Ultimate Leadership:

“Overcoming Obstacles and Winning”

Featuring:

Dr. Henry Cloud

Visit us Cloud Townsend at: www.claudtownsend.com
I. A Model of Overcoming Obstacles

A. The Honda story: through failure and natural disaster and war

B. Not enough time? John Grisham, attorney and legislator – and author

C. The problem for many of us? Not brains or talent, but character

II. A Mindset about Obstacles

A. Think of your vision…

1. How do you feel? Excited? That’s part of the image of God in you.

2. Now think a year down the road – and 30% of your people leave. You feel anxiety, sense of failure, abandonment.

B. Winners don’t just think about the vision but about the obstacles

1. They’re not surprised or destroyed, but equipped to deal with obstacles.

C. The mindset: vision plus acceptance of negative obstacles as part of the package

1. Neither denying the problem, nor losing courage.

Visit Cloud-Townsend Resources on the web at: www.cloudtownsend.com

3. As a leader, do an audit with your team

   - How do we do as a team in the face of an obstacle?
   - Do we get closer, energized, and creative, or does the obstacle break us apart?

4. “No problems, no profit”

III. Obstacles and “Character Things”

A. D.O.G.: Delay of Gratification

   1. If we’re well integrated, we’re okay with not getting what we want right now

B. “All and now”: “I want it all and I want it now!”

   1. The ones who are not stuck in “all and now” win

Visit Cloud-Townsend Resources on the web at: www.cloudtownsend.com
• It takes a persevering character

• Lottery winners: those who didn’t develop the character to get, don’t have the character to keep… so often goes bankrupt quickly

C. Learn to neutralize the obstacles

1. People who build big don’t attach their sense of self attached to the results

• Neutralizing: simply seeing the obstacle as something I want to get better

• The obstacle’s not bad, and I’m not bad – no need for fear, guilt, shame, or anger

D. Know and audit your style:

1. The peacekeeper seeks a resolution quickly

2. The warrior, always ready for a fight, attacks the obstacle – and often a person

3. The reflective type wants to go away and think about it

E. We need some of all of these approaches: don’t let your strength become your default way to handle problems
IV. Leading in the Face of Obstacles

A. The ability to make the hard call

1. Having agonized, can you pull the trigger? Can you fire?

B. To be resourceful – to think “there must be a way…”

1. What’s the next step? How can I make this work?

C. Own the fact that the answer may not be in house – in you or in your organization

1. Losers and small thinkers have the “not invented here” syndrome

2. Those that grow and do are “open platforms” – they’ll get consultants, etc.

D. Moses faced a lot of obstacles, but he stayed plugged in to God and to the team

1. This is not a Pollyanna mindset – but “no problems, no victories”
Resources:

I found the Ultimate experience to be one of the greatest life changing experiences of my life. I have been to two other growth experience workshops, but found this one to be the most helpful and complete. It touched all parts of my life. Henry and John are doing a great job in demonstrating how our entire emotional and spiritual lives are built on Christ's teachings.

- John Schock: CEO, Financial Management Solutions (Pasadena, MD)

The invaluable incorporation of resources, teaching, sharing, processing, and the quality of all those committed to bringing forth wealth and treasure in us was priceless. I shall always remember that week as a major "turning point", a time where my perceptions of life, myself, and my work were forever changed.

- Patty: Real Estate Broker and Architect (Tustin, CA)

Since going to the Ultimate Leadership workshop, I now realize that getting connected with someone is a kind of soul fuel that raises me up to another level—This positions me to better solve life’s problems.

- Pastor John Sherk (Middlebury, IN)

-Many more testimonials at www.cloudtownsend.com-

BOOKS:

**Integrity: The Courage to Meet the Demands of Reality**

By Dr. Henry Cloud

**9 Things You Simply Must Do**

By Dr. Henry Cloud

Visit [www.cloudtownsend.com](http://www.cloudtownsend.com) for more resources

Contact Information:

Dr. Henry Cloud and Dr. John Townsend

Cloud-Townsend Resources

18092 Sky Park Circle South Ste. A

Irvine, California  92614

Phone: 800.676.4673

[www.cloudtownsend.com](http://www.cloudtownsend.com)

Visit Cloud-Townsend Resources on the web at: [www.cloudtownsend.com](http://www.cloudtownsend.com)