

2025 Business Standard Package Pricing

Up to Around \$1.5MM in Revenue

| | <i>Support Level One</i> | <i>Support Level Two</i> | <i>Support Level Three</i> |
|---|----------------------------------|--------------------------------|-------------------------------------|
| <i>General Features</i> | | | |
| Free postage on all mailings to you from me | N/A | N/A | Included |
| Monthly payment plan | Included | Included | Included |
| Payment via auto pay | Included | Included | Included |
| Priority service | N/A | N/A | Priority Over Lower Packages/Levels |
| <i>Premium Income Tax Services</i> | | | |
| Strategy meeting prior to return preparation | N/A | N/A | Included |
| Highly audit resistant federal and state tax returns for S-Corps, C-Corps, and Partnerships | Included | Included | Included |
| Prompt amendments when required (obviously, this is free if we're at fault) | \$1,110 Additional Per Filing | \$925 Additional Per Filing | Included |
| Separate state reporting in addition to the home state (per state income tax filing) | N/A | \$20 Additional Per Month | \$20 Additional Per Month |
| Separate franchise tax reporting if required (per taxing authority) | N/A | \$20 Additional Per Month | \$20 Additional Per Month |
| Special allocations of income and losses (generally an advanced feature of Partnership) | N/A | N/A | N/A |
| General business income tax credits reporting | N/A | Included | Included |
| Consolidated tax reporting (only required if additional tax filings are necessary) | N/A | N/A | N/A |
| Audit defense and support allowing you to focus on your business and us to focus on your IRS or state audit | N/A | \$25 Additional Per Month | Included |
| <i>Other Premium Tax Services</i> | | | |
| Sales tax payment and reporting (per state) | \$430 Additional Per Month | \$415 Additional Per Month | \$375 Additional Per Month |
| Business personal property tax reporting (per taxing authority) | \$35 Additional Per Month | \$35 Additional Per Month | Included |

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| <i>Outstanding Accounting Services</i> | | | |
| Annual prepared financial statements on a tax basis w/o note disclosure (simplest form of CPA prepared financial statements) | \$180 Additional Per Month | \$170 Additional Per Month | \$155 Additional Per Month |
| Compiled financial statements on a tax basis w/o note disclosure (formal CPA prepared financial statements accompanied by a report) | \$215 Additional Per Month | \$205 Additional Per Month | \$190 Additional Per Month |
| Audited or reviewed financial statement preparation assistance and coordination (per issued statement) | N/A | N/A | N/A |
| Annual closing of the books (tidy-up) | Included | Included | Included |
| Annual closing of the books (more than just a tidy-up) | \$70 Additional Per Month | \$65 Additional Per Month | \$60 Additional Per Month |
| Setup and customization of your accounting system (QuickBooks Online or QuickBooks Desktop) | \$860 One-time Setup | \$825 One-time Setup | \$750 One-time Setup |
| Detailed and accurate annual bookkeeping for preparation of the income tax returns | \$130 Additional Per Month | \$125 Additional Per Month | \$115 Additional Per Month |
| Timely, accurate and informative quarterly bookkeeping for use in tax return preparation and business management | \$455 Additional Per Month | \$330 Additional Per Month | \$300 Additional Per Month |
| Highly informative, effective and valuable monthly bookkeeping for use in all aspects of running your business and maximizing your return on investment | N/A | \$500 Additional Per Month | \$455 Additional Per Month |
| Fractional CFO services custom designed to meet your day-to-day accounting and finance needs | N/A | N/A | N/A |
| Unlimited as needed professional bookkeeping support for you and your staff | \$130 Additional Per Month | \$125 Additional Per Month | \$115 Additional Per Month |
| <i>Best in Class Payroll Services</i> | | | |
| Setup and customization of your payroll processing system (QuickBooks Online or QuickBooks Desktop) | \$460 One-time Setup | \$440 One-time Setup | \$400 One-time Setup |
| Live weekly turn-key payroll processing, tax payment, and tax return filings | \$640 Additional Per Month (Up to Eight Employees) | \$615 Additional Per Month (Up to Eight Employees) | \$565 Additional Per Month (Up to Eight Employees) |
| Live bi-weekly turn-key payroll processing, tax payment, and tax return filings | \$415 Additional Per Month (Up to Eight Employees) | \$400 Additional Per Month (Up to Eight Employees) | \$370 Additional Per Month (Up to Eight Employees) |
| Live semi-monthly turn-key payroll processing, tax payment, and tax return filings | \$385 Additional Per Month (Up to Eight Employees) | \$375 Additional Per Month (Up to Eight Employees) | \$345 Additional Per Month (Up to Eight Employees) |
| Live monthly turn-key payroll processing, tax payment, and tax return filings | \$255 Additional Per Month (Up to Eight Employees) | \$250 Additional Per Month (Up to Eight Employees) | \$235 Additional Per Month (Up to Eight Employees) |
| After-the-fact quarterly turn-key payroll processing and tax return filings | \$205 Additional Per Month (Up to Eight Employees) | \$200 Additional Per Month (Up to Eight Employees) | \$190 Additional Per Month (Up to Eight Employees) |
| Forms 1099 processing and filing | \$20 Additional Per Month (Up to Eight Contractors) | \$20 Additional Per Month (Up to Eight Contractors) | \$20 Additional Per Month (Up to Eight Contractors) |

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| <i>Empowering Advisory Services</i> | | | |
| Creative and effective strategy meetings between you and us designed to support your tax, financial, accounting or general business needs | N/A | N/A | Unlimited |
| Forward-looking tax projections and comparative analysis | N/A | \$140 Additional Per Month for One Comprehensive Plan | \$130 Additional Per Month for One Comprehensive Plan |
| Powerful ad hoc advisory services designed and executed in partnership with you and your team | N/A | \$310 Per Hour | \$285 Per Hour |
| Inclusion of other business entities and the principles of the businesses in any advisory services offered (not available for tax or other compliance services) | N/A | \$20 Additional Per Month | Included |
| <i>Deliverable Items</i> | | | |
| One professional and durable bound paper copy of your tax returns | N/A | Included | Included |
| Digital PDF copy of your tax returns | Included | Included | Included |
| Recorded video review of your completed return | N/A | Included | Included |
| Live review of your completed return | N/A | N/A | Included |
| <i>Price (Not Including Add-Ons)</i> | <i>\$185 Per Month</i> | <i>\$235 Per Month</i> | <i>\$575 Per Month</i> |

This package is well-suited for small businesses that have achieved a level of maturity and have grown revenues significantly from the initial stages. Many small businesses find long-term value in maintaining membership in this package, often extending for many years or even permanently.

A good example would be an electrical contractor with five to six field employees, a couple of administrators, and the owner(s) acting as primary project manager(s) and comprising the entire sales department. Many times, these businesses also leverage the services of contracted individuals. These businesses often require comprehensive services like income tax preparation, payroll management, sales tax management and compiled financial statements. The principal owner(s)/employee(s) are actively seeking a more sophisticated understanding of financial reporting to enhance overall business management. The success of the relationship relies on the flexibility of service offerings.

Please note: Businesses reporting losses may have a cost structure indicative of the services offered in a different package or one that requires separate pricing. Please consider this when reviewing the details of this package.