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The Home of Scrum

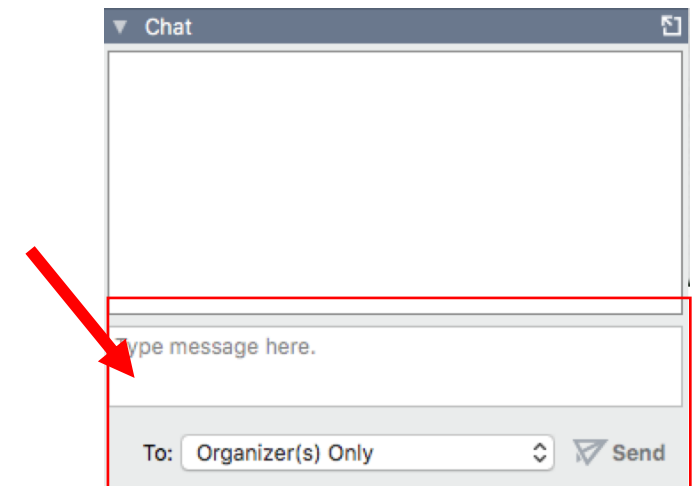
Faster Total Flow to Value through Lean Agile Procurement

Simon Reindl
Mirko Kleiner

November 05, 2020

Quick Guidelines

- Your microphones will be muted throughout
- Please ask questions!
- Type questions into the webinar questions box:
- Type comments into the webinar comments box:



Who is Scrum.org



Ken Schwaber
Scrum.org Founder,
Chairman and
Co-creator of Scrum



Consistent

Global

Community

Simon Reindl



SIMON REINDL

Advanced Product Delivery Limited



CONTACT

CLASS SCHEDULE



The PSM1 course with
The PSM1 course with
Simon was great - Simon
is a great trainer, full of

Gareth Dowdeswell
[Read full review](#)



Simon's Certifications

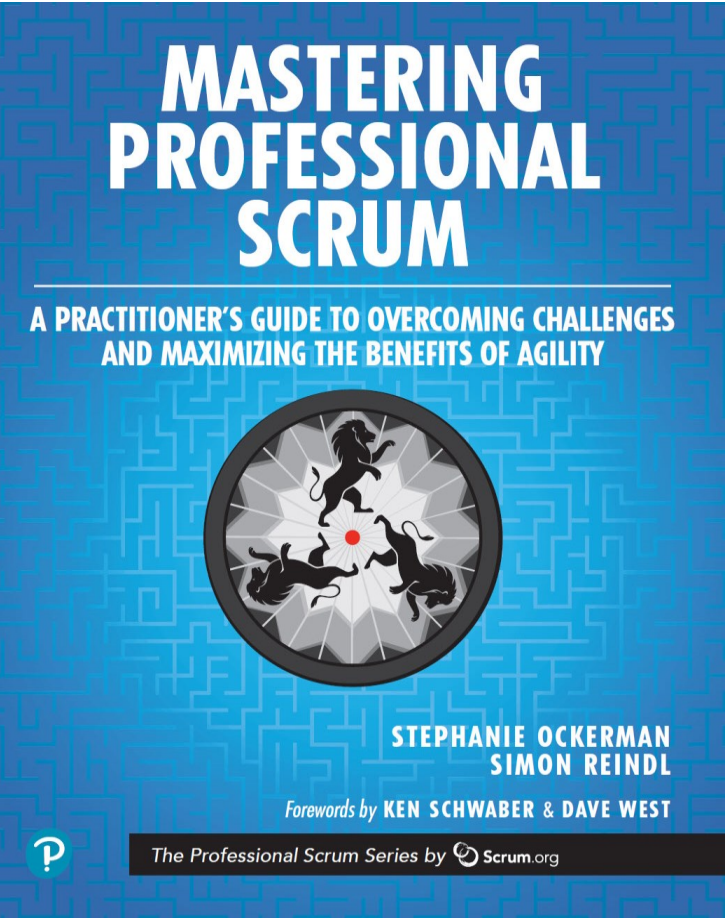


Simon's Bio

Simon is the co-author of the book *Mastering Professional Scrum*, written with Stephanie Ockerman while being one of the stewards of the Professional Scrum Master course. As a steward we helped grow the course in line with Ken Schwaber's vision. He also led PSM Train-the-Trainer courses, helping to evaluate and mentor new trainers.

