A Record Ball Market, Mayor's Mansion Theft, Gold Prices Fall

Stocks crossed a threshold on Wednesday, when the 30-year Treasury bond yield, a proxy for the yield on the longest bond, rose to just over 2 percent. This is the first time since the financial crisis in March 2009 that the bond yield has crossed above 2 percent.

Among the world's investment banks, many economists might as well as any Ph.D.-holding economist might, as it goes, learn very personal information about you.

Falling Copper Prices Send a Worrying Signal

Declines in the third quarter, the Federal Reserve Bank of St. Louis said this week, were the largest on record. But not all are pessimistic about the price cuts. The Standard & Poor's 500-stock index, which includes more than 3,000 companies, was down more than 1 percent since the financial crises in March 2009. The index is now at its lowest level since March 2009, and it's at its lowest level since March 2009. But some are concerned about the impact of the price cut on the Chinese economy. The world's largest economy has fallen 10 percent since mid-June, and it's at its lowest level since March 2009.

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**Bargain On Korean Salary**

**WORKING**

A.C. SHILTON

In every book, in every conference and every magazine, there is one piece of advice: Negotiate your salary.

Not negotiating can cost you thousands of dollars over the course of your career, according to the American Association of University Women. "Ask for It: How Women Can Use the Power of Negotiation to Get What They Really Want."" she said. ""Trying to see as much as you can in your salary negotiations without a plan is a surefire way to have no plan at all."

**Negotiation is not conflict**

When I explained my struggles to Mr. Sabby, he asked why I ever negotiate as a conflict. "Women are often afraid of negotiating because they think it will be a war between you and the other party," he said. "But that's not true. Negotiation is not conflict. It's a give-and-take process where both parties can win."

**Plan for better pay**

"Women should be aware that negotiating forcefully can have better results than being soft and subservient," he said. "Your salary is what you work for, and it's your right to negotiate."

"You can learn from what you've done in the past," he added. "If you think you made a mistake, you can use that experience to make a better decision next time."

**What to do not to**

"Say I want X and 10 percent more after a year, but because I'm awesome and deserve it," Mr. Sabby said.

**Deflect on your salary history**

"Many employers ask about your salary history and base their offer on what you've earned in the past," he said. "But it's not always the case, and you can use this to your advantage."

"Even if the other person wants to pick and pick at the no. 1 salary, the only real way to get it is to talk about the value you bring," he said.

"You can't negotiate for what you haven't done," he added. "You need to be able to back up your claims with evidence."

"You can also use the power of negotiation to get what you really want," he said. "By being assertive and confident, you can get what you deserve."