

# WEALTH MANAGEMENT SERVICES



## Financial Planning & Consulting Packages

Essential	Advanced	Premier
Ideal For: Individuals looking to organize their financials and plan for the future- "Accumulator"	Ideal For: Individuals or Families looking to set and monitor financial goals- "Pre-Retirees"	Ideal For: Individuals, families, and/or business owners with complex financial needs- "Distribution & Legacy"
<b>Meetings: Annual</b> Annual Service Hours: 10'	<b>Meetings: Semi-Annual</b> Annual Service Hours: 20'	<b>Meetings: Tri-Annual</b> Annual Service Hours: Unlimited
<ul style="list-style-type: none"> <li>✓ Investment Review</li> <li>✓ Quarterly Newsletter</li> <li>✓ Retirement Check-up</li> <li>✓ Goal Monitoring</li> <li>✓ Behavioral Financial Coaching</li> <li>✓ Access to Professional Financial Advice</li> <li>✓ Online Financial Portal</li> </ul>	<b>Tier 1 Plus:</b> <ul style="list-style-type: none"> <li>✓ Net Worth Statement</li> <li>✓ Retirement Income Planning</li> <li>✓ Detailed Cash Flow Analysis</li> <li>✓ Roth Conversion Review</li> <li>✓ Multiple Goal Analysis</li> <li>✓ Risk Analysis</li> <li>✓ Basic Estate Planning</li> </ul>	<b>Tier 2 Plus:</b> <ul style="list-style-type: none"> <li>✓ Wealth Transfer Planning</li> <li>✓ Stock Option Analysis</li> <li>✓ Charitable Giving Strategies</li> <li>✓ Tax Planning Strategies</li> <li>✓ Collab. With Third Party Professionals (Attorney, CPA, etc.)</li> </ul>
<i>Initial Plan/Setup: \$1,500+ Ongoing Planning: \$500 quarterly or &gt;500k AUM - waived</i>	<i>Initial Plan/Setup: \$3,000 + Ongoing Planning \$700 quarterly or &gt;1MM AUM - waived</i>	<i>Initial Plan/Setup: \$4,500 + Ongoing Planning: \$900 quarterly or &gt;2.5MM AUM - waived</i>

### Hourly Planning & Consulting

We are pleased to offer ala carte planning services starting at \$300/hour depending on your situation and needs. Hours will be estimated and proposed on a project-by-project basis, prior to the start of any work.

## Asset Management Services

Account Value	Annual Advisory Fee	Included Services
\$0-250k	1.50%	<ul style="list-style-type: none"> <li>• Portfolio Review</li> <li>• Investment Selection</li> <li>• Rebalancing</li> <li>• Gain/Loss Harvesting</li> <li>• Time Horizon Analysis</li> <li>• Risk Tolerance</li> <li>• Asset Allocation</li> <li>• Investment Research</li> <li>• Financial Planning*</li> </ul>
\$250k - \$500k	1.35%	
\$500,000 - \$999,999	1.15%	
\$1M - 2.5M	.85%	
2.5M +	Negotiable	

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