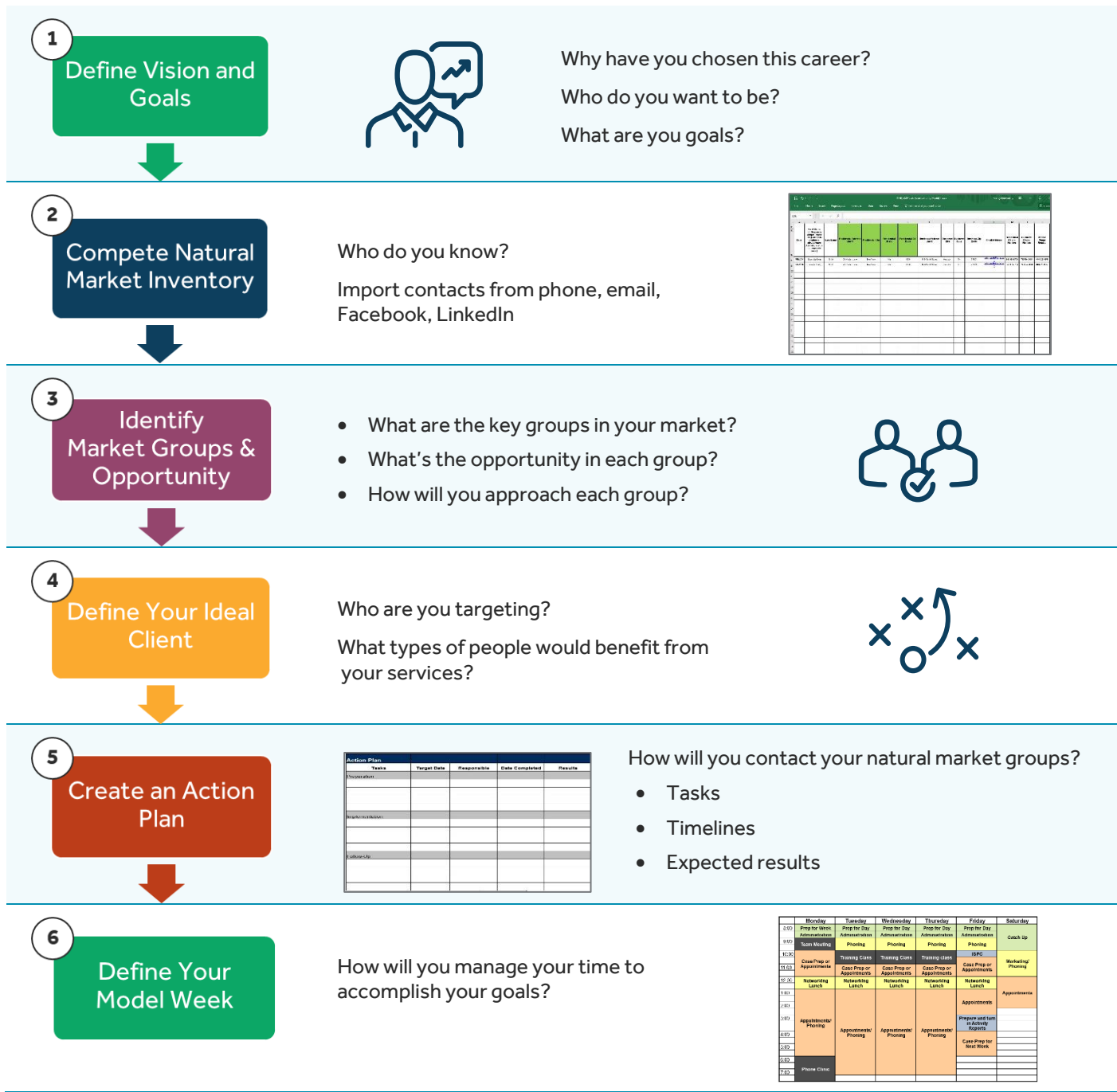


# Guardian U

## Quick Card

# Develop Your Natural Market

This flowchart shows how you will use the **New FR Business and Marketing Plan** to develop your natural market and get your career off to a fast start. (The numbers on the flowchart correspond to the sections of the plan.)



Action Plan				
Tasks	Target Date	Responsible	Date Completed	Results

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
8:00	Prep for Week Administration	Prep for Day Administration	Prep for Day Administration	Prep for Day Administration	Prep for Day Administration	catch up
9:00	Team Meeting	Planning	Planning	Planning	Planning	
10:00	Case Prep or Appointments	Training Class	Training Class	Training Class	IFPC	Marketing Planning
11:00	Case Prep or Appointments	Case Prep or Appointments	Case Prep or Appointments	Case Prep or Appointments	Case Prep or Appointments	
12:00	Networking Lunch	Networking Lunch	Networking Lunch	Networking Lunch	Networking Lunch	
1:00						Appointments
2:00						Appointments
3:00	Appointments/ Planning	Appointments/ Planning	Appointments/ Planning	Appointments/ Planning	Appointments and time in meeting Experts	
4:00						
5:00					Case Prep for Next Week	
6:00						
7:00	Phone Clinic					