 sales in October 2011, and a decrease of 18.4 per cent compared to the 984 sales in October 2010. Since reaching a peak in May, the benchmark price for an apartment property in Greater Vancouver has declined 2.9 per cent to \$368,800.

Attached property sales in October 2012 totalled 338, an 11.5 per cent decrease compared to the 382 sales in October 2011, and a 10.3 per cent decrease from the 377 attached properties sold in October 2010. Since reaching a peak in April, the benchmark price for an attached property in Greater Vancouver has declined 2.9 per cent to \$457,700.

-30-

The real estate industry is a key economic driver in British Columbia. In 2011, 32,390 homes changed ownership in the Board's area, generating \$1.36 billion in spin-off activity and 9,069 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$25 billion in 2011. The Real Estate Board of Greater Vancouver is an association representing more than 11,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit [www.rebgv.org](http://www.rebgv.org).

For more information please contact:

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Residential / Composite	Lower Mainland	\$543,000	153.3	-0.5%	-1.9%	-2.2%	-0.2%	9.7%	8.0%
	Greater Vancouver	\$603,800	158.3	-0.4%	-2.0%	-2.9%	-0.8%	11.2%	10.9%
	Bowen Island	\$586,200	127.1	-1.0%	-2.5%	-5.4%	-1.8%	-3.4%	-7.3%
	Burnaby East	\$563,300	155.5	-0.2%	-1.1%	-2.0%	3.0%	9.8%	9.7%
	Burnaby North	\$508,500	151.9	-0.2%	-2.5%	-3.2%	-2.1%	7.7%	7.7%
	Burnaby South	\$572,100	161.3	-0.6%	-1.3%	-1.7%	-1.5%	13.3%	14.2%
	Coquitlam	\$502,800	148.7	-0.9%	-0.9%	-0.5%	0.9%	9.5%	6.1%
	Ladner	\$526,600	146.5	-2.1%	-4.2%	-4.7%	-2.8%	7.9%	7.8%
	Maple Ridge	\$392,000	132.5	0.0%	0.4%	0.2%	-0.5%	1.8%	-3.7%
	New Westminster	\$363,700	156.1	-0.8%	-1.8%	-2.8%	-0.1%	7.8%	6.0%
	North Vancouver	\$648,300	146.7	-1.3%	-0.9%	-1.4%	3.6%	8.2%	6.2%
	Pitt Meadows	\$379,700	137.5	0.1%	1.0%	0.5%	-0.6%	2.3%	-2.3%
	Port Coquitlam	\$398,800	141.6	0.1%	-0.4%	-2.2%	-0.3%	2.5%	-0.5%
