

Corporate Capabilities



Round Hill Risk Benefits Team



Scott Readlinger
President



Marc Ferrara
Managing Director
Executive Vice President



Joel Sand
Senior Vice President



Melissa Bartlett
Director of Client Relations

At Round Hill Risk Partners LLC, we understand that comprehensive employee benefits insurance is key to attracting, retaining, and supporting a happy, healthy workforce. Employee benefits are a vital part of your compensation strategy, boosting satisfaction, productivity, and loyalty.

We offer a wide range of employee benefits insurance solutions tailored to the diverse needs of your workforce, while ensuring compliance with industry regulations. Our goal is to help you create competitive, sustainable benefits packages that keep your employees motivated and protected.

By providing the right benefits, you not only safeguard your workforce but also build a strong foundation for your company's growth and success. Let Round Hill Risk Partners help you design a benefits package that meets your employees' needs while enhancing your company's

Benefits Program Program Design and Support

Advanced Customer Focused Service

We help companies achieve better outcomes, optimize plan designs, and boost member engagement, all while reducing costs and improving the health plan experience. Our in-house support team is available to assist with health and benefits questions, from medical bills to prescription issues, and to provide clear explanations of benefits and claim processing these goals.

Strategy and Tactics

We set clear, measurable goals, engage teams, allocate resources, and track progress. Strategy focuses on long-term goals (e.g., improving employee retention, reducing costs, staying competitive). Tactics involve actionable steps like plan design changes, network adjustments, and enhanced communication tools to achieve these goals.



Pension



Disability Insurance



Health Insurance



Life Insurance



Wellness

Benefit Design Analysis

Multi-Year Strategies

Benchmarking

Funding Contribution

Data Analytics



Quarterly Financial Meeting Schedule

Annual Meeting	Purpose	Target Date
Q1: Stewardship Meeting	<ul style="list-style-type: none"> - Measure & Evaluate OE Objectives - Catalog Lessons Learned 	March 2025
Q2: Pre-Renewal Strategic Planning	<ul style="list-style-type: none"> - Establish Objectives/ Budget for Next Plan Year - Using Multi-Year Strategic Plan to Guide the Process 	June 2025
Q3: Renewal Meeting	<ul style="list-style-type: none"> - Establish future direction - Establish Measurable Objectives - Execute on Timeline 	Late August 2025
Q4: Open Enrollment	<ul style="list-style-type: none"> - Manage & Monitor Employee Enrollment for New Plan Year 	November 2025
Q4: Reporting	<ul style="list-style-type: none"> - Manage & Monitor Employee Enrollment for New Plan Year 	December 2025

About Round Hill Risk

At Round Hill Risk Partners, we provide more than just insurance; we offer tailored solutions designed to meet the unique needs of individuals, families, and businesses. Our Client Advocate model ensures personalized service with a dedicated advocate who understands your goals, offering proactive risk management and customized coverage.

We specialize in contract review and indemnification, securing favorable terms and minimizing liability exposure, while also providing specialized coverage for both national and boutique clients. Our integrated approach to placement, loss control, and claims management streamlines processes, enhances efficiency, and drives cost savings.

With Round Hill, you gain a strategic partner committed to delivering exceptional service, competitive pricing, and long-term success.



100+

Years of Risk Management Experience

Property & Casualty Insurance



- Property
- General Liability
- Management Liability
- Umbrella
- Transactional Risk

Employee Benefits



- Medical Insurance
- Prescription
- Ancillary
- HR Consulting

Personal Insurance



- Homeowner
- Auto, Boat, Aircraft
- Life Insurance
- Estate Planning

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