MAPPING YOUR FINANCIAL FUTURE

Preparing for your financial future involves following a disciplined process that involves identifying your goals and exploring financial strategies. These six steps will help you map your financial future:

1. Discovery: Identify and prioritize your financial goals
2. Data: Collect facts and figures based on your current situation
3. Analyze: Input data, run calculations, and identify shortfalls
4. Recommend: Propose a financial strategy designed to satisfy your goals
5. Implement: Choose a financial strategy and implement
6. Periodic Review: Regular review to measure success and make adjustments

The purpose of this questionnaire is to help gather data as part of steps one and two. By taking the time to prepare now, you may be able to lay out a path for your financial future.

WHAT'S IMPORTANT TO YOU?

High, Medium, or Low?

_______________ ☐ **Retirement**
Assess how your current retirement strategy will meet your objective.

_______________ ☐ **Education**
Find out the cost of education and alternative methods of funding.

_______________ ☐ **Major Expense**
Examine the money needed to pay for vacations or purchase a second home.

_______________ ☐ **Disability Needs**
Assess the financial effect of a disability on your income.

_______________ ☐ **Survivor Needs**
Examine the financial impact of death, including immediate and continuing needs.

Client's Name (please print)	Co-client's Name (please print)	Date

HOUSEHOLD INFORMATION

CLIENT

First Name

Last Name

Date of Birth
/ /

Email

State

Marital Status
Single
Married

Address Line 1

Address Line 2

City

Zipcode

Phone

CO-CLIENT

First Name

Last Name

Date of Birth
/ /

Email

FAMILY MEMBERS

Name	Date of Birth	Relationship	Dependent?
	/ /		☐
	/ /		☐
	/ /		☐
	/ /		☐
	/ /		☐

ASSETS

RETIREMENT ACCOUNTS *Examples include: 401(k), 403(b), 457, and IRA accounts.*

Total Value

$

OR

Account Type	Market Value	Monthly Savings	Owner	Growth rate
	$			%
	$			%
	$			%
	$			%
	$			%

EDUCATION ACCOUNTS *Examples include: 529 and Coverdell accounts.*

Total Value

$

OR

Account Type	Market Value	Monthly Savings	Owner	Growth rate
	$			%
	$			%
	$			%
	$			%

ASSETS

BANK ACCOUNTS *Examples include: CD, checking, and savings accounts.*

Total Value

$

OR

Account Type	Market Value	Monthly Savings	Owner	Growth rate
	$			%
	$			%
	$			%
	$			%

INVESTMENT ACCOUNTS

Total Value

$

OR

Account Type	Market Value	Monthly Savings	Owner	Growth rate
	$			%
	$			%
	$			%
	$			%

ASSETS

REAL ESTATE *Examples include: residences and rental properties.*

Total Value

$

OR

Description	Current Value	Owner	Cost Basis (Original Value)	Local Taxes
	$		$	$
	$		$	$
	$		$	$

PERSONAL PROPERTY *Examples include: vehicles, boats, and collections.*

Total Value

$

OR

Description	Current Value	Owner	Cost Basis (Original Value)
	$		$
	$		$
	$		$
	$		$

LIABILITIES

MORTGAGES

Total Balance

$

OR

Description	Current Balance	Monthly Payment	Owner	End Date	Interest Rate
	$				%
	$				%
	$				%
	$				%

CREDIT CARDS

Total Balance

$

OR

Description	Current Balance	Monthly Payment	Owner	End Date	Interest Rate
	$				%
	$				%
	$				%
	$				%

LIABILITIES

LOANS *Examples include: student loans, car loans, personal loans, and business loans.*

Total Balance

$

OR

Description	Current Balance	Monthly Payment	Owner	End Date	Interest Rate
	$				%
	$				%
	$				%
	$				%
	$				%

INCOME & EXPENSES

INCOME *Examples include: work income, child support, and pensions.*

Client's Total Annual Salary	Co-client's Total Annual Salary
$	$

OR

Description	Income Type	Owner	Amount	Start Date	End Date
			$		
			$		
			$		
			$		
			$		

EXPENSES *Examples include: child care, education, food and dining, gifts and donations, and rent.*

Description	Expense Type	Owner	Monthly Amount
			$
			$
			$
			$
			$
			$
			$
			$

INSURANCE

DISABILITY INSURANCE *Examples include: long term and short term disability policies.*

Client's Monthly Benefit	Co-client's Monthly Benefit
$	$

OR

Insurance Type	Benefit Amount	Monthly Premium	Owner	End Date	Insured Person
	$	$			
	$	$			
	$	$			
	$	$			

LIFE INSURANCE *Examples include: term and whole life insurance policies.*

Client's Total Benefit	Co-client's Total Benefit
$	$

OR

Insurance Type	Benefit Amount	Monthly Premium	Owner	End Date	Insured Person
	$	$			
	$	$			
	$	$			
	$	$			

DOCUMENTS NEEDED

The following documents will be needed to properly study, analyze, and prepare a strategy for you. This material will be treated confidentially and returned when the process is completed, or earlier if requested.

Personal
- ☐ Latest income tax return & W2
- ☐ Loan documents
- ☐ Trust agreements
- ☐ Wills

Employer
- ☐ Payroll or other income statements
- ☐ Pension plans
- ☐ Retirement savings plans
- ☐ Employee benefits booklets

Bank or Credit Union
- ☐ Checking account statements
- ☐ Credit card statements
- ☐ Savings / CDs / Money Market account statements

Broker or Mutual Fund Company
- ☐ Latest statements

Insurance Company
- ☐ Latest life insurance / annuity account statements
- ☐ Long-term care policy information
- ☐ Health insurance and major medical policy information
- ☐ Disability income insurance policy information

DECLARATION

I declare that I have reviewed the information collected in this data sheet and that it is correct to the best of my knowledge.

Client's Printed Name	Signature	Date

Co-client's Printed Name	Signature	Date