	Port Moody	\$511,300	141.2	-0.1%	-0.1%	1.8%	4.7%	5.4%	1.4%
	Richmond	\$573,000	166.4	0.7%	-2.1%	-4.4%	-2.5%	13.4%	18.1%
	Squamish	\$393,000	126.9	-3.9%	-3.2%	-1.2%	3.8%	0.4%	-2.0%
	Sunshine Coast	\$365,100	127.9	-0.4%	0.0%	-3.5%	-1.3%	-2.6%	-6.6%
	Tsawwassen	\$596,800	150.4	-0.7%	-3.2%	-1.2%	-0.1%	10.8%	8.6%
	Vancouver East	\$608,000	177.9	-0.2%	-1.8%	-1.2%	1.7%	17.3%	20.8%
	Vancouver West	\$791,500	166.8	-0.2%	-3.1%	-4.4%	-2.6%	12.7%	13.0%
	West Vancouver	\$1,547,200	166.1	-1.4%	-3.9%	-5.7%	0.8%	24.7%	14.9%
	Whistler	\$579,200	159.7	-2.4%	-2.1%	-1.2%	4.9%	26.0%	22.9%
Single Family Detached	Lower Mainland	\$757,600	161.0	-0.7%	-1.9%	-2.4%	-0.1%	17.2%	15.7%
	Greater Vancouver	\$927,500	171.4	-0.9%	-2.4%	-3.8%	-1.3%	21.0%	21.9%
	Bowen Island	\$586,200	127.1	-1.0%	-2.5%	-5.4%	-1.8%	-3.4%	-7.3%
	Burnaby East	\$742,400	166.0	-1.2%	-1.9%	-3.4%	3.7%	17.3%	19.3%
	Burnaby North	\$915,500	176.7	0.5%	-1.4%	-1.8%	1.3%	23.3%	26.1%
	Burnaby South	\$988,600	189.5	-1.5%	-1.0%	-0.2%	2.4%	33.4%	35.9%
	Coquitlam	\$708,200	156.9	-0.8%	-1.6%	0.0%	2.8%	15.8%	13.9%
	Ladner	\$607,100	146.5	-2.5%	-4.9%	-6.3%	-3.7%	9.4%	9.0%
	Maple Ridge	\$466,900	132.7	-0.4%	0.8%	0.8%	1.6%	3.8%	-1.2%
	New Westminster	\$659,100	163.5	-1.9%	-2.6%	-4.2%	0.4%	15.8%	17.8%
	North Vancouver	\$945,500	150.9	-1.6%	-1.8%	-2.0%	2.2%	12.7%	10.6%
	Pitt Meadows	\$503,100	140.4	0.3%	0.5%	-0.1%	-0.6%	4.6%	2.9%
	Port Coquitlam	\$556,400	148.6	0.1%	-0.9%	0.1%	2.4%	9.5%	8.4%
	Port Moody	\$853,300	158.1	0.3%	0.1%	3.2%	6.9%	17.3%	13.5%
	Richmond	\$964,900	194.3	0.2%	-1.5%	-6.0%	-4.0%	28.8%	36.6%
	Squamish	\$494,900	133.7	-2.6%	-1.5%	-0.1%	1.0%	3.9%	3.0%
	Sunshine Coast	\$364,500	127.7	-0.2%	0.2%	-3.3%	-1.5%	-2.7%	-6.7%
	Tsawwassen	\$722,600	155.6	-0.2%	-2.1%	-0.6%	1.8%	16.2%	12.7%
	Vancouver East	\$842,300	186.0	-0.9%	-2.4%	-1.1%	1.9%	26.4%	31.7%
	Vancouver West	\$2,061,400	211.8	-1.3%	-5.0%	-8.6%	-7.7%	32.6%	36.8%
	West Vancouver	\$1,823,300	173.6	-1.3%	4.5%	-6.1%	1.9%	29.5%	20.3%
	Whistler	\$844,200	125.4	-0.5%	0.7%	3.1%	-5.5%	-3.0%	-3.8%

