

2025 Business Elite Package Pricing

Up to Around \$5MM in Revenue

	Support Level One	Support Level Two	Support Level Three
<i>General Features</i>			
Free postage on all mailings to you from me	N/A	N/A	Included
Monthly payment plan	Included	Included	Included
Payment via auto pay	Included	Included	Included
Priority service	N/A	N/A	Priority Over Lower Packages/Levels
<i>Premium Income Tax Services</i>			
Strategy meeting prior to return preparation	N/A	N/A	Included
Highly audit resistant federal and state tax returns for S-Corps, C-Corps, and Partnerships	Included	Included	Included
Prompt amendments when required (obviously, this is free if we're at fault)	\$1,855 Additional Per Filing	\$1,390 Additional Per Filing	Included
Separate state reporting in addition to the home state (per state income tax filing)	N/A	\$75 Additional Per Month	\$65 Additional Per Month
Separate franchise tax reporting if required (per taxing authority)	N/A	\$75 Additional Per Month	\$65 Additional Per Month
Special allocations of income and losses (generally an advanced feature of Partnership)	Priced Separately	Priced Separately	Priced Separately
General business income tax credits reporting	N/A	Included	Included
Consolidated tax reporting (only required if additional tax filings are necessary)	N/A	\$230 Additional Per Month	\$195 Additional Per Month
Audit defense and support allowing you to focus on your business and us to focus on your IRS or state audit	N/A	\$60 Additional Per Month	Included
<i>Other Premium Tax Services</i>			
Sales tax payment and reporting (per state)	\$720 Additional Per Month	\$690 Additional Per Month	\$625 Additional Per Month
Business personal property tax reporting (per taxing authority)	\$45 Additional Per Month	\$45 Additional Per Month	Included

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<i>Outstanding Accounting Services</i>			
Annual prepared financial statements on a tax basis w/o note disclosure (simplest form of CPA prepared financial statements)	\$245 Additional Per Month	\$235 Additional Per Month	\$215 Additional Per Month
Compiled financial statements on a tax basis w/o note disclosure (formal CPA prepared financial statements accompanied by a report)	\$295 Additional Per Month	\$285 Additional Per Month	\$260 Additional Per Month
Audited or reviewed financial statement preparation assistance and coordination (per issued statement)	Priced Separately	Priced Separately	Priced Separately
Annual closing of the books (tidy-up)	Included	Included	Included
Annual closing of the books (more than just a tidy-up)	\$95 Additional Per Month	\$90 Additional Per Month	\$85 Additional Per Month
Setup and customization of your accounting system (QuickBooks Online or QuickBooks Desktop)	\$1,440 One-time Setup	\$1,375 One-time Setup	\$1,250 One-time Setup
Detailed and accurate annual bookkeeping for preparation of the income tax returns	N/A	N/A	N/A
Timely, accurate and informative quarterly bookkeeping for use in tax return preparation and business management	\$760 Additional Per Month	\$625 Additional Per Month	\$565 Additional Per Month
Highly informative, effective and valuable monthly bookkeeping for use in all aspects of running your business and maximizing your return on investment	\$1,040 Additional Per Month	\$995 Additional Per Month	\$905 Additional Per Month
Fractional CFO services custom designed to meet your day-to-day accounting and finance needs	Priced Separately	Priced Separately	Priced Separately
Unlimited as needed professional bookkeeping support for you and your staff	\$260 Additional Per Month	\$250 Additional Per Month	\$225 Additional Per Month
<i>Best in Class Payroll Services</i>			
Setup and customization of your payroll processing system (QuickBooks Online or QuickBooks Desktop)	\$805 One-time Setup	\$770 One-time Setup	\$700 One-time Setup
Live weekly turn-key payroll processing, tax payment, and tax return filings	\$1,540 Additional Per Month (Up to Eighteen Employees)	\$1,475 Additional Per Month (Up to Eighteen Employees)	\$1,355 Additional Per Month (Up to Eighteen Employees)
Live bi-weekly turn-key payroll processing, tax payment, and tax return filings	\$975 Additional Per Month (Up to Eighteen Employees)	\$935 Additional Per Month (Up to Eighteen Employees)	\$865 Additional Per Month (Up to Eighteen Employees)
Live semi-monthly turn-key payroll processing, tax payment, and tax return filings	\$910 Additional Per Month (Up to Eighteen Employees)	\$875 Additional Per Month (Up to Eighteen Employees)	\$805 Additional Per Month (Up to Eighteen Employees)
Live monthly turn-key payroll processing, tax payment, and tax return filings	\$585 Additional Per Month (Up to Eighteen Employees)	\$565 Additional Per Month (Up to Eighteen Employees)	\$525 Additional Per Month (Up to Eighteen Employees)
After-the-fact quarterly turn-key payroll processing and tax return filings	\$455 Additional Per Month (Up to Eighteen Employees)	\$440 Additional Per Month (Up to Eighteen Employees)	\$410 Additional Per Month (Up to Eighteen Employees)
Forms 1099 processing and filing	\$35 Additional Per Month (Up to Eighteen Contractors)	\$35 Additional Per Month (Up to Eighteen Contractors)	\$35 Additional Per Month (Up to Eighteen Contractors)

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<i>Empowering Advisory Services</i>			
Creative and effective strategy meetings between you and us designed to support your tax, financial, accounting or general business needs	N/A	N/A	Unlimited
Forward-looking tax projections and comparative analysis	N/A	\$285 Additional Per Month for One Comprehensive Plan	\$260 Additional Per Month for One Comprehensive Plan
Powerful ad hoc advisory services designed and executed in partnership with you and your team	N/A	\$310 Per Hour	\$285 Per Hour
Inclusion of other business entities and the principles of the businesses in any advisory services offered (not available for tax or other compliance services)	N/A	\$30 Additional Per Month	Included
<i>Deliverable Items</i>			
One professional and durable bound paper copy of your tax returns	N/A	Included	Included
Digital PDF copy of your tax returns	Included	Included	Included
Recorded video review of your completed return	N/A	Included	Included
Live review of your completed return	N/A	N/A	Included
<i>Price (Not Including Add-Ons)</i>	\$435 <i>Per Month</i>	\$515 <i>Per Month</i>	\$1,170 <i>Per Month</i>

This package is well-suited for small businesses that have either reached a stable and contented stage of maturity or are actively progressing towards becoming a larger enterprise. In both scenarios, these businesses have achieved notable success and now seek accurate, targeted information to either sustain their current standing or transition into the next phase. Companies enrolled in this comprehensive package grapple with a diverse range of considerations, including the establishment of internal controls, the application of GAAP accounting principles, multi-state compliance issues, employee retention strategies, efficient cash flow management, adherence to lender covenants and business valuation. While these businesses still require many of the compliance services typical of smaller organizations, they also demand significantly elevated levels of advisory services.

A good example is a manufacturer with a full-time operations manager, at least one full-time salesperson, eight to ten operators, a dedicated accounting department and a small team of administrators. Typically, the principal owner(s)/employee(s) operate at a more strategic level, somewhat removed from day-to-day operations. Operations frequently extend across multiple states, and these businesses frequently integrate numerous service contractors and professional service providers into their team.

Please note: Businesses reporting losses may have a cost structure indicative of the services offered in a different package or one that requires separate pricing. Please consider this when reviewing the details of this package.