DEMARS
FINANCIAL GROUP

Financial Planning
Asset Management
Insurance
Investments

WEALTH PLANNING WORKSHEET

You retire only once...

We retire every day.

Securities offered through Crown Capital Securities, L.P., a Registered Broker/Dealer Member FINRA/SIPC. OSJ Office: 104 S. Freya Ste 218, Spokane, WA 99202. (800) 846-8520. Investment Advisory services offered through Demars Financial Group, LLC.

WEALTHPLANNING WORKSHEET

Complete the following information to assist your Demars Financial Group, LLC Wealth Management advisory team in the preparation of financial advice and retirement income projections.

Client Profile	**Investor**	**Spouse**
First Name:	______________________	______________________
Last Name:	______________________	______________________
Email:	______________________	______________________
Address:	______________________	
City:	______________________	State: __________ Zip: __________
Home Phone:	______________________	______________________
Cell Phone:	______________________	______________________
Date of Birth:	______________________	______________________
Retirement Date:	______________________	______________________
Annual Income:	______________________	______________________
Current Health:	______________________	______________________
Names of Children:	______________________	______________________

Retirement Income Need

Monthly Retirement Income Need: ______________________

*(Please enter your **gross**, or pre-tax, monthly income need in today's dollars.)*

Retirement Goals & Objectives

Please list any personal financial or retirement goals below.

(Examples may include buying a vacation home, funding a child's education, gifting your estate to charity, etc.)

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Retirement Accounts *(IRA, Roth IRA, 401(k), 403(b), Employer-Sponsored Retirement Plans, or other pre-tax accounts)*

	Account Type/Registration	Owner	Amount	Annual Contributions	Available for Retirement?
	401(k), IRA, 403(b), etc.	*Husband/Wife, John/Jane, Joint*			
1)					Yes No
2)					Yes No
3)					Yes No

Non-Retirement Investments *(Brokerage Account, Trust, Checking, Savings, or other after-tax accounts)*

	Account Type/Registration	Owner	Amount	Annual Contributions	Available for Retirement?
	Checking, Brokerage, Trust, etc.	*Husband/Wife, John/Jane, Joint*			
1)					Yes No
2)					Yes No
3)					Yes No

Retirement Income *(Social Security, Pensions, Rental Property Income, etc.)*

	Description/Type	Owner	Monthly Amount	Growth / COLA%
1)				
2)				
3)				

Real Estate

	Value	Balance Owed	Rate (%)	Monthly Payment	Taxes & Insurance/mo.
☐ Primary Home ☐ Second Home ☐ Rental/Investment					
☐ Primary Home ☐ Second Home ☐ Rental/Investment					
☐ Primary Home ☐ Second Home ☐ Rental/Investment					

Life Insurance

	Death Benefit	Company	Monthly/Annual Premium	Issue Date	Term # of years	Cash Value
☐ Investor ☐ Spouse						
☐ Investor ☐ Spouse						
☐ Investor ☐ Spouse						

Disability Insurance

	Death Benefit (Amount)	Cash Value	Monthly/Annual Premium	Policy Type
☐ Investor ☐ Spouse	______	______	______	______
☐ Investor ☐ Spouse	______	______	______	______

Long-Term Care Insurance

	Coverage (Amount)	Benefit Period	Waiting/Elimination Period	Monthly/Annual Premium
☐ Investor ☐ Spouse	______	______	______	______
☐ Investor ☐ Spouse	______	______	______	______

Debt | Credit Card

Card Name	Balance	Interest Rate	Minimum Payment	Average Payment
1) ______	______	______	______	______
2) ______	______	______	______	______

Debt | Other *(Business Loans, Car Loans, Student Loans, etc.)*

Loan Name/Description	Balance	Interest Rate	Minimum Payment	Average Payment
1) ______	______	______	______	______
2) ______	______	______	______	______
3) ______	______	______	______	______

Notes & Comments

Please list any additional goals, objectives, or items you would like to note for consideration with your advisory team.

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INITIAL MEETING CHECKLIST

Please prepare copies of the following items in preparation for your initial meeting with Demars Financial Group, LLC Wealth Management advisory team. These will assist your advisory team in preparing portfolio growth projections and retirement plans.

FORMS & PAPERWORK

Please provide the most recent or current statements.

RETIREMENT & NON-RETIREMENT ACCOUNTS

- [ ] 401(k), 403(b), and Employer-Sponsored Retirement Plan Statements
- [ ] IRA and Roth IRA Statements
- [ ] Brokerage Account Statements
- [ ] Checking and Savings Account Statements

RETIREMENT INCOME

- [ ] Pension Plan Statements (Lump Sum vs. Annuity Options)
- [ ] Social Security Benefits (Current or Estimated)
- [ ] Rental Property Income Statements

REAL ESTATE

- [ ] Primary and Secondary Home Mortgage Statements
- [ ] Rental and Investment Property Loan Statements

INSURANCE & ANNUITY POLICIES

- [ ] Insurance Policies (Life, Disability, Long-Term Care, etc.)
- [ ] Annuity Policies

DEBT STATEMENTS

- [ ] Credit Cards
- [ ] Car Loans
- [ ] Student Loans
- [ ] Any other outstanding debt & liability with their respective amounts, interest rates, and minimum payments.

LEGAL & TAX DOCUMENTS

- [ ] Trusts & Wills
- [ ] Copy of most recent Tax Return
- [ ] Durable Power of Attorney
- [ ] Living Wills (Health Care Directive)