**HOW TO READ THE TABLE:**

• Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

• Price Index: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

• x Month/Year Change %: Percentage change of index over a period of x month(s)/year(s)

In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %
Townhouse	Lower Mainland	\$390,100	141.6	-0.6%	-2.3%	-3.1%	-2.3%	4.1%	2.4%
	Greater Vancouver	\$457,700	148.5	-0.2%	-2.4%	-2.9%	-2.0%	7.0%	7.2%
	Burnaby East	\$415,400	149.0	-1.1%	-1.5%	-1.4%	2.9%	6.9%	7.6%
	Burnaby North	\$387,800	144.6	-1.5%	-3.0%	-4.9%	-8.9%	3.7%	2.5%
	Burnaby South	\$411,900	147.8	-1.4%	-1.3%	-3.1%	-3.3%	5.9%	7.7%
	Coquitlam	\$387,900	142.5	1.2%	1.4%	1.3%	1.0%	6.2%	3.5%
	Ladner	\$450,300	149.2	0.2%	1.8%	0.0%	3.0%	7.9%	8.1%
	Maple Ridge	\$271,500	131.9	-0.3%	-2.3%	-1.2%	-5.4%	-1.3%	-7.0%
	New Westminster	\$398,200	149.6	0.9%	0.3%	-0.2%	3.9%	9.7%	9.3%
	North Vancouver	\$578,700	138.5	0.4%	-3.1%	-4.4%	-1.8%	2.7%	4.4%
	Pitt Meadows	\$322,200	139.4	-1.7%	0.2%	1.2%	1.7%	4.7%	-0.9%
	Port Coquitlam	\$370,600	141.1	1.0%	-0.6%	-3.0%	0.1%	2.5%	-0.4%
	Port Moody	\$411,300	139.0	-0.1%	-0.2%	0.8%	0.9%	3.1%	-1.1%
	Richmond	\$495,500	160.2	-0.2%	-2.1%	-2.6%	-3.6%	12.7%	17.2%
	Squamish	\$337,500	122.5	-4.6%	-4.8%	-5.5%	5.5%	-4.4%	-2.4%
	Tsawwassen	\$462,500	143.0	1.2%	0.4%	-1.4%	-3.1%	3.4%	3.6%
	Vancouver East	\$503,500	166.0	-0.3%	-4.5%	-4.2%	-1.8%	9.9%	11.2%
	Vancouver West	\$677,700	153.3	0.8%	-4.7%	-4.4%	0.5%	8.9%	11.0%
	Whistler	\$437,600	133.7	-5.4%	-5.5%	-9.7%	3.4%	4.4%	6.5%
Apartment	Lower Mainland	\$338,000	148.3	-0.1%	-1.4%	-1.6%	0.6%	2.8%	0.3%
	Greater Vancouver	\$368,800	149.1	0.1%	-1.5%	-1.8%	0.3%	3.4%	2.0%
	Burnaby East	\$366,500	139.1	3.8%	0.1%	-0.8%	3.0%	-6.4%	-9.2%
	Burnaby North	\$328,900	139.0	0.0%	-2.7%	-2.9%	-1.6%	-0.9%	-2.2%
	Burnaby South	\$373,600	150.0	0.5%	-1.3%	-2.5%	-4.0%	4.5%	4.5%
	Coquitlam	\$251,200	138.3	-2.3%	-0.6%	-2.3%	-2.3%	0.9%	-4.7%
	Ladner	\$303,800	144.0	-2.8%	-7.8%	-2.8%	-4.6%	2.6%	3.2%
	Maple Ridge	\$183,000	133.4	2.1%	3.4%	-0.3%	-1.5%	-1.9%	-10.8%
	New Westminster	\$269,700	154.2	-0.5%	-1.7%	-2.6%	-0.8%	4.9%	2.3%
	North Vancouver	\$353,700	143.6	-1.4%	0.9%	0.4%	6.9%	4.5%	1.6%
	Pitt Meadows	\$222,700	131.6	1.5%	3.2%	1.9%	-1.8%	-3.2%	-12.0%
	Port Coquitlam	\$223,200	132.3	-0.8%	0.5%	-5.0%	-4.6%	-6.6%	-11.8%
	Port Moody	\$312,700	130.3	-0.6%	-0.3%	1.0%	5.4%	-2.0%	-5.6%
	Richmond	\$340,100	144.2	1.6%	-2.8%	-3.8%	-0.4%	-1.6%	1.1%
	Squamish	\$241,900	116.4	-6.7%	-4.6%	1.1%	14.3%	-3.3%	-12.7%
	Tsawwassen	\$324,900	136.7	-2.4%	-6.9%	-2.8%	-4.9%	-2.6%	-2.1%
	Vancouver East	\$308,500	170.2	0.9%	-0.8%	-1.0%	2.6%	7.7%	9.2%
	Vancouver West	\$466,500	151.0	0.2%	-2.0%	-1.8%	0.0%	4.1%	3.1%
	West Vancouver	\$611,000	133.5	-2.2%	-0.5%	-3.2%	-4.4%	3.0%	-8.3%
	Whistler	\$240,100	220.3	-0.5%	-4.3%	-0.9%	2.2%	83.0%	65.3%

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Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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## Greater Vancouver 5 Year Trend

