



In our initial meetings it is helpful for a client to have reviewed, have access to, or to have considered the following documents and information.

Document and information list:

- Cost and approximate date of future major capital projects (remodeling, roof repair, auto purchase, college costs, etc.)
- Do you anticipate your life expectancy to be comparable, greater than, or less than average?
 - How do you consider your general health?
 - What were you parents' ages at death, or their current ages?
 - What were your grandparents' ages at death or current ages?
- Full Insurance Policies/Contracts
 - Long-Term Care insurance (annual benefit, waiting period, duration, benefit limits)
 - Disability insurance (long-term or short term, premiums and who pays them, annual benefit, waiting period, duration, benefit limits)
 - Life insurance (policy type, premiums, policy coverage amounts, term and cash values if applicable)
 - Homeowners or Renters Insurance (premiums, liability coverage limits, replacement cost, building code change coverage, inflation coverage, etc.)
 - Earthquake insurance (premium, deductible, structure replacement value, building code upgrade coverage, contents replacement value, loss of use, etc.)
 - Auto insurance (premiums, liability, medical payment to others, property damage, etc.)
 - Umbrella liability (coverage and premium)
 - Any other insurance policies
 - Rental real estate owners' insurance (premiums, liability coverage limits, replacement cost, building code change coverage, inflation coverage, etc.)
- Account Statements:

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O'Carroll Financial Planning and JWC are unaffiliated entities.

J.W. Cole Financial Representatives do not accept orders and /or instructions regarding your account by e-mail, voice mail, fax or any alternative method.

- Retirement accounts (IRA, 401(k), 403(b), SEP, SIMPLE, 457, pension, deferred comp, etc.)
 - For 401k's, confirm with your HR or plan administrator if your account offers a self-directed brokerage option (SDBA) and the overview of that (allocation limits, timing, cost, etc.)
- Brokerage accounts (Trust accounts, individual accounts, joint tenant, etc.)
 - Including cost basis for these investments
- Other non-retirement investments NOT held in a brokerage account (mutual fund accounts, limited partnerships, REITs, oil & gas partnerships, etc.)
- Bank (checking, savings, money markets, CDs, etc.)
- Stock certificates NOT held in a brokerage account (registration/ownership, stock symbol, certificate #, number of shares, etc.)
- Stock options, and related statements (vesting schedules, limits on exercise, approximate value, custodian, registration, etc.)
- Other income sources, and related documentation for them (pension, disability, alimony, annuity or other structured payments, royalties, investment income, etc.)
- College funds (UTMA/UGMA or 529) Current statements, ongoing contributions, age of beneficiaries.
 - Routine contribution amounts to all of these accounts
- Family Documents:
 - Driver's license or comparable government identification
 - Tax returns for the last two years
 - Property tax statement (most recent)
 - Two most recent paycheck stubs
 - W2(s) from previous year
 - Social Security benefit statements
 - Trust/Will or other estate planning documents, and date they were last reviewed or updated
- Debt statements:
 - Auto lease payments (payment amount, original term, remaining payments)
 - Auto loans (payment, interest rate, original balance, remaining balance, original term)

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- Mortgages (original balance, interest rate, original term, current payment, remaining balance)
- Mortgages on rental real estate (original balance, interest rate, original term, current payment, remaining balance)
- Loans on other assets (original balance, interest rate, original term, current payment, remaining balance)
- Property:
 - Privately held businesses (entity type, estimated value, ownership %, passive vs active participation, compensation, etc.)
 - Vehicles owned (year, make, model, and estimated odometer)
 - Real estate owned (original cost, purchase date, approx. value)
 - Rental real estate owned (original cost, purchase date, approx. value, mortgages owed, current rental income and length of lease, avg annual expenses, etc.)
 - Other assets (boats, planes, RV, trailers, etc.)
 - Jewelry owned (purchase value, insured value, last appraisal)
 - Collections (coins, stamps, precious metals, artwork, rare books, etc., please provide estimated value and date of last appraisal)
- Professionals you work with:
 - Estate planning attorney's contact info
 - CPA/EA/tax preparer's contact info
 - Any other professionals you work with
 - Do we have permission to talk with these professionals regarding you and your non-public information? (We will prepare a permissions form for this)
- Any other important parts of your life and financial outlook

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