

TEXAS TRIBUNE, INC.

**Financial Statements
as of and for the Years Ended
December 31, 2012 and 2011 and
Independent Auditors' Report**

TEXAS TRIBUNE, INC.

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MAXWELL LOCKE & RITTER LLP

Accountants and Consultants

An Affiliate of CPAmerica International

tel (512) 370 3200 fax (512) 370 3250
www.mlpc.com

Austin: 401 Congress Avenue, Suite 1100
Austin, TX 78701

Round Rock: 303 East Main Street
Round Rock, TX 78664

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Texas Tribune, Inc.:

We have audited the accompanying financial statements of Texas Tribune, Inc. (the "Tribune") which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Affiliated Company

ML&R WEALTH MANAGEMENT LLC

*"A Registered Investment Advisor"
This firm is not a CPA firm*

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Tribune as of December 31, 2012 and 2011, and the changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Maxwell Locke + Ritter LLP

July 18, 2013

TEXAS TRIBUNE, INC.

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 AND 2011

	<u>2012</u>	<u>2011</u>
ASSETS:		
Cash and cash equivalents	\$ 1,303,088	\$ 1,198,598
Contributions receivable, net	649,408	948,190
Sponsorship receivable, net	244,672	210,733
Accounts receivable	3,892	15,230
Prepaid expenses	18,650	9,636
Property and equipment, net	39,041	91,292
TOTAL ASSETS	<u><u>\$ 2,258,751</u></u>	<u><u>\$ 2,473,679</u></u>
 LIABILITIES AND NET ASSETS:		
LIABILITIES-		
Accounts payable and accrued liabilities	\$ 127,419	\$ 109,732
NET ASSETS:		
Unrestricted	1,386,291	1,284,593
Temporarily restricted	745,041	1,079,354
Total net assets	<u>2,131,332</u>	<u>2,363,947</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 2,258,751</u></u>	<u><u>\$ 2,473,679</u></u>

See notes to financial statements.

TEXAS TRIBUNE, INC.

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2012

	Unrestricted	Temporarily Restricted	Total
REVENUES:			
Contributions:			
Major gifts	\$ 968,333	16,667	985,000
Events	760,237	30,000	790,237
Grant income	2,459	355,159	357,618
Corporate sponsorship	796,273	36,000	832,273
Annual campaign	273,935	370,000	643,935
Donated goods	259,958	-	259,958
Donated services	24,601	-	24,601
Other	153,503	-	153,503
Total contributions	<u>3,239,299</u>	<u>807,826</u>	<u>4,047,125</u>
Subscriptions	155,393	-	155,393
Advertising	63,284	-	63,284
Total revenues	<u>3,457,976</u>	<u>807,826</u>	<u>4,265,802</u>
Net assets released from restrictions	<u>1,142,139</u>	<u>(1,142,139)</u>	<u>-</u>
Total revenues and net assets released from restrictions	<u>4,600,115</u>	<u>(334,313)</u>	<u>4,265,802</u>
EXPENSES:			
Editorial	3,512,843	-	3,512,843
Fundraising	789,274	-	789,274
General and administration	196,300	-	196,300
Total expenses	<u>4,498,417</u>	<u>-</u>	<u>4,498,417</u>
CHANGE IN NET ASSETS	101,698	(334,313)	(232,615)
NET ASSETS, BEGINNING OF YEAR	<u>1,284,593</u>	<u>1,079,354</u>	<u>2,363,947</u>
NET ASSETS, END OF YEAR	<u>\$ 1,386,291</u>	<u>745,041</u>	<u>2,131,332</u>

See notes to financial statements.

TEXAS TRIBUNE, INC.

STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2011

	Unrestricted	Temporarily Restricted	Total
REVENUES:			
Contributions:			
Major gifts	\$ 1,132,500	45,000	1,177,500
Events	537,859	90,000	627,859
Grant income	140,208	451,231	591,439
Corporate sponsorship	570,709	3,500	574,209
Annual campaign	109,137	285,501	394,638
Donated goods	303,471	-	303,471
Donated services	203,192	-	203,192
Other	119,866	-	119,866
Total contributions	<u>3,116,942</u>	<u>875,232</u>	<u>3,992,174</u>
Subscriptions	154,906	-	154,906
Advertising	<u>53,961</u>	<u>-</u>	<u>53,961</u>
Total revenues	<u>3,325,809</u>	<u>875,232</u>	<u>4,201,041</u>
Net assets released from restrictions	<u>938,528</u>	<u>(938,528)</u>	<u>-</u>
Total revenues and net assets released from restrictions	<u>4,264,337</u>	<u>(63,296)</u>	<u>4,201,041</u>
EXPENSES:			
Editorial	3,524,980	-	3,524,980
Fundraising	772,541	-	772,541
General and administration	<u>305,440</u>	<u>-</u>	<u>305,440</u>
Total expenses	<u>4,602,961</u>	<u>-</u>	<u>4,602,961</u>
CHANGE IN NET ASSETS	<u>(338,624)</u>	<u>(63,296)</u>	<u>(401,920)</u>
NET ASSETS, BEGINNING OF YEAR	<u>1,623,217</u>	<u>1,142,650</u>	<u>2,765,867</u>
NET ASSETS, END OF YEAR	<u>\$ 1,284,593</u>	<u>1,079,354</u>	<u>2,363,947</u>

See notes to financial statements.

TEXAS TRIBUNE, INC.

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2012 AND 2011

	<u>2012</u>	<u>2011</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (232,615)	\$ (401,920)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization expense	62,667	70,938
Discount on contributions receivable	(2,944)	(5,549)
Allowance for doubtful accounts	9,569	29,528
Changes in assets and liabilities that provided (used) cash:		
Contributions receivable	292,157	605,892
Sponsorship receivable	(33,939)	(31,813)
Accounts receivable	11,338	(15,230)
Prepaid expenses	(9,014)	16,936
Accounts payable and accrued liabilities	17,687	(9,233)
Net cash provided by operating activities	<u>114,906</u>	<u>259,549</u>
CASH FLOWS FROM INVESTING ACTIVITIES -		
Purchases of property and equipment	<u>(10,416)</u>	<u>(36,731)</u>
CASH FLOWS FROM FINANCING ACTIVITIES -		
Payments on notes payable	<u>-</u>	<u>(75,000)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	104,490	147,818
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>1,198,598</u>	<u>1,050,780</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 1,303,088</u>	<u>\$ 1,198,598</u>

See notes to financial statements.

TEXAS TRIBUNE, INC.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2012 AND 2011

1. ORGANIZATION

Texas Tribune, Inc. (the “Tribune”) was incorporated on March 19, 2009 as a nonpartisan, nonprofit media organization that promotes civic engagement and discourse on public policy, politics, government, and other matters of statewide concern. The Tribune’s vision is to serve the journalism community as a source of innovation and to build the next great public media brand in the United States.

The Tribune advances its mission in two principal ways. First, the Tribune reports, writes, compiles, records, shoots, and posts nonpartisan news and information online at its destination web site and in the pages and on the sites of distribution partners, to which is provided content for free. The Tribune covers a full range of topics, including education, health care, human services, immigration, border issues, transportation, water, the environment, criminal justice, poverty, and energy. The Tribune also covers the major candidates and campaigns for high office, though it focuses less on the candidates than the issues. Second, the Tribune presents on-the-record, open-to-the-public events: a conversation series featuring elected officials and other newsmakers, an ideas festival, a college tour, and other mission-related educational and social events. The Tribune views the in-person experience itself as a distribution platform, and once the event is over, the audio and video of what took place becomes content of its own available online on the web site.

Through a content partnership with The New York Times, the Tribune provides news, political reporting, opinion, arts, and entertainment coverage in expanded front sections of the Friday and Sunday print editions of The New York Times distributed in Texas. The Texas Tribune also partners with KUT Radio in Austin to provide radio journalism and collaborates with numerous Texas news organizations including 27 daily newspapers and 11 television stations.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”) as defined by the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification. Under the accrual basis of accounting, revenue is recognized when earned regardless of when collected, and expenses are recognized when the obligation is incurred regardless of when paid. Net assets, revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions.