REAL ESTATE BOARD  
OF GREATER VANCOUVER

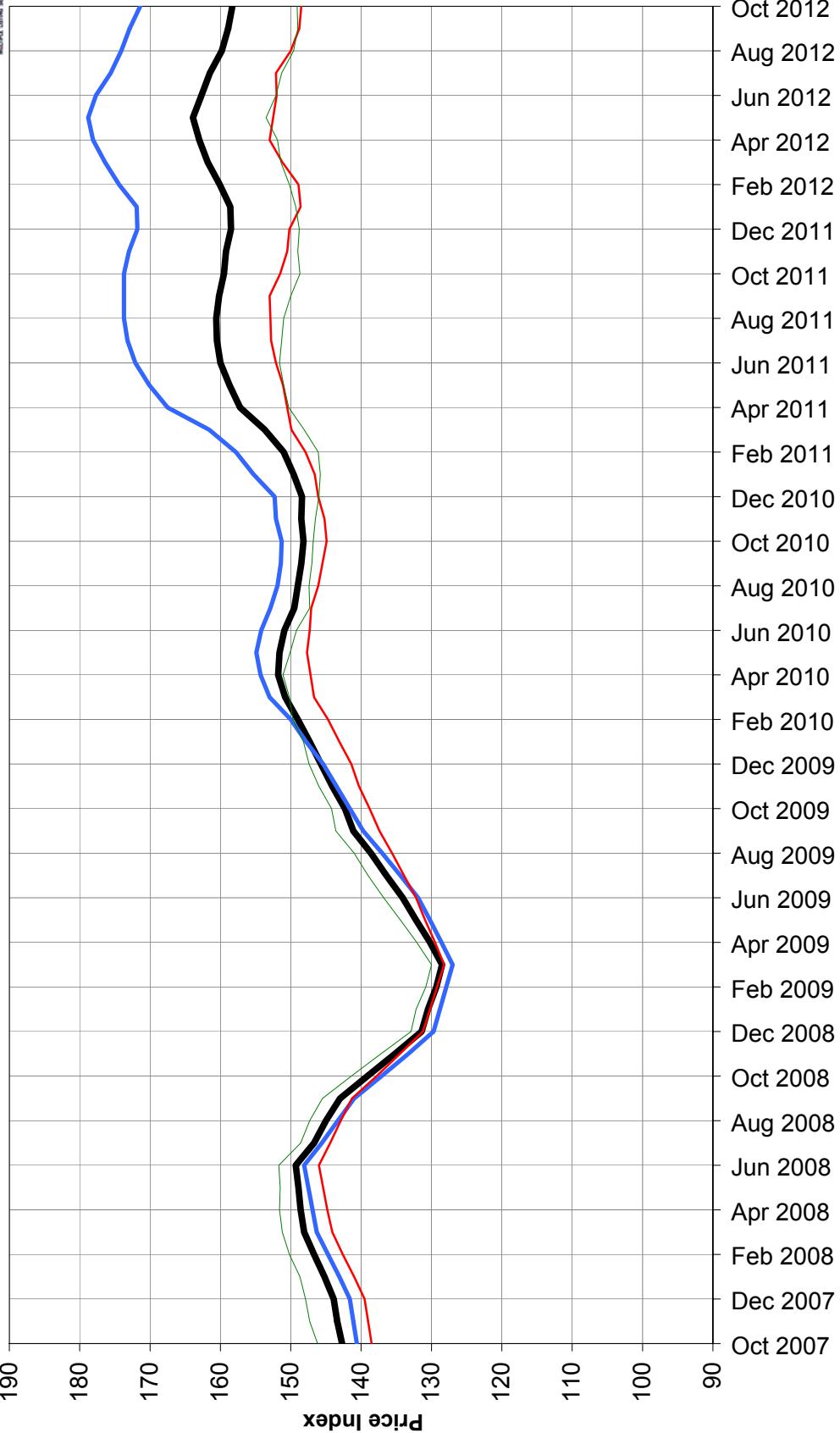


REAL  
ESTATE  
BOARD

OF GREATER VANCOUVER

— Residential   — Detached   — Townhouse   — Apartment

Jan 2005 HPI = 100



# MLS® SALES Facts



**October  
2012**

		West Vancouver/Hove Sound										Whistler/Port McNeill																					
		Vancouver West					Sunshine Coast					Vancouver East					West Vancouver/Hove Sound					Whistler/Port McNeill											
		Number of Sales		Detached			Semi-detached			Condo			Townhouse		Duplex		Number of Sales		Detached			Semi-detached			Condo			Townhouse		Duplex		Apartment	
		Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price	Median Selling Price					
<b>October 2012</b>		56	68	34	4	89	26	78	32	79	14	46	93	104	51	9	790	738	52	22	15	15	803	n/a	n/a	n/a	n/a						
<b>September 2012</b>		58	20	3	0	29	9	25	19	61	4	5	21	49	51	9	790	738	52	22	15	15	803	\$602,500	\$1,758,000	\$2,182,500	\$602,500	n/a					
<b>October 2011</b>		122	52	10	0	30	50	56	15	14	85	3	5	70	264	12	15	803	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a					
<b>Jan. - Oct. 2012</b>		569	710,000	\$639,000	n/a	\$457,000	\$610,000	\$918,500	\$514,000	n/a	\$1,038,000	n/a	\$507,000	n/a	\$356,250	\$825,000	\$622,000	\$843,000	\$482,450	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
<b>Jan. - Oct. 2011</b>		526	\$450,000	\$450,000	n/a	\$275,250	\$202,450	\$299,950	\$405,000	n/a	\$325,000	n/a	\$310,000	n/a	\$31,400	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500	\$862,500				
<b>Year-to-date</b>		526	\$256,900	\$257,500	n/a	\$202,450	\$202,450	\$202,450	\$202,450	n/a	\$202,450	n/a	\$202,450	n/a	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450	\$202,450						
<b>Year-to-date</b>		525,000	\$355,000	\$355,000	n/a	\$483,000	n/a	\$975,000	\$538,500	n/a	\$924,400	n/a	\$418,000	n/a	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000	\$689,000					
<b>Oct. 2011</b>		50	\$442,900	\$442,900	n/a	\$278,000	n/a	\$278,000	\$371,400	n/a	\$315,500	n/a	\$315,500	n/a	\$37,250	\$490,875	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a					
<b>Oct. 2010</b>		50	\$288,500	\$288,500	n/a	n/a	n/a	n/a	\$278,000	n/a	\$531,500	n/a	\$531,500	n/a	\$342,900	\$427,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500	\$87,500				
<b>Jan. - Oct. 2010</b>		85	35	6	0	36	7	25	19	26	63	6	0	37	45	4	17	11	958	958	958	958	958	958	958	958	958	958	958	958	958	958	
