

Making the Most of Medicare: What You Need to Know



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Medicare & You 2025

The official U.S. government
Medicare handbook



Medicare

Agenda



Original Medicare

Parts A and B



Additional Plans

Part D, Medicare Advantage &
Medicare Supplement Plans



When to Apply

Original Medicare Parts A and B

How to qualify



Have paid Medicare taxes for 40 quarters or have a spouse who has



Age 65 or older



Qualify for Social Security Disability Insurance (SSDI)



End-Stage Renal Disease/ALS



Large Network

Medicare Part A



What it Covers

- ✓ In-patient hospital care
- ✓ Skilled nursing facility
- ✓ In-patient nursing care (not long-term or custodial care)*
- ✓ Home health care and hospice

Source: Medicare.gov.

*Medicare may cover only some of the costs of skilled nursing care provided in a skilled nursing facility for up to 100 days provided you have days left in a benefit period, it follows a qualifying hospital stay and your doctor has decided you need daily skilled care.

Medicare Part A

Costs to Consider

Costs Per Each Benefit Period (In-Patient Hospital Care)

- Generally, no premium for Part A*
- Days 1 – 60: \$0 after initial \$1,676 deductible is met
- Days 61 – 90: \$419 copayment each day
- Day 91 onward: \$838 copayment each day while using lifetime reserve days
- Lifetime reserve days capped at 60 during your lifetime
- Day 150 and beyond after using lifetime reserve days: You pay all costs

*If you do not qualify for Medicare Part A without a premium, your premium may be \$278 or \$505 depending on how long you or your spouse worked paying Medicare Taxes.
Source: Medicare.gov, "Cost," www.medicare.gov/basics/costs/medicare-costs.

Medicare Part B

Medical Insurance

What Medicare Part B Covers

- Preventative services
- Emergency room visits/urgent care
- Durable medical equipment
- Limited out-patient prescription drugs
- Clinical research
- Mental health care(in-patient/out-patient/partial hospitalization)*

Source: Medicare.gov, "What Part B Covers."

*Mental health care has both Part A and B components.





Medicare Part B

Monthly Premiums for 2025

Medicare Part B and D premiums for 2025

Individual tax return in 2023	Joint tax return in 2023	PART B Premium per person	PART D Premium per person
< \$106,000	< \$212,000	\$185.00	Plan premium
\$106,001–\$133,000	\$212,001–\$266,000	\$259.00	\$13.70 + plan premium
\$133,001–\$167,000	\$266,001–\$334,000	\$370.00	\$35.30 + plan premium
\$167,001–\$200,000	\$334,001–\$400,000	\$480.90	\$57.00 + plan premium
\$200,001–\$499,999	\$400,001–\$749,999	\$591.90	\$78.60 + plan premium
\$500,000+	\$750,000+	\$628.90	\$85.80 + plan premium

PREMIUMS BASED ON MAGI FROM TWO YEARS AGO

Medicare Part B

Deductibles and Copayments

Additional Costs for Medicare Part B

- Deductible is \$257/year before Medicare pays.
- Medicare then pays 80% of the approved cost.
- You pay the remaining 20%.