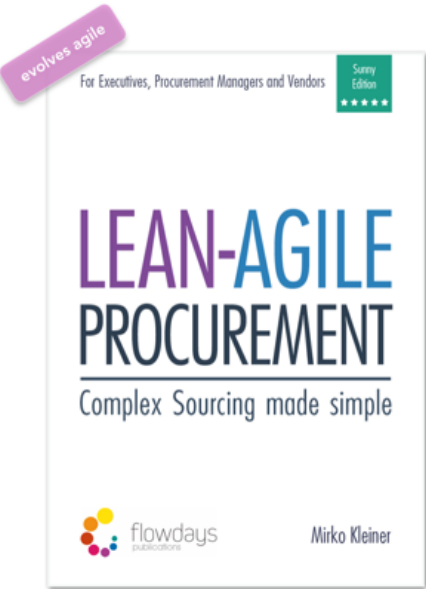
Simon Reindl has a focus on helping businesses and people adopt new ways of working on realizing business value. He has over 20 years of experience in a wide range of business domains, in both the public and private sector around the world. As a coach and instructor, he has worked with individuals, teams and organizations to develop skills and techniques to improve a focus on value and delivery.

His focus is to transform organisations to achieve a sustained competitive advantage by adopting agile principles and practices, within a culture of continuous adaptation.



Mirko Kleiner

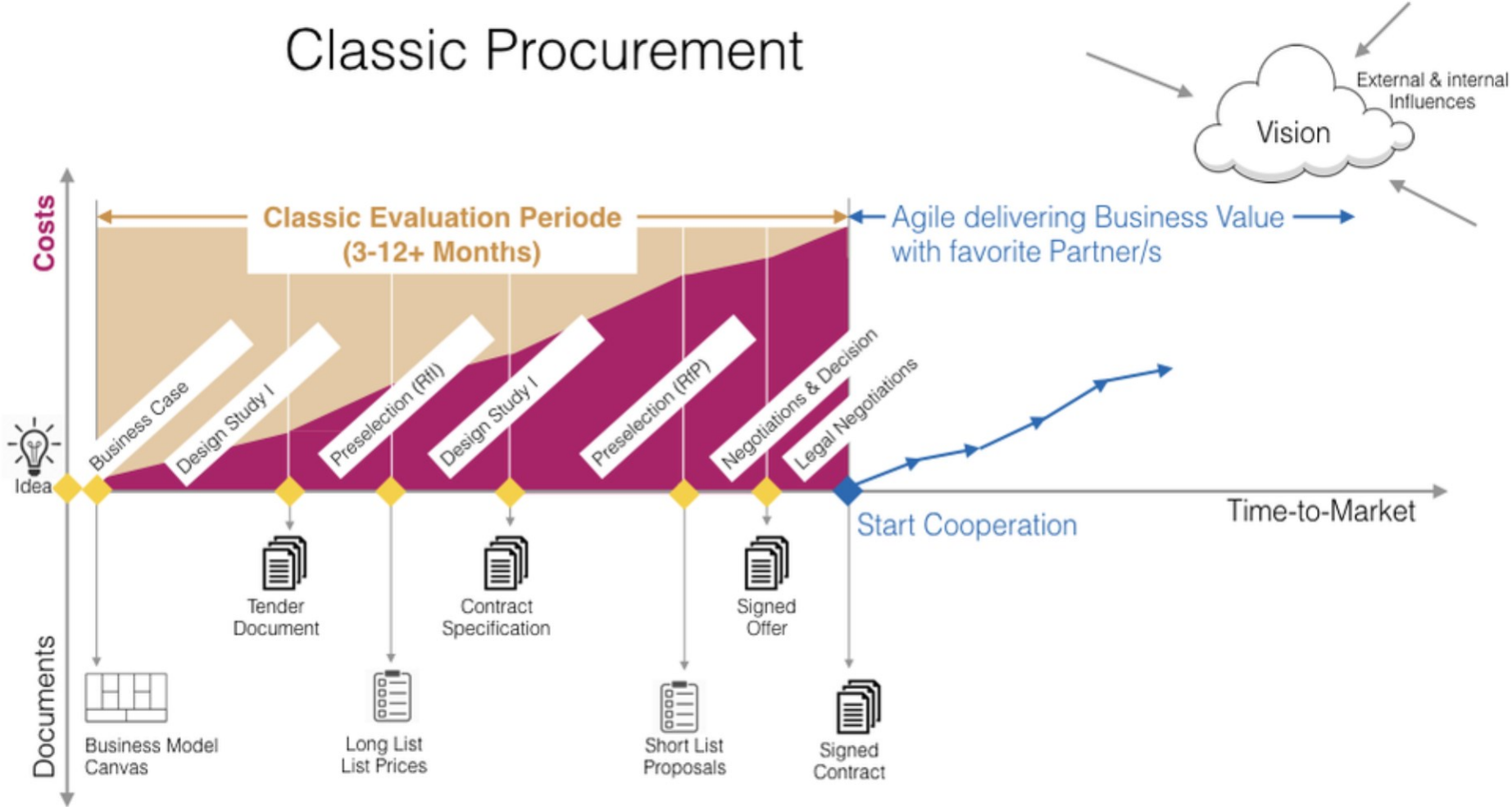
Mirko Kleiner is thought leader in lean-agile procurement, international speaker, author, co-founder flowdays, agile enterprise coach, cips award winner 2018, certified scrum@scale trainer