<b>Jan. - Oct. 2009</b>		57	13	0	18	67	86	24	21	94	1	5	99	99	327	13	11	11	11	11	11	11	11	11	11	11	11	11	11				
<b>Year-to-date</b>		57	\$730,000	\$725,000	n/a	\$477,500	\$658,500	\$912,000	\$540,556	n/a	\$999,999	n/a	\$479,750	\$549,900	n/a	\$427,500	\$87,500	\$22,220,000	\$1,800,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
<b>Oct. 2009</b>		57	\$509,775	\$509,775	n/a	\$289,649	n/a	\$303,000	\$382,250	\$229,500	\$345,000	n/a	\$343,000	n/a	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900					
<b>Oct. 2008</b>		57	\$314,900	\$314,900	n/a	n/a	n/a	n/a	\$303,000	n/a	\$342,900	n/a	\$342,900	n/a	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900	\$342,900						
<b>Jan. - Oct. 2008</b>		57	31	949	247	828	346	163	856	158	428	1,122	1,117	548	90	8,965	\$1,851,000	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300	\$966,300		
<b>Jan. - Oct. 2007</b>		57	107	0	257	663	668	245	196	966	35	48	1,026	3,020	143	137	9,371	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
<b>Jan. - Oct. 2006</b>		57	\$670,000	\$375,000	\$478,000	\$665,000	\$478,000	\$998,000	\$433,750	\$780,000	\$977,944	\$500,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500	\$398,500						
<b>Jan. - Oct. 2005</b>		57	\$464,250	\$444,750	n/a	\$292,000	\$425,000	\$640,000	\$387,500	\$436,000	\$526,000	\$354,750	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000	\$275,000						
<b>Jan. - Oct. 2004</b>		57	\$284,125	\$284,125	n/a	\$215,000	\$305,000	\$377,490	\$242,800	\$333,500	\$335,500	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000	\$251,000						
<b>Jan. - Oct. 2003</b>		57	1,166	548	32	983	303	1,062	398	202	1,544	156	394	1,612	1,803	1,059	88	12,483	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
<b>Jan. - Oct. 2002</b>		57	615	132	0	238	761	753	253	238	1,372	31	50	1,004	3,799	184	78	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111		
<b>Jan. - Oct. 2001</b>		57	\$709,000	\$660,000	\$483,000	\$632,500	\$632,500	\$920,000	\$539,900	\$818,000	\$998,000	\$483,000	\$395,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000	\$825,000					
<b>Jan. - Oct. 2000</b>		57	\$450,450	\$447,000	n/a	\$306,771	\$311,500	\$634,000	\$433,000	\$546,400	\$345,000	\$272,500	\$231,000	\$352,550	\$352,550	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000	\$344,000					
<b>Jan. - Oct. 1999</b>		57	\$290,000	\$338,000	\$338,000	n/a	\$301,750	\$301,410	\$301,750	\$302,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000	\$335,000						