Accordingly, net assets of the Tribune and changes therein are classified and reported as follows:

Unrestricted net assets - These types of net assets are not subject to donor-imposed stipulations. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

Temporarily restricted net assets - These types of net assets are subject to donor imposed stipulations, which limit their use by the Tribune to a specific purpose and/or the passage of time. As of December 31, 2012 and 2011, all of the temporarily restricted net assets were restricted for activities in future years.

Permanently restricted net assets - These types of net assets are subject to donor-imposed stipulations, which require them to be maintained permanently by the Tribune. The Tribune has not received any permanently restricted net assets.

Use of Estimates - The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents - The Tribune considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Contributions Receivable - Contributions receivable reflect donation commitments to the Tribune. Pledged revenue expected to be collected in the current fiscal year is recorded as unrestricted revenue. Future collections (revenue pledges to be received and satisfied in subsequent fiscal years) are reported as temporarily restricted revenue at the present value of the estimated future cash flows using a discount rate commensurate with the risks involved even if their ultimate use is unrestricted. The Tribune performs ongoing reviews of contributions receivable for collectability. Although historically the Tribune has not experienced significant losses on contribution receivables, an allowance for doubtful accounts was created.

Sponsorship Receivable - Sponsorship receivable includes commitments that have not been collected from organizations that sponsor digital pages on the Tribune's website and live public events. This account includes only customers that have received an invoice from the Tribune. Sponsorship receivables are recorded at the amount the Tribune expects to collect on outstanding balances. The Tribune performs ongoing credit evaluations of its customers' financial condition. Although historically the Tribune has not experienced significant losses on receivables, an allowance for doubtful accounts was created. At December 31, 2012 and 2011, all balances were due within one year and the allowance for doubtful accounts balance was \$7,500.

Fair Value Measurements - Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value accounting requires characterization of the inputs used to measure fair value into a three-level fair value hierarchy as follows:

Level 1 - Inputs based on quoted prices in active markets for identical assets or liabilities.

An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 - Observable inputs that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from sources independent from the entity.

Level 3 - Unobservable inputs that reflect the entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available.

There are three general valuation techniques that may be used to measure fair value: 1) market approach - uses prices generated by market transactions involving identical or comparable assets or liabilities, 2) cost approach - uses the amount that currently would be required to replace the service capacity of an asset (replacement cost), and 3) income approach - uses valuation techniques to convert future amounts to present amounts based on current market expectations.

Property and Equipment - Property and equipment acquisitions are capitalized at cost if purchased and at fair market value at the date of receipt if donated. The Tribune capitalizes all acquisitions of property and equipment in excess of \$1,000 and a useful life of more than one year. Depreciation expense for furniture, fixtures and equipment is calculated using the straight-line method using 3-7 years as the estimated useful lives. Leasehold improvements are amortized over the shorter of the life of the asset or the related lease term.

Contributions - Contributions are recognized as revenues in the period unconditional promises to give are received. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

Donated Services - Contributions of services are recognized at their estimated fair market value if the services received create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing these skills and would typically need to be purchased if not provided by donation.

Donated Goods - Contributions of tangible assets are recognized at fair value when received. The amounts reflected in the accompanying financial statements as donated goods are offset by equal amounts included in expenses or additions to property and equipment.

Functional Expenses - The expense information contained in the statements of activities is presented on a functional basis. Accordingly, certain expenses are allocated between functional categories.

Income Taxes - The Tribune is a non-profit corporation that is tax-exempt under Section 501(c)(3) of the Internal Revenue Code, except to the extent of unrelated business income, if any.

Reclassifications - Certain amounts in the prior year have been reclassified to conform to the presentation adopted in the current year. There was no impact on net assets.

3. CONCENTRATIONS

Financial instruments which potentially subject the Tribune to concentrations of credit risk consist principally of cash and cash equivalents and receivables. The Tribune places its cash and cash equivalents with a limited number of high quality financial institutions and may exceed the amount of insurance provided on such deposits. Management believes no significant risk exists with respect to cash and cash equivalents. The Tribune does not maintain collateral for its receivables and does not believe significant risk existed at December 31, 2012.