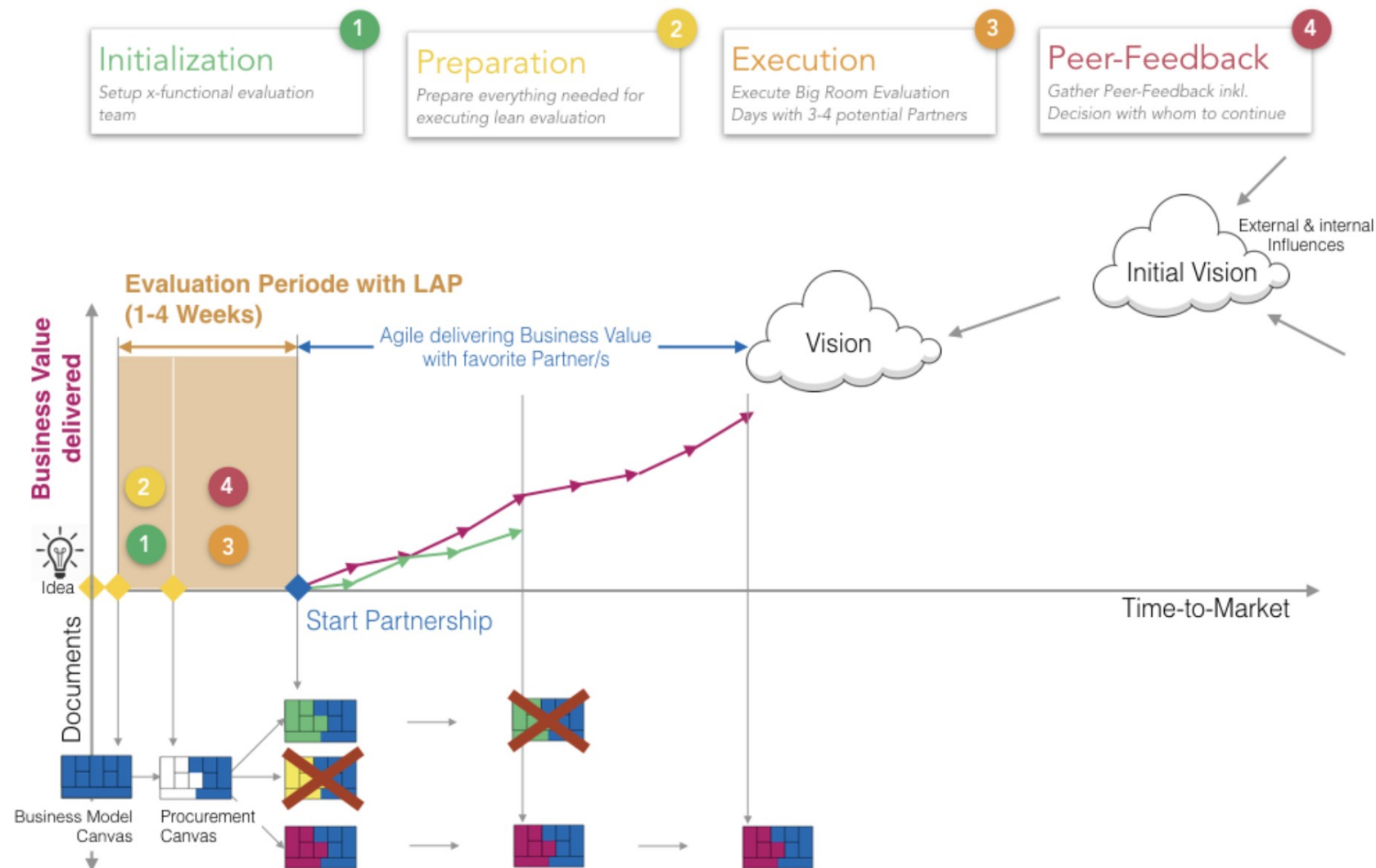
www.lean-agile-procurement.com



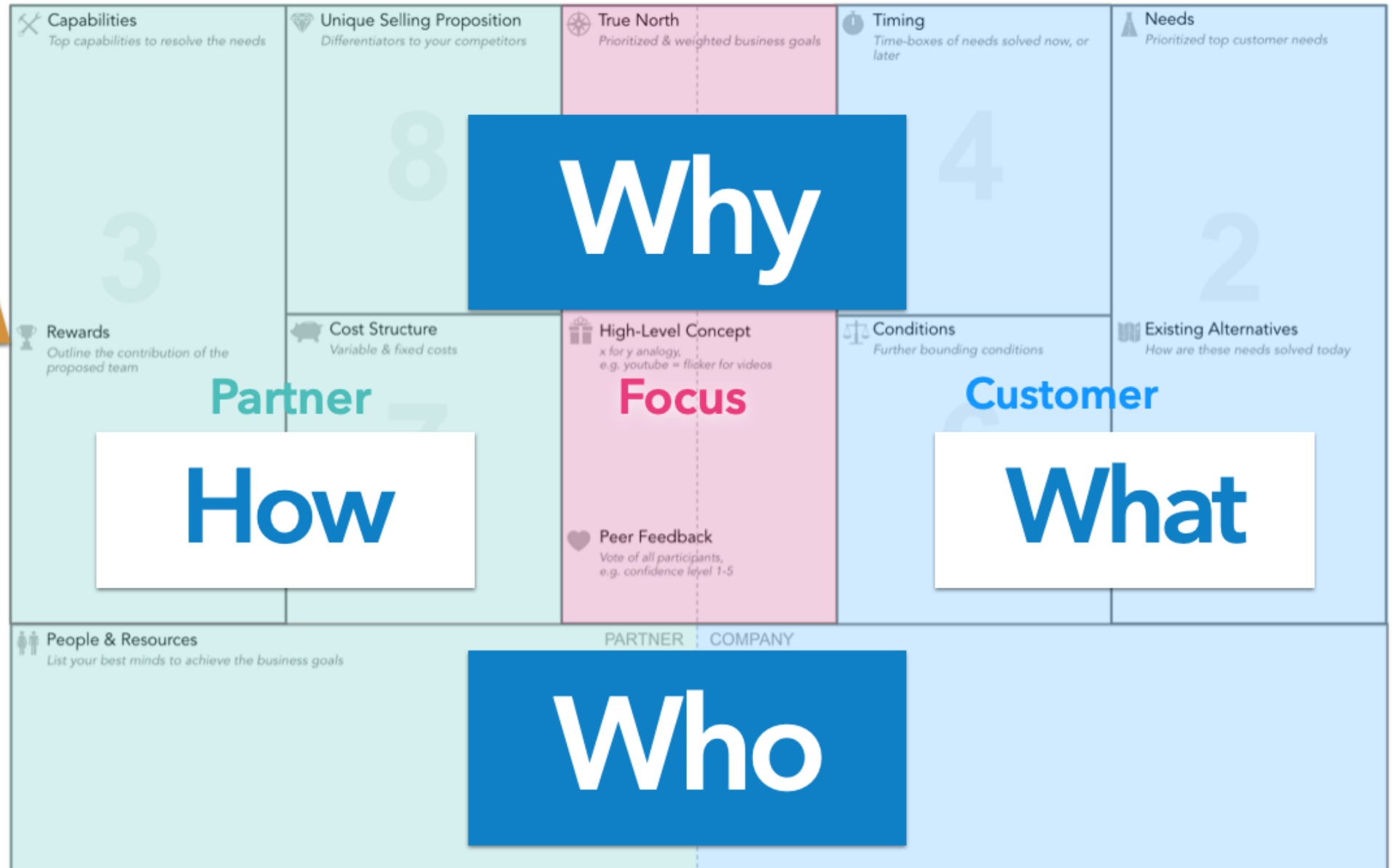
What is Lean Agile Procurement



Lean Agile Procurement



LEAN PROCUREMENT CANVAS



OUR MISSION

Days instead of **Months**

Needs instead of **Wants**

Adaptive instead of **Fixed**

Partnership instead of **Relationship**

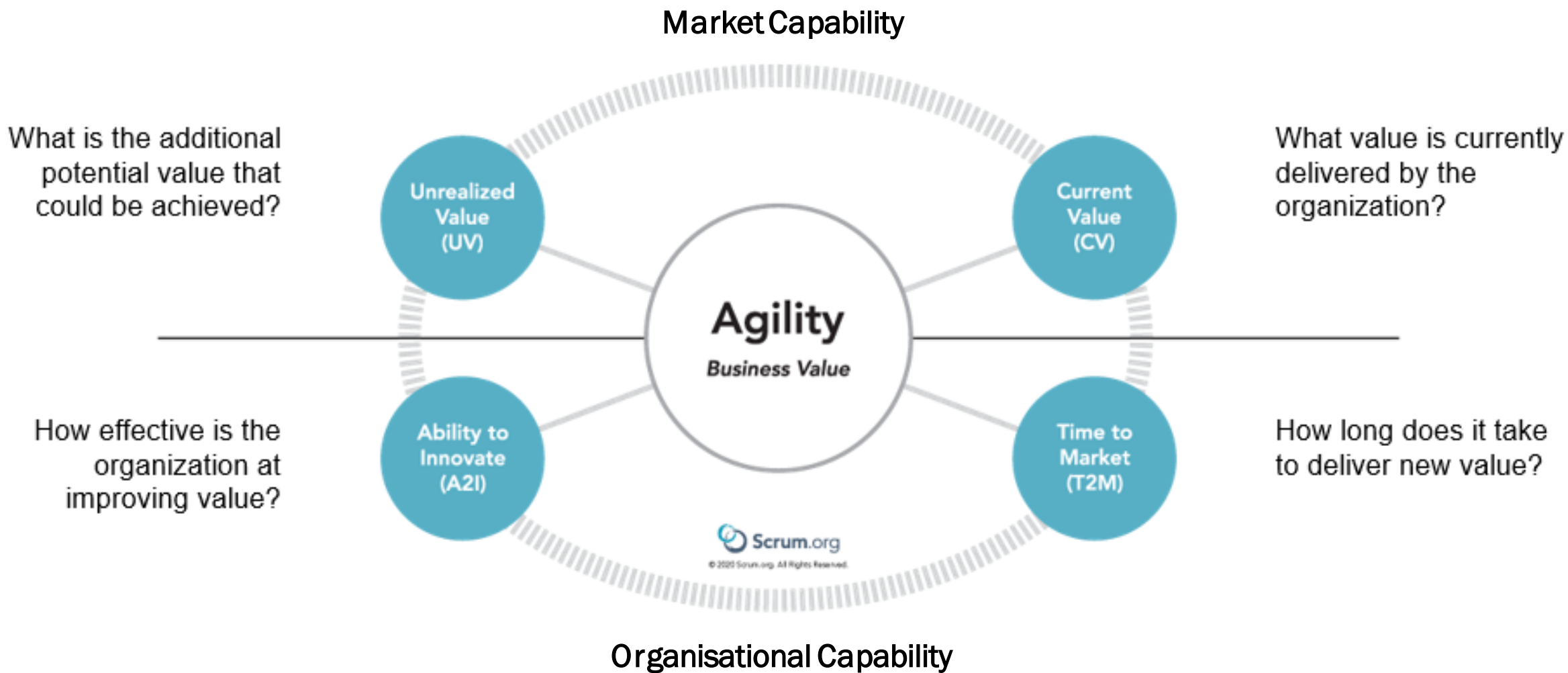
FUN instead of **PAIN**

AIR FRANCE KLM

Instead of eliminating the less promising offers we ended up **improving each proposal** and choosing the **best one!**

Eric Chaumette Managed Delivery Centers Program Management Air France

Evidence Based Management



Lean Agile Procurement is an enabler

Time to Market

- Reduce Cycle time to start
- Enable greater adaptation through partnerships
- Focus on managing flow and delivery of value

Ability to Innovate

- Focus on goals