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands



# MLS® LISTINGS Facts



**October  
2012**

**TOTALS**

		West Vancouver/Hove Sound										Whistler/Port McNeill										
		Vancouver West					Sunshine Coast					Vancouver East					West Vancouver/Hove Sound					
		Number of Listings		% Sales to Listings		Number of Listings		% Sales to Listings		Number of Listings		% Sales to Listings		Number of Listings		% Sales to Listings		Number of Listings		% Sales to Listings		
		Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	Detached	Attached	
<b>October 2012</b>		136	139	54	7	175	42	135	49	37	210	34	77	215	226	134	21	1,691	21	1,691	21	
		100	67	12	0	57	18	51	48	20	122	22	5	70	115	15	32	754	32	754	32	
		214	127	26	0	45	125	136	46	29	211	18	7	154	667	40	33	1,878	33	1,878	33	
		41%	49%	63%	57%	51%	62%	58%	65%	19%	38%	41%	60%	43%	46%	38%	43%	38%	43%	38%	43%	
		58%	30%	25%	n/a	51%	50%	49%	40%	55%	50%	18%	100%	30%	43%	13%	69%	69%	n/a	69%	n/a	n/a
		57%	41%	38%	n/a	67%	40%	41%	33%	48%	40%	17%	71%	45%	40%	30%	45%	30%	45%	30%	45%	30%
<b>September 2012</b>		208	221	70	8	205	50	222	72	38	248	32	86	250	324	193	26	2,253	26	2,253	26	
		115	58	20	0	48	26	92	52	38	152	18	10	79	134	24	30	896	30	896	30	
		292	156	24	0	45	140	191	48	66	206	12	10	213	686	40	43	2,172	43	2,172	43	
		18%	30%	41%	13%	33%	24%	20%	29%	26%	22%	31%	35%	30%	27%	22%	27%	27%	27%	27%	27%	27%
		32%	40%	5%	n/a	27%	23%	14%	19%	24%	30%	44%	10%	24%	26%	8%	8%	30%	30%	30%	30%	30%
		34%	34%	46%	n/a	40%	29%	23%	21%	17%	35%	8%	70%	33%	31%	31%	31%	31%	31%	31%	31%	31%
<b>October 2011</b>		140	167	37	8	202	38	116	52	33	216	38	69	199	296	149	26	1,786	26	1,786	26	
		93	64	6	3	56	13	52	35	20	140	12	8	47	94	15	38	696	38	696	38	
		223	134	22	0	43	116	140	75	75	43	199	26	4	170	631	20	36	1,882	20	1,882	20
		66%	51%	95%	75%	42%	76%	79%	67%	55%	49%	42%	46%	63%	41%	60%	60%	60%	60%	60%	60%	60%
		66%	47%	100%	0%	64%	54%	48%	54%	54%	130%	45%	50%	0%	79%	48%	27%	45%	45%	45%	45%	45%
		55%	43%	59%	n/a	42%	58%	61%	32%	49%	47%	4%	125%	58%	52%	65%	65%	65%	65%	65%	65%	65%
<b>Jan. - Oct. 2012</b>		2,009	1,956	750	128	2,137	456	1,763	683	429	3,113	426	1,154	2,563	3,343	1,590	306	22,806	306	22,806	306	
		1,294	708	118	2	674	229	601	379	351	1,540	217	102	680	1,230	161	358	8,654	358	8,654	358	
		3,106	1,476	248	0	573	1,502	1,642	560	496	2,646	184	115	2,085	7,434	363	351	22,781	351	22,781	351	
		36%	47%	48%	49%	53%	24%	44%	54%	47%	51%	38%	27%	37%	44%	33%	34%	29%	29%	29%	29%	29%
		40%	41%	43%	n/a	45%	50%	47%	43%	44%	41%	44%	40%	37%	45%	38%	37%	56%	56%	56%	56%	56%
<b>Jan. - Oct. 2011</b>		1,906	2,009	809	146	2,079	443	1,693	652	426	3,448	421	1,103	2,672	3,336	1,847	286	23,276	286	23,276	286	
		1,281	776	120	3	695	192	561	352	373	1,765	179	86	608	1,225	111	416	8,743	416	8,743	416	
		2,871	1,364	230	10	565	1,414	1,574	660	560	2,830	228	163	1,918	7,588	342	352	22,669	352	22,669	352	
		59%	58%	68%	22%	47%	68%	63%	61%	47%	45%	37%	36%	60%	54%	57%	31%	57%	31%	57%	31%	
		58%	61%	63%	33%	61%	58%	54%	51%	48%	43%	43%	60%	53%	47%	33%	47%	33%	47%	33%	47%	
		56%	45%	57%	0%	42%	54%	48%	38%	48%	43%	31%	52%	50%	50%	54%	54%	54%	54%	54%	54%	

\* Year-to-date listings represent a cumulative total of listings rather than total active listings.





