

With the trend toward off-premise accelerating, operators are increasingly turning to ghost kitchens to either replace or supplement existing kitchen space for off-premise service. While consumer awareness of ghost kitchens is somewhat low, most consumers are open to ordering food prepared in ghost kitchens.



## **Example in Action**

Dog Haus' delivery-only locations use ghost kitchens to launch the concept in new markets. Items on the menu include loaded hot dogs and sausages, as well as sides such as Cheesy Tots and Fries.

## **FUTURE FOCUS**

Among the biggest off-premise trends to emerge over the past several years, ghost kitchens are experiencing a transformation due to the current operational realities during the pandemic. For restaurants that were previously unequipped to handle delivery, this type of assistance will be a must. There will be more investment into ghost kitchens, and we'll even see operators use ghost kitchens to maintain their market presence and handle off-premise business.

Base 1,350 consumers who order carryout or delivery at least once a month \*Base: 896 consumers who have ever ordered delivery Source: Technomic 2020 Delivery & Takeout Consumer Trend Report Image Source: Shutterstock



How would your delivery orders be impacted if a restaurant you used started preparing from a ghost kitchen?\*\*

It would not impact my delivery orders

**55**%

I would order delivery from that restaurant more often

I would order delivery from a different restaurant instead

**15**%

I would order delivery from that restaurant less often

I would order different food/beverages from that restaurant

11%



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