What Original Medicare Doesn't Cover

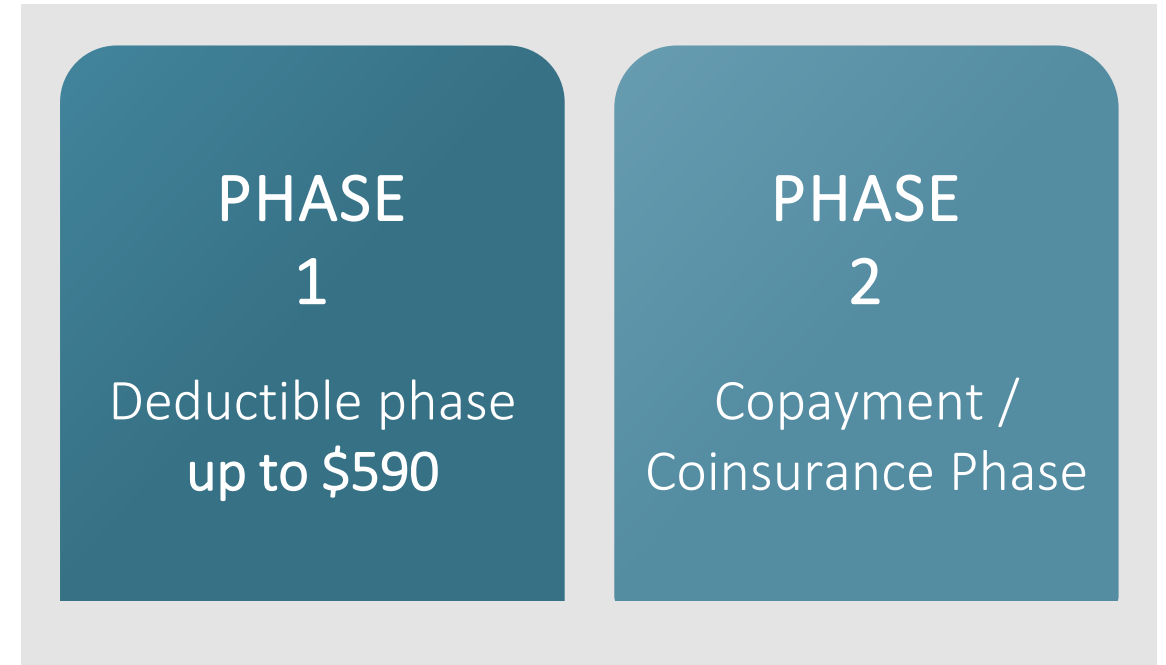
- Long-term or custodial care
- Most dental care and dentures
- Eye exams (for prescription glasses)
- Elective cosmetic surgery
- Massage therapy
- Routine physical exams
- Hearing aids and hearing aid fitting appointments
- Most medical transportation in non-emergency circumstances
- Most medical care received outside the United States

Additional Plans to Consider

Medicare Part D Prescription Drug Coverage

- Medications vary by plan chosen
- Check the plan's formulary for your medications*
- Income-Related Monthly Adjustment Amounts (IRMAA) also apply to Part D Coverage
- Premiums will vary by plan chosen
- Review annually

*Formulary is a list of covered medications.
Source: Medicare.gov.



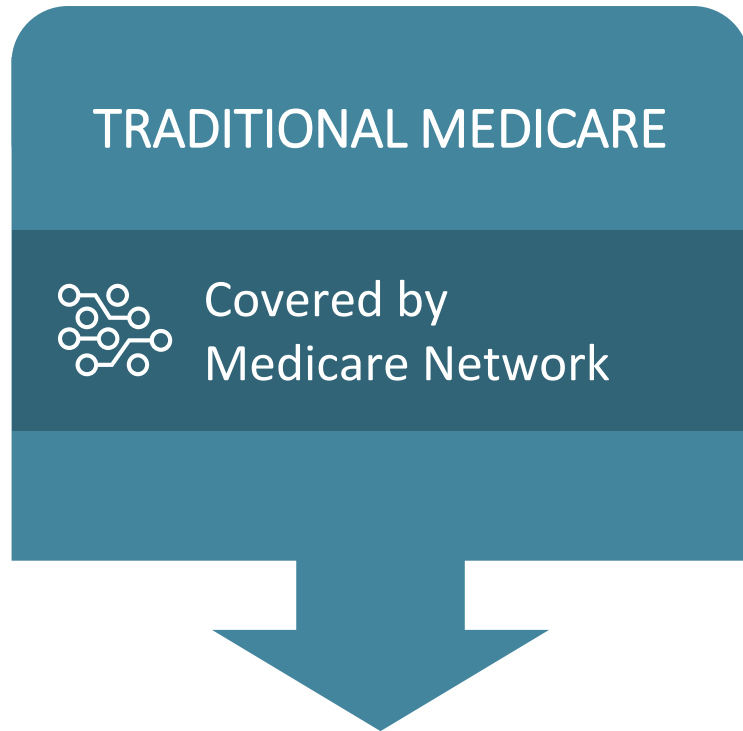
After \$2,000 in out-of pocket costs, no additional cost for covered medications

