

Local Market Update for July 2015

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

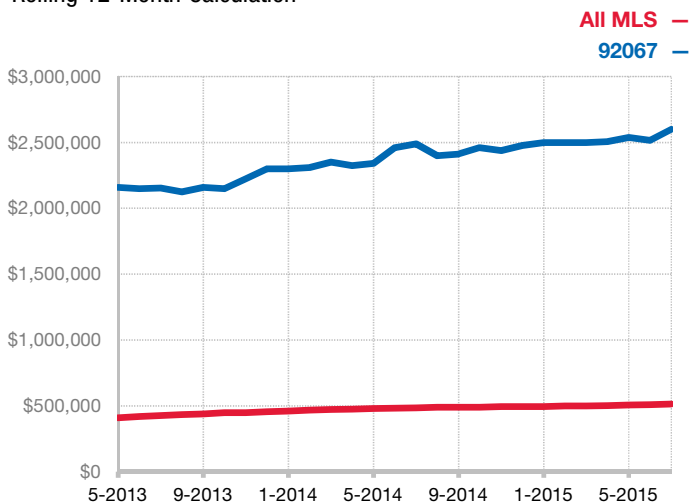
Single Family	July			Year to Date		
	2014	2015	Percent Change	Thru 7-2014	Thru 7-2015	Percent Change
Key Metrics						
New Listings	34	50	+ 47.1%	312	345	+ 10.6%
Pending Sales	21	20	- 4.8%	112	132	+ 17.9%
Closed Sales	18	15	- 16.7%	107	117	+ 9.3%
Median Sales Price*	\$2,450,000	\$3,075,000	+ 25.5%	\$2,477,000	\$2,800,000	+ 13.0%
Percent of Original List Price Received*	88.4%	89.0%	+ 0.7%	90.8%	89.6%	- 1.3%
Days on Market Until Sale	110	97	- 11.8%	102	108	+ 5.9%
Inventory of Homes for Sale	217	230	+ 6.0%	--	--	--
Months Supply of Inventory	13.3	13.3	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2014	2015	Percent Change	Thru 7-2014	Thru 7-2015	Percent Change
Key Metrics						
New Listings	1	1	0.0%	6	6	0.0%
Pending Sales	1	0	- 100.0%	3	3	0.0%
Closed Sales	1	0	- 100.0%	2	3	+ 50.0%
Median Sales Price*	\$975,000	0	- 100.0%	\$937,500	\$1,120,000	+ 19.5%
Percent of Original List Price Received*	89.0%	\$0	- 100.0%	90.2%	87.6%	- 2.9%
Days on Market Until Sale	43	\$0	- 100.0%	31	77	+ 148.4%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

