

# Local Market Update for July 2015

A Research Tool Provided by the Greater San Diego Association of REALTORS®

## 92037

La Jolla

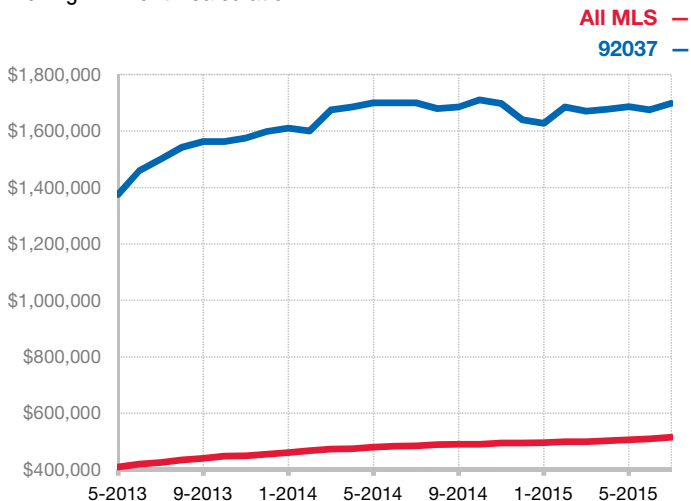
Single Family	July			Year to Date		
	2014	2015	Percent Change	Thru 7-2014	Thru 7-2015	Percent Change
<b>Key Metrics</b>						
New Listings	55	51	- 7.3%	409	447	+ 9.3%
Pending Sales	34	43	+ 26.5%	196	239	+ 21.9%
Closed Sales	37	23	- 37.8%	185	224	+ 21.1%
Median Sales Price*	\$1,550,000	\$1,950,000	+ 25.8%	\$1,700,000	\$1,782,500	+ 4.9%
Percent of Original List Price Received*	91.8%	92.5%	+ 0.8%	92.2%	93.3%	+ 1.2%
Days on Market Until Sale	55	66	+ 20.0%	71	61	- 14.1%
Inventory of Homes for Sale	212	197	- 7.1%	--	--	--
Months Supply of Inventory	7.5	6.4	- 14.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2014	2015	Percent Change	Thru 7-2014	Thru 7-2015	Percent Change
<b>Key Metrics</b>						
New Listings	72	78	+ 8.3%	443	413	- 6.8%
Pending Sales	44	46	+ 4.5%	270	278	+ 3.0%
Closed Sales	54	46	- 14.8%	246	247	+ 0.4%
Median Sales Price*	\$622,000	\$617,500	- 0.7%	\$580,250	\$620,000	+ 6.9%
Percent of Original List Price Received*	96.6%	96.2%	- 0.4%	95.5%	95.8%	+ 0.3%
Days on Market Until Sale	46	40	- 13.0%	53	52	- 1.9%
Inventory of Homes for Sale	161	147	- 8.7%	--	--	--
Months Supply of Inventory	4.9	4.0	- 18.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

