



Dr. Stephanie D. Burroughs
President, StephanieSpeaking LLC
www.StephanieSpeaking.com

- Keynote Speaker
- Workshop Facilitator
- Business Coach: *Small Business Government Contracting Programs & Diversity/Socio-Economic Certification Programs*
- "Thought Therapy Coach"
- Author

Dr. Stephanie D. Burroughs is a dynamic and inspirational speaker, workshop facilitator, small business and "Thought Therapy" coach and author. Dr. Burroughs is president of StephanieSpeaking LLC, the creator of the "Big Contract Bootcamp Digital University", "The Art of Promoting – Networking, Branding & Communication Digital Program" and author of her book, "Dating Your Business Prospect - Practical Strategies for Successful Business Matchmaker Meetings".

Dr. Burroughs has spoken for a variety of organizations including corporations, non-profit organizations, professional associations; universities; faith based organizations and more. Her wholistic, inspirational and common sense approach fuels her mission to help business owners vanquish their fear and frustration and ignite their confidence and clarity in their pursuit to successfully compete and win public, government and corporate contracts. A sought-after speaker, Dr. Burroughs has presented keynote presentations, created and presented hundreds of workshops for the small business community, corporate, non-profit and professional organizations. For over 30 years Dr. Burroughs, a supplier diversity champion, has advised and navigated more than 2000 business owners through public, corporate and government procurement programs and requirements and the completion and effective use of diversity certifications. Her impact on her clients helped them to win over \$900 million in contracts. Stephanie has created more than 200 training programs, seminars, webinars, expos and matchmakers which provided business owners the opportunity to effectively market, connect and build relationships with representatives from public agencies, local, county, state and federal government and corporations.

Dr. Burroughs has worked on some of the largest New York and New Jersey construction projects providing on-site construction contract compliance monitoring for M/W/S/DBE programs; project and program management for small, minority, and women business development; certification auditing and determinations; and diversity program development. Dr. Burroughs' prior experience includes working on large transportation projects for Gannett Fleming Corrdry and Carpenter, The Port Authority of NY & NJ and NJ Transit (consultant). Stephanie also held the position of Director, Procurement Programs Rutgers University/ NJ Small Business Development Centers. Her knowledge and experience have equipped her to speak, train and coach minority, women, small and veteran business owners.

Dr. Stephanie D. Burroughs received a Doctorate of Philosophy from Global Oved Dei Seminary & University. Recognized as an expert in her field, Dr. Burroughs has received numerous awards and accolades including:

- Dena Coye Outstanding Woman Entrepreneurship Award 2017
- Women of Achievement Award – Professional Women in Construction NJ 2016
- The 2015 Shirley Chisholm Award for Entrepreneurship presented by Honorable Sheila Y. Oliver, Speaker Emeritus NJ General Assembly and recognition by Cory A. Booker, United States Senator
- NJ "First/Only" award "Power Player" category from Dee Marshall, founder of Win, Rock, Rule (Women's History Month) and Girlfriends Pray programs
- NJ State Star Award – America's Small Business Development Centers
- Women's Leadership Award, National Minority Business Council, NYC
- Leading Women Entrepreneur Finalist 2014;
- 2012 Top 25 Women in Power Impacting Diversity
- Madam CJ Walker Leadership Award – National Minority Business Council
- Nubian Union Service Award - The Nubian Cultural Center/Unity Missionary Investors
- Economic Catalyst - Brick City Development Corp.

Dr. Stephanie D. Burroughs recently co-hosted the Matthews Broadcast livestream TV (www.gemstv.net) for several months; and she has been featured on WMBC cable TV, Comcast Cable TV, Princeton TV, and in Diversity Plus Magazine (twice), NJ Monthly Magazine, Newark Star Ledger; several local and university radio stations and numerous podcast internet radio shows.

A graduate of Rutgers the State University, Stephanie is a Yoga and Zumba practitioner, swimmer, she power walks with sprint intervals and works out in the gym. Dr. Burroughs is a spirit fueled, purpose driven, present focused and intentional woman. She currently resides in New Jersey.

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