4. CONTRIBUTIONS RECEIVABLE

At December 31, amounts due from unconditional promises to give were as follows:

	2012	2011
Contributions due in less than one year	\$ 427,351	\$ 784,966
Contributions due in one to five years	251,500	199,292
	678,851	984,258
Less allowance for uncollectible promises	(19,959)	(29,528)
Less discount to net present value	(9,484)	(6,540)
	<u>\$ 649,408</u>	<u>\$ 948,190</u>

At December 31, 2012 and 2011, a discount rate of 3% was used to discount the anticipated cash flows on long-term unconditional promises to give. Contributions receivable were classified as Level 3 in accordance with the fair value hierarchy and were valued using an income approach as follows:

	2012	2011
Balance, January 1	\$ 948,190	\$ 1,578,061
Receipt of new promises to give	1,125,000	903,900
Payments on receivables	(1,430,407)	(1,475,709)
Change in discount for net present value	(2,944)	5,549
Write-offs	-	(34,083)
Change in allowance for doubtful accounts	9,569	(29,528)
Balance, December 31	<u>\$ 649,408</u>	<u>\$ 948,190</u>

5. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	<u>2012</u>	<u>2011</u>
Furniture, fixtures and equipment	\$ 211,421	\$ 201,005
Leasehold improvements	7,411	7,411
	<u>218,832</u>	<u>208,416</u>
Less accumulated depreciation and amortization	<u>(179,791)</u>	<u>(117,124)</u>
Property and equipment, net	<u>\$ 39,041</u>	<u>\$ 91,292</u>

6. DONATED GOODS AND SERVICES

The Tribune received contributed professional services for the years ended December 31, 2012 and 2011, with fair values on dates of donation totaling \$24,601 and \$203,192, respectively, which were primarily marketing and legal transcription services used by the editorial department during the legislative session. The Tribune also received contributed goods for use in public relations and other events for the years ended December 31, 2012 and 2011, with fair values on dates of donation totaling \$259,958 and \$303,471, respectively.

7. LEASE COMMITMENTS

The Tribune leases office space and equipment under non-cancelable operating leases. Rental expenses for the office lease and office equipment for the years ended December 31, 2012 and 2011 were \$51,213 and \$39,435, respectively. The Tribune recorded a deferred rent obligation in accrued liabilities in the amount of \$19,924 as of December 31, 2011, related to the office lease that contained escalating payment provisions. There was no deferred rent obligation as of December 31, 2012. Minimum future rental payments are as follows:

2013	\$ 52,602
2014	11,022
2015	5,760
2016	5,760
2017	3,360
	<u>\$ 78,504</u>

8. ADVERTISING COSTS

Advertising costs, which are included in editorial expenses, are expensed as incurred. Advertising expense for the years ended December 31, 2012 and 2011 was \$184,794 and \$200,689, of which \$167,904 and \$197,824, respectively, was in-kind and is included in donated goods in the statement of activities.

9. RELATED PARTY TRANSACTIONS

During 2012 and 2011, the Tribune received contributions of \$16,250 and \$66,210, respectively, from board members. During 2012 and 2011, the Tribune made payments of \$25,000 and \$60,000, respectively, to related parties for services provided and expense reimbursements. As of December 31, 2012 and 2011, the Tribune had promises to give due from board members of \$15,400 and \$30,000, respectively. See Note 10 for discussion of a conditional promise to give from a member of the Board of Directors.

10. CONDITIONAL PROMISES TO GIVE

A founder and board member of the Tribune pledged \$1,000,000 in matching donations for all individual, non-membership gifts exceeding \$5,000 and subsequently received by the Tribune, effective October 1, 2010. This pledge excludes those gifts received from Circle Members and any Foundation Grants and Gifts. Since this pledge represents a conditional promise to give, it is recorded as contribution revenue as the pledge conditions are met. Contribution revenue recorded as a result of the conditions being met totaled \$310,000 and \$505,000 for the years ended December 31, 2012 and 2011, respectively. As of December 31, 2012, the conditional pledge was fully collected.

11. SUBSEQUENT EVENTS

The Tribune has evaluated subsequent events through July 18, 2013 (the date the financial statements were available to be issued).

In March 2013, the Tribune entered into a sixty-two month operating lease agreement for office space.