Comparison Between Medicare Advantage and Supplement Plans

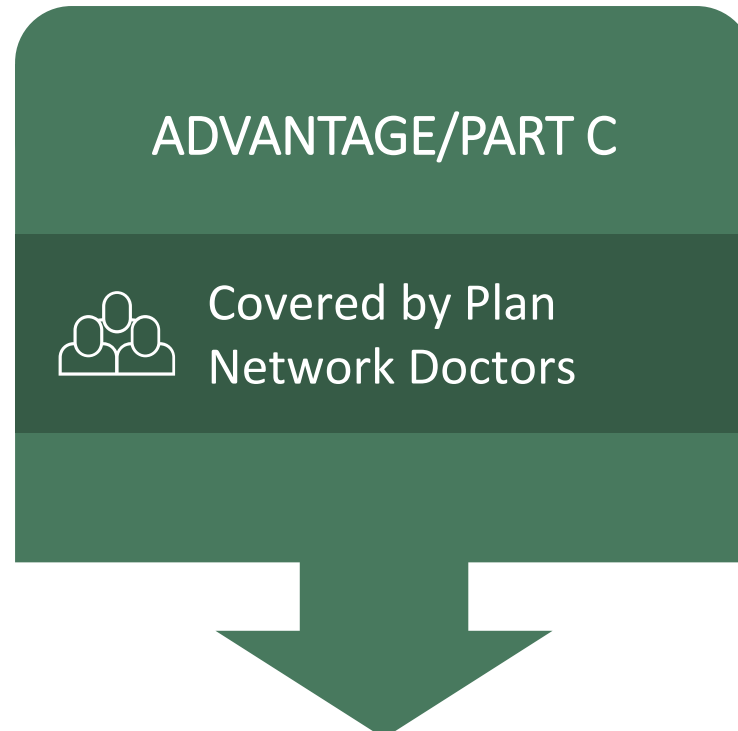


	Medicare Advantage (Part C) Plans	Medicare Supplement (Medigap) Plans
Costs	May not have a monthly premium aside from your Part B premium. Pay deductible, copay, coinsurance for health care received	Additional monthly premium along with your Part B premium
Prescription Drug Coverage	Included in most plans	Not included
Network	Generally restricted to in-network	No restrictions/nationwide coverage
Doctors and Hospitals	Utilize doctors and hospitals within the plan network	Choice of doctors and hospitals
Referrals	May need referrals to see specialists	Can meet with specialists without a referral
Preauthorization	May need preapproval	No
Enrolling	Restricted to certain enrollment periods	Apply after you turn age 65 and enroll in Medicare Part B

