Sage 100 Contractor

Commercial Contractors

Sage 100 Contractor takes care of the details—and lets you concentrate on your commercial construction business.

For sheer complexity, nothing tops commercial construction. Now you can stop sweating the details of your next project and put Sage 100 Contractor to work tracking every aspect of the job, from bid to finish. For example, Sage 100 Contractor enables you to create and then track all your business documents as part of an integrated management system. This helps you minimize liability exposure, avoid disputes, and maintain better relationships with clients and vendors.

Take Command of Your Business Like Never Before

Sage 100 Contractor puts you in command by organizing your business processes into four easy steps—estimating, production, accounting, and analysis—that streamline and integrate construction management workflow. Its estimating solutions, construction-compliant accounting engine, rich production resources, and leading-edge analysis tools can help you:

• Win more profitable bids.

• Finish jobs faster and minimize risks.

• Better manage your money and collect it faster.

• Make each new job more profitable than the last.

The Best Power Tool You Can Buy

Designed exclusively for construction, Sage 100 Contractor combines industry best practices with trade-specific functions in a single, all-inclusive integrated system. For efficiency and accuracy, you enter information only once. Plus, you can configure Sage 100 Contractor for the way you work and extend your solution with add-on modules and custom applications to meet your unique requirements.

Uncompromising Support Helps You Succeed

Sage 100 Contractor is delivered with outstanding support before, during, and after your purchase—to help you get up and running quickly and grow your business profitably. You'll benefit from easy access to:

• Online classes

• Live online seminars

• Award-winning customer support

• Customer Knowledgebase

• Product updates, including tax tables, provided with our Service Plans

• Our nationwide network of local Business Partners, offering onsite implementation, data conversion, product training, and business consulting services

BENEFITS

• Make better decisions based on accurate and complete job-cost reports

• Easily create a change that updates your prime contracts and subcontracts in just one step with powerful Change Orders capabilities

• Speed up the estimating and proposal processes

• Automatically calculate A/R, A/P and Certified Payroll Reports for public works projects for up-to-the minute information

• Automatically update AIA progress billings from job costs and change orders for fast, accurate data

• Avoid disputes with contractors, clients, and architects because all project documents produced are properly tracked

• Know if suppliers have waived their lien rights

• Produce a tight accounting audit trail

• Save money by using variable rate workers' compensation per employee task

• Eliminate duplicate and error-prone data entry

Estimating Solutions Portfolio*

Estimating Basic—Create accurate and more profitable estimates in minutes with Sage 100 Contractor Estimating Basic. Because it combines the best features of a database and spreadsheet, Estimating Basic offers an easy-to-use, assembly-based solution. Once you win a bid, just a few mouse clicks will allow you to generate budgets, subcontracts, purchase orders, schedule tasks, and much more.

Estimating Standard— Estimating Standard combines key estimating efficiencies with all the ease and intuitive point-and-click, drag-and-drop technology available. Get up and running more quickly by taking advantage of the Database Builder Wizard, a comprehensive online help system, and pre-built industry-specific databases, including RSMeans.

Estimating Extended—The powerhouse of our estimating applications, Estimating Extended offers you the most comprehensive package of advanced estimating tools. The software starts with the power of Estimating Standard and adds even greater takeoff, analysis and productivity capabilities. Make the most of Model Estimating to generate detailed, conceptual estimates by answering a series of onscreen questions about a project.

Production

Budgets—Verify job costs as you enter them. Your budget will integrate with Work in Progress, bonding, job status, and several reports that facilitate cost comparisons.

Job Cost—Post current job costs from General Ledger, Accounts Payable, Accounts Receivable, Payroll, Equipment, Inventory, and a stand-alone Job Cost entry window. Use the built-in reports or create your own.

Scheduling—Allocate resources and update schedules quickly and efficiently with the Scheduling feature's easy-to-use Critical Path Management (CPM) tool.

Purchase Orders—Generate purchase orders from your completed estimates. Get the right materials to the right job at the right time. Simplify accounts payable and avoid overpayments.

Subcontracts—Manage your interaction with every subcontractor—retention, approved and open change orders, expired workers' compensation, and liability insurance—from start to finish. Avoid overpaying subcontracts.

Change Orders—Update your contract, budget, and subcontracts in just one step. Because you can approve each part of the change independently, you can still negotiate subcontracts after approval of the prime contract.

Equipment Management—Allocate equipment costs to jobs, and track repair costs, earned income, and maintenance. Categorize equipment by type, and set hourly, daily, weekly, or monthly rates for time and materials billing.

Document Control—Keep track of important documents. Gain easy access to correspondence and accurate project plans, hot lists, punch-list items, and daily field reports.

Accounting

General Ledger—The backbone of the accounting system, the General Ledger draws information from Accounts Receivable, Accounts Payable, Payroll, Inventory, Service Receivables, and all other accounting functions.

Accounts Receivable—Utilize as a marketing, sales contact, and document management tool, as well as for managing receivable accounts.

Billing: Progress Billing—Calculate percentage-of-completion line item billing and print on the AIA G702 and G703 formats—or create your own customized billing.

Billing: Time and Materials—Use accrued job costs for a project as the basis for billing. Meet unique time and materials billing requirements with flexible markups—a must for contractors who perform time and materials work.

Accounts Payable—Enter a purchase order number to complete your entire invoice entry in one step. Compare invoices to purchase orders, preventing over-pricing or over-delivery. Fully integrates with Purchase Orders, Subcontracts, Job Cost, and Inventory.

Payroll—Manage payments for prevailing wage, union benefits, qualified benefit plan, and more. All payroll is calculated automatically.

Analysis

Executive Dashboard—Check the overall financial health of your company at a glance – quickly and easily. View the details of key business metrics with the drill-down capability.

Financial Review—Easily generate graphs of trends and ratios to identify and analyze your company's finances.

Reporting—Choose from more than 1,000 professionally designed reports with easy-to-enter selection criteria, or let Report Writer help you create your own custom reports. Get fast, comprehensive visibility into the "why" behind the numbers with report drill-down.

Job Cost Analysis—Easily research expenses using job costs that are maintained in full detail throughout the entire project. Take advantage of job costs when reporting labor hours and equipment time.

For more information,
please contact:

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Constructive Solutions for Business Inc is a leading supplier of financial and operational software to Canada's constructions industry. As a premier Sage Business Partner we are a trusted technology partner with a proven track record of software sales, customized training and solution implementations.

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