

STEPHANIE D. BURROUGHS, PhD

“The Grit Factor”



High Impact
Inspirational
Informative and
Entertaining

Known as “The Grit Factor”, Dr. Stephanie D. Burroughs projects her internal fire and captures the audience with her engaging and info-taining style. Dr Burroughs challenges audiences to operate at their highest level by building their “GRIT” muscle to develop the best version of themselves.

Stephanie imprints her audiences with an “I Can Do” attitude, mindset and spirit. In every speech Stephanie delivers, her energy level inspires, engages and captivates her audiences. If you want your audiences to experience an immediate shift to a CAN DO mindset, energy and emotional transformation, [Book Stephanie Now](#).

CREDENTIALS

Since 1981, Dr. Burroughs has been a diversity champion for minority, women, small and veteran business owners who are selling or who want to sell their products and services to public and government agencies. Since that time Dr. Burroughs has navigated 2000 business owners through the variety of procurement and diversity certification programs.

Dr. Burroughs has spoken to a variety of audiences including: professional, business, faith-based and non-profit organizations and associations; corporations; women’s empowerment programs; educational institutions; government entities; small business technical assistance organizations; Chambers of Commerce; Networking organizations and more.

BOOKING INFORMATION

<http://www.stephaniespeaking.com/book-stephanie.html>

Call: (908) 312-0862

Email: support@stephaniespeaking.com

SOCIAL MEDIA:

Facebook • Twitter • LinkedIn • YouTube

Wordpress • Instagram

OUTSTANDING REVIEWS

“Great...Great...Great...Speech! We were all impressed and appreciated the information, tone and direction in which it was delivered, especially with such gusto and sincerity. At some point, I look forward to seeing your show on PBS-13. You were a big hit!” - Cecelia Good, Staffing powered by Microbin

“Your presentation was dynamic and very enjoyable and not enough! There are not enough words to express my gratitude for you helping to awaken our local and small vendor’s eyes to imagining what they think is impossible. Thank you for sharing your time, your knowledge and of course your humor.”

- Yolanda Henry, Plainfield Board of Ed

“I want to express our sincere appreciation to you as the moderator for the financial discussion at “The Shift” Conference and Trade Show. You thoroughly engaged our audience and I’m sure they left with useful, game changing information for accomplishing their financial business objectives.” - Valarie J. Cofield | CEO, Eastern Minority Supplier Development Council

PLATFORM PRESENTATIONS



“GROWING G.R.I.T.”

Living each day with consistent vision, intention, expectation and efficiency in order to grow greatness requires building your **G.R.I.T.** muscle. Successful business owners, professionals and peak performers in any industry or role have learned how to consistently bring their “A-game” regardless of the challenges, issues and unexpected bumps in the road. Dr. Burroughs brings her inspiring, entertaining, high energy and common-sense style to the audience. Stephanie’s keynote speech “**Growing G.R.I.T.**” delivers “**4 Key Principles for Cultivating Perseverance in Any Area of Your Life**”: **Grounded | Resilient | Intentional | Tenacious.** This presentation is designed to propel rapid action towards growing a purposeful and successful life and business.

“DATING YOUR BUSINESS PROSPECT - PRACTICAL STRATEGIES FOR SUCCESSFUL BUSINESS MATCHMAKING MEETINGS”©

Matchmaker meetings, Bidder/Buyer Connections, Business Speed Dating, networking functions, conferences, breakfasts, luncheons, receptions, awards ceremonies and the list goes on. How does one leave a great and lasting impression with new connections and continue to foster current business relationships? Based upon her book titled “Dating Your Business Prospect”, Dr. Burroughs guides business owners through a proven wholistic and common-sense approach to creating, converting and retaining solid leads, prospects, customers and clients. Dr. Burroughs shares her three-pronged approach: Preparation, Execution and Follow-Up for higher prospect conversions for business owners who attend business Matchmaking functions held by corporations and government agencies.

“LIVING A SELF-INSPIRED LIFE”

Living an inspired life is living in touch with your Spirit. It all begins with our thoughts; are you engulfed with negative thoughts and speech? When you change your thoughts you change your words, emotions, actions, personality and consequently your outcomes and life. While you may find yourself inspired by others; think of how much more powerful and confident you have your own strategies for becoming **Self-Inspired.** Dr. Burroughs shares with audiences how to create their own Self-Inspiration Tool-kit.

BREAKOUT SESSIONS

We offer a variety of breakout/workshop sessions on the following subject matter:

- **For Women Only (personal development)**
- **Selling to the Government**
- **Diversity Certifications**
- **Marketing Strategies**

Dr. Stephanie D. Burroughs:

Conference Speaker | Conference Moderator | Conference Breakout Sessions | Workshop Facilitator
Women’s Conferences | Non-Profit & Faith Based Conferences | State & Federal Agency Programs |
Cruises Women’s Empowerment Conferences | Networking Organizations | Small Business Technical
Assistance Organizations | Colleges & Universities | Corporations | Chambers of Commerce | Rotary Clubs
Colleges and Universities | Professional Associations

Learn More About Dr. Stephanie D. Burroughs

www.stephaniespeaking.com