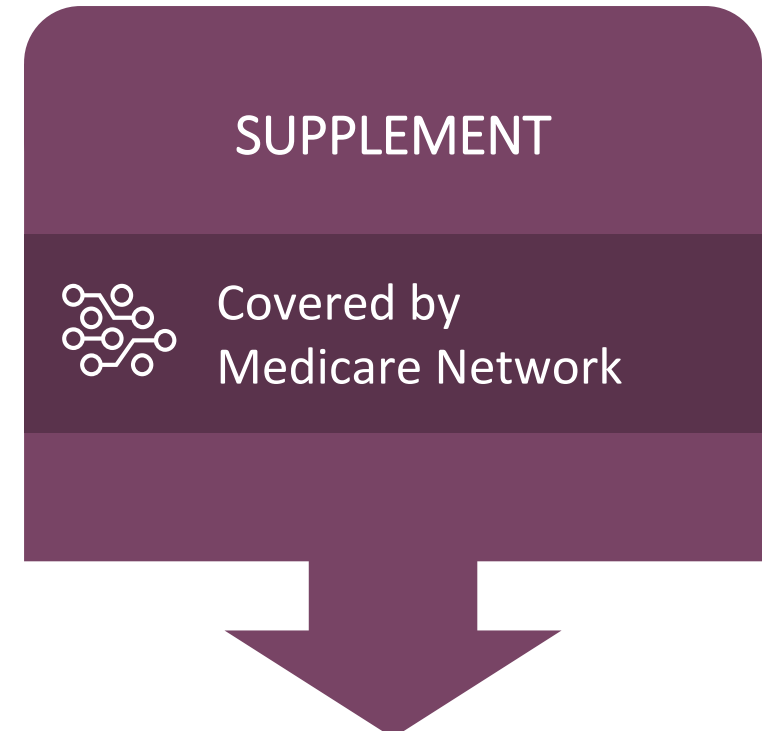
Slip and Fall



- Part A Deductible
- Part B Copayment



- Set deductible and cost determined by plan

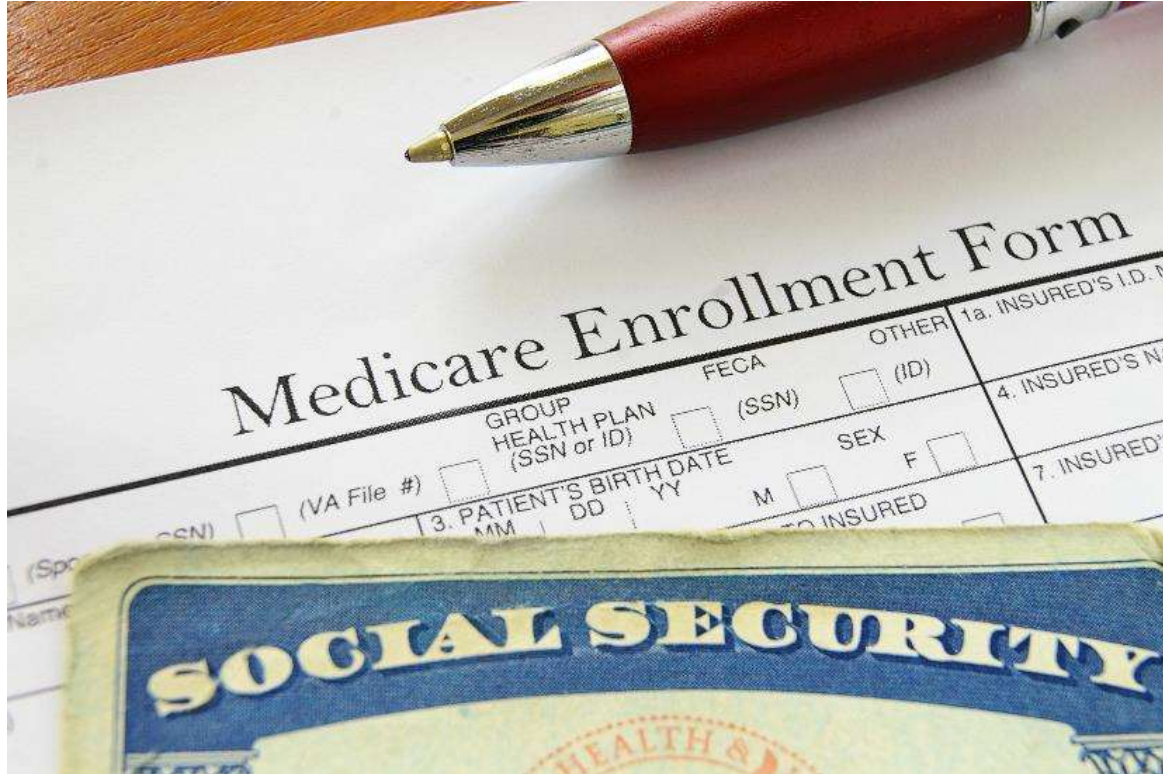


- May not have additional cost/Covered by plan

When to Apply

Considerations When to Apply

The Five Enrollment Periods



- Initial Enrollment Period
- Special Enrollment Period
- General Enrollment Period
- Open Enrollment Period
- Medicare Advantage Open Enrollment Period

Initial Enrollment Period (IEP): Medicare Part A and (Maybe) B

Key Age: Turning Age 65



Why not file for Medicare Part B?