# Listing & Sales Activity Summary



	<u>Listings</u>				<u>Sales</u>						
	1 Oct 2011	2 Sep 2012	3 Oct 2012	Col. 2 & 3 Percentage Variance	5 Oct 2011	6 Sep 2012	7 Oct 2012	Col. 6 & 7 Percentage Variance	9 Aug 2011 - Oct 2011	10 Aug 2012 - Oct 2012	Col. 9 & 10 Percentage Variance

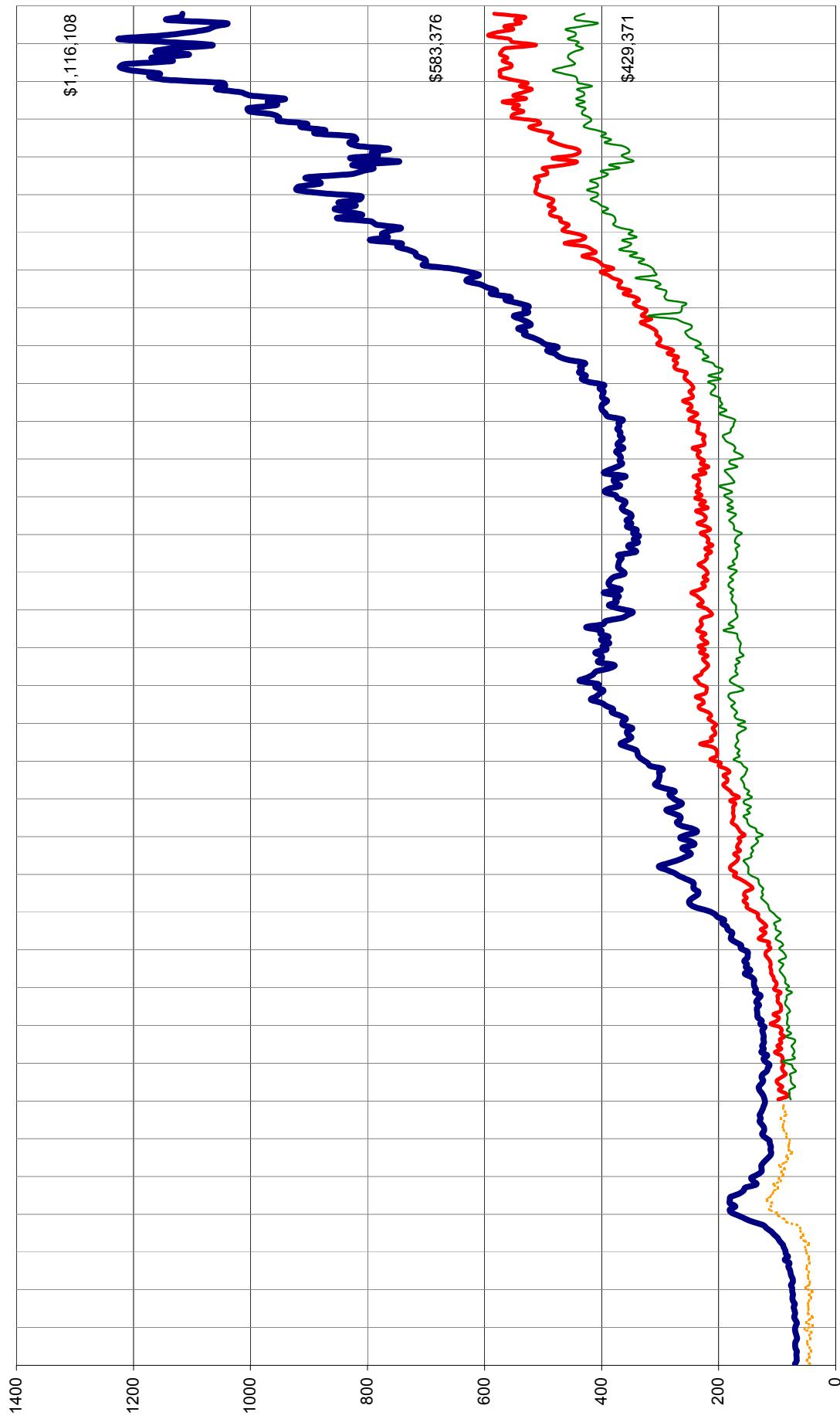
<b>BURNABY</b> DETACHED ATTACHED APARTMENTS	140 93 223	208 115 292	136 100 214	% -34.6 -13.0 -26.7	93 61 122	38 37 99	56 58 122	% 47.4 56.8 23.2	263 176 428	136 140 308	% -48.3 -20.5 -28.0
<b>COQUITLAM</b> DETACHED ATTACHED APARTMENTS	167 64 134	221 58 156	139 67 127	-37.1 15.5 -18.6	85 30 57	67 23 53	68 20 52	1.5 -13.0 -1.9	303 93 163	193 66 146	-36.3 -29.0 -10.4
<b>DELTA</b> DETACHED ATTACHED APARTMENTS	37 6 22	70 20 24	54 12 26	-22.9 -40.0 8.3	35 6 13	29 1 11	34 3 10	17.2 200.0 -9.1	115 24 41	101 9 32	-12.2 -62.5 -22.0
<b>MAPLE RIDGE/PITT MEADOWS</b> DETACHED ATTACHED APARTMENTS	202 56 43	205 48 45	175 57 45	-14.6 18.8 0.0	85 36 18	68 13 18	89 29 30	30.9 123.1 66.7	270 97 64	228 72 75	-15.6 -25.8 17.2
<b>NORTH VANCOUVER</b> DETACHED ATTACHED APARTMENTS	116 52 140	222 92 191	135 51 136	-39.2 -44.6 -28.8	92 25 86	44 13 43	78 25 56	77.3 92.3 30.2	244 83 197	173 52 147	-29.1 -37.3 -25.4
<b>NEW WESTMINSTER</b> DETACHED ATTACHED APARTMENTS	38 13 116	50 26 140	42 18 125	-16.0 -30.8 -10.7	29 7 67	12 6 41	26 9 50	116.7 50.0 22.0	81 22 201	55 24 149	-32.1 9.1 -25.9
<b>PORT MOODY/BELCARRA</b> DETACHED ATTACHED APARTMENTS	33 20 43	38 38 66	37 20 29	-2.6 -47.4 -56.1	18 26 21	10 9 11	7 11 14	-30.0 22.2 27.3	52 64 59	29 37 46	-44.2 -42.2 -22.0
<b>PORT COQUITLAM</b> DETACHED ATTACHED APARTMENTS	52 35 75	72 52 48	49 48 46	-31.9 -7.7 -4.2	35 19 24	21 10 10	32 19 15	52.4 90.0 50.0	96 58 72	80 46 43	-16.7 -20.7 -40.3