- Alignment on Value
- Partnerships have flexibility built in

Lean Agile Procurement is an enabler

Unrealised Value

- Support Hypothesis based/Experimental approach
- Having the entire value chain focussed on responding to market feedback

Current Value

- Improve morale within organisation by aligning on throughput
- Reduced handoffs and waste

Summary

- A new tool for an uncertain environment
- Applicable in complex sourcing cases
- Enable us to work with a hypothesis approach, and deal with surprises
- Connecting procurement into the value chain
- Can be applied internally and externally

Questions

Each role has a clear Learning Path

Product Owner

Development Team

Scrum Master

Agile Leaders

Product Owner Learning Path

★★★★★ 4.9 from 5 ratings

Unwatch

As described in the [Scrum Guide](#), a Scrum Product Owner is responsible for maximizing the value of the product resulting from the work of the Development Team. How this is done may vary widely across organizations, Scrum Teams, and individuals.

The learning path is organized by a set of [Professional Scrum Competencies](#) which each contain a number of focus areas. Resources are laid out in a prescribed order, however it is your journey, so follow in the best way that helps you learn.

✓ Understanding and Applying the Scrum Framework

Empiricism

Scrum Values

Scrum Roles

Scrum Events

Scrum Artifacts


Sprint Goal

Done

Scaling Scrum

➤ Managing Products with Agility

Understanding and Applying the Scrum Framework / Empiricism

 The Agile Manifesto

Created by 17 visionaries in 2001, the Agile Manifesto was developed to look at the core principles and values for Agile software development. [0:04:00]

★★★★★ 4.8 from 6 ratings

Completed

 Empiricism, the Act of Making Decisions Based on What Is

Ken Schwaber writes about commitment and Scrum as an empirical process. [0:03:30]

★★★★★ 4.8 from 7 ratings

Completed

 The Three Pillars of Empiricism (Scrum)

READ THE SCRUM GUIDE

VIEW THE SCRUM FRAMEWORK

THE SCRUM GLOSSARY

FIND TRAINING

GET CERTIFIED

<https://www.scrum.org/pathway/scrum-master>
<https://www.scrum.org/pathway/product-owner-learning-path>
<https://www.scrum.org/pathway/team-member-learning-path>
<https://www.scrum.org/pathway/agile-leader-learning-path>

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RSS
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Scrum.org | Blog

Insights from Scrum.org's community of experts

SCRUM PULSE

A free monthly webcast by Scrum.org **Professional Scrum Trainers** addressing common challenges faced by the software profession.



Thank you!