Choose to delay applying for Part B if:

- Employed with health insurance through employer
- Your spouse is employed and you are covered under spouse's health plan

Exceptions and Considerations

- Employer has under 20 employees
- On COBRA/Retiree Benefits
- Contributing to HSA

If taking Social Security prior to age 65, automatically enrolled into Medicare Parts A and B at age 65.

Source: Medicare.gov, "When does Medicare coverage start," www.medicare.gov/basics/get-started-with-medicare/sign-up/when-does-medicare-coverage-start.

Special Enrollment Period (SEP): Medicare Part B and (Maybe) A

Retiring Past Age 65



Begins the 1st day of the month following enrollment or you may select any of the three following months

- Why delay? Still working past age 65, covered under your employer's (or spouse's) group health insurance
- Employer must have 20 or more employees

Cannot use SEP during IEP.

Cobra/retiree benefits could incur penalty.

Source: Medicare.gov, "Ready to sign up for Part A & Part B," www.medicare.gov/basics/get-started-with-medicare/sign-up/ready-to-sign-up-for-part-a-part-b.

What to Consider



Deciding on health care during retirement may be complex and include considerations beyond Medicare

- ✓ Start the conversation about Medicare and your health plans with your family before enrolling
- ✓ Work with your financial advisor
- ✓ Find a local Medicare options specialist that can help you find the right options for you

Thank You

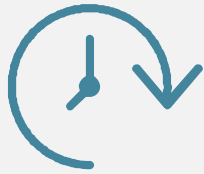
Appendix

Other Enrollment Periods

Other Enrollment Periods



General Enrollment Period



Missed either Initial Enrollment Period
or Special Enrollment Period



January 1 through March 31



May incur penalties

Other Enrollment Periods (continued)

Open Enrollment Period



Change from Original Medicare Parts A and B to a Medicare Advantage (Part C) Plan



Switch from a Medicare Advantage Plan with a prescription drug plan to one without



Join or switch Medicare Part D Prescription Drug Plans



Can alter coverage by switching from one plan with your current insurer to another or change insurers



October 15 – December 7



Changes take effect January 1

Other Enrollment Periods (continued)

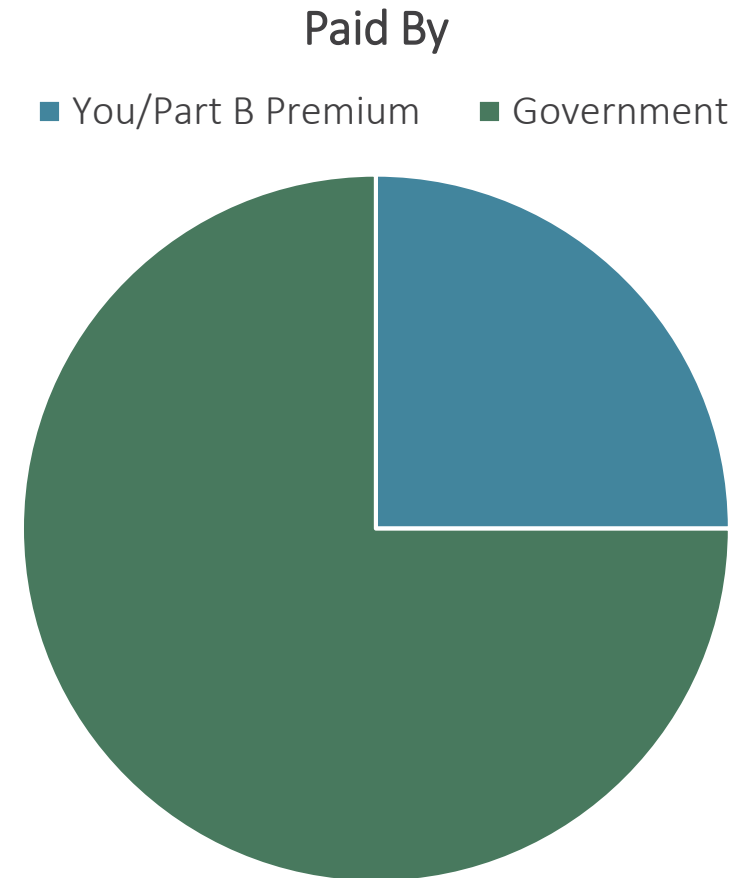
Medicare Advantage Open Enrollment

- Those enrolled in a Medicare Advantage/Part C plan can make a one-time change to a different Medicare Advantage Plan with or without a prescription drug plan, or can elect to change back to Original Medicare Parts A and B.
- During this period, you can also enroll in a stand-alone Part D prescription drug plan
- January 1 through March 31
- Occurs within the first three months you get Medicare/Medicare Advantage/Part C Plan
- Starts first day of the month after plan receives request