<b>RICHMOND</b> DETACHED ATTACHED APARTMENTS	216 140 199	248 152 206	210 122 211	-15.3 -19.7 2.4	106 63 94	54 46 73	79 61 85	46.3 32.6 16.4	310 195 294	193 161 223	-37.7 -17.4 -24.1
<b>SUNSHINE COAST</b> DETACHED ATTACHED APARTMENTS	69 8 4	86 10 10	77 5 7	-10.5 -50.0 -30.0	32 0 5	30 1 7	46 5 5	53.3 400.0 -28.6	117 8 13	123 9 16	5.1 12.5 23.1
<b>SQUAMISH</b> DETACHED ATTACHED APARTMENTS	38 12 26	32 18 12	34 22 18	6.3 22.2 50.0	16 6 1	10 8 1	14 4 3	40.0 -50.0 200.0	46 22 6	35 20 7	-23.9 -9.1 16.7
<b>VANCOUVER EAST</b> DETACHED ATTACHED APARTMENTS	199 47 170	250 79 213	215 70 154	-14.0 -11.4 -27.7	126 37 99	74 19 71	93 21 70	25.7 10.5 -1.4	415 92 250	246 55 216	-40.7 -40.2 -13.6
<b>VANCOUVER WEST</b> DETACHED ATTACHED APARTMENTS	296 94 631	324 134 686	226 115 667	-30.2 -14.2 -2.8	120 45 327	86 35 212	104 49 264	20.9 40.0 24.5	354 154 981	265 124 723	-25.1 -19.5 -26.3
<b>WHISTLER</b> DETACHED ATTACHED APARTMENTS	26 38 36	26 30 43	21 32 33	-19.2 6.7 -23.3	6 17 11	7 23 14	9 22 15	28.6 -4.3 7.1	30 55 28	26 61 43	-13.3 10.9 53.6
<b>WEST VANCOUVER/HOWE SOUND</b> DETACHED ATTACHED APARTMENTS	149 15 20	193 24 40	134 15 40	-30.6 -37.5 0.0	90 4 13	43 2 12	51 2 12	18.6 0.0 0.0	241 9 38	118 8 30	-51.0 -11.1 -21.1
<b>GRAND TOTALS</b> DETACHED ATTACHED APARTMENTS	1778 693 1882	2245 896 2172	1684 754 1878	-25.0 -15.8 -13.5	968 382 958	593 246 676	786 338 803	32.5 37.4 18.8	2937 1152 2835	2001 884 2204	-31.9 -23.3 -22.3



## Residential Average Sale Prices - January 1977 to October 2012

DETACHED    DOTTED LINE CONDOMINIUM    RED LINE ATTACHED    GREEN LINE APARTMENTS

IN THOUSANDS (\$)



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.

