

Advancing Your Brokerage Business with Excellence

What experience are you looking for?

Our network of brokers enjoy comprehensive support, generous compensation, and the security of knowing they're working with knowledgeable, experienced professionals.

Mike Bernabeo and his team of financial professionals provide a premium experience for insurance brokers and their clients, leveraging their combined experience to deliver high-quality finely tuned solutions.

Responsive Producer Support

- Extensive marketing support pre- and post-sale
- Industry-leading comprehensive array of high-quality life and disability insurance products and unique riders
- Responsibly aggressive underwriting & special programs
- Timely competitive intelligence
- Dedicated underwriting team

Producer Benefits

- Competitive commission schedule and generous renewals
- Access to turnkey client process partnering with experienced industry professionals
- Comprehensive product & marketing education
- Business Resource Center (Advanced Sales), which includes industry specialists to assist with your Business and Estate Planning cases

Let's start a conversation...

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MICHAEL BERNABEO

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Working with individuals and business owners to coordinate and provide solutions in the areas of Wealth Accumulation, Protection, Estate Planning, Business Continuity / Exit Strategies and Group Benefits



EMPOWERING PEOPLE WITH SOUND FINANCIAL STRATEGIES

a member of **The Guardian Network**

Who do we work with?

The Guardian Life Insurance Company of America

With over 150 years of keeping promises, Guardian is guided by three simple principals:

- Do the right thing.
- Hold ourselves to high standards
- Know that people count

Guardian is a recognized industry leader in delivering superior client care and offers a highly ranked training program.