Behind the Scenes Premiums

- The Part B premium paid by a Medicare beneficiary is only part of the actual premium.
- Premium makes up about 25% of the premium and the Government pays the additional 75%.
- If you have a higher income and a higher associated premium, the Government pays a lesser percentage.
- For Part D Plans, the Government pays a substantial portion of prescription drug coverage.





Differences in Medigap/Supplement Plans

MEDIGAP/SUPPLEMENT BENEFIT*	Plan A	Plan B	Plan C	Plan D	Plan F ¹	Plan G ¹	Plan K ²	Plan L ²	Plan M	Plan N ³
Part A Coinsurance and hospital costs up to an additional 365 days after Medicare Part A Benefits are used up	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Part B Coinsurance or copayment	Yes	Yes	Yes	Yes	Yes	Yes	50%	75%	Yes	Yes
Blood (first three pints)	Yes	Yes	Yes	Yes	Yes	Yes	50%	75%	Yes	Yes
Part A hospice copayment or coinsurance	Yes	Yes	Yes	Yes	Yes	Yes	50%	75%	Yes	Yes
Skilled nursing care facility copayment to coinsurance	No	No	Yes	Yes	Yes	Yes	50%	75%	Yes	Yes
Part A deductible	No	Yes	Yes	Yes	Yes	Yes	50%	75%	50%	Yes
Part B deductible	No	No	Yes	No	Yes	No	No	No	No	No
Part B excess charge (doctors not accepting assignment)	No	No	No	No	Yes	Yes	No	No	No	No
Foreign travel exchange (up to plan limits)	No	No	80%	80%	80%	80%	No	No	80%	80%
Out of pocket limit	N/A	N/A	N/A	N/A	N/A	N/A	\$7,220 in 2025	\$3,610 in 2025	N/A	N/A

► If you turned 65 on or after January 1st, 2020, Plans C and F are no longer available. If you were eligible for Medicare on January 1st, 2020, but not enrolled, you may be able to get these two plans.

*Massachusetts, Minnesota, Wisconsin have state specific Supplement/Gap plan options.

¹ Plan F and G are high deductible in some states.

² Plans K and L inform you of how much you'll pay for approved services before you reach the out-of-pocket yearly limit and Part B Deductible. After those are met, the plan will pay 100% of the approved cost.

³ Plan N pays 100% of the costs of Part B services, except for copayments for some office visits and some emergency room visits.

Source: Medicare.gov.



Long-Term Care: Not Included in Original Medicare

Having a plan might make a difference in quality of life for you and your loved ones

\$285

Average cost of nursing home per day¹

\$5,720

Average cost of in-home care per month²

3 years

Average length of long-term care services³

Options for paying for long-term care services

Retirement and other savings

Long-term care Insurance/
Medicaid*

Your spouse or family

¹ Paying for Senior Care, "Paying for Nursing Home Care: Medicare, Medicaid & Other Assistance," March 5, 2024. payingforseniorcare.com.

² Genworth, "Cost of Care Survey," December 2023. genworth.com/aging-and-you/finances/cost-of-care.html.

³ US Department of Health and Human Services, "How much care will you need?" February 18, 2020. acl.gov/ltc/basic-needs/how-much-care-will-you-need.

*Medicaid is available to individuals with low or limited assets and income. Medicare may cover only some of the costs of skilled nursing care provided in a skilled nursing facility for up to 100 days provided you have days left in a benefit period, it follows a qualifying hospital stay and your doctor has decided you need daily skilled care. Medicare doesn't cover custodial care if it's the only care you need.

Thank You