

# ENJOY MEETING OUR OAK TREE FINANCIAL ADVISORS

## *“Partly Personal”*



**Alfred “Alf” Hickey, CFA -- Senior Vice President  
Oak Tree Financial Services, LLC – Brookfield, WI**

**An interesting fact:** Alf lived for ten years in China; he taught English as a Second Language and Marketing, and he met his wife there. But when he first arrived, he spoke NO Chinese.

**An insight:** The most gratifying part of my job, and the emotional payoff for me, is when a client says to me – ‘*I really feel like you are making my finances work for me – I feel more confident because of you.*’ I’m always very focused on what a client’s cash needs are, and whether they’re invested too aggressively, or too conservatively.

**What was fun?** I enjoyed going to summer camp, and in middle school was part of a canoe trip in northern Wisconsin. I took up the trumpet and found that, as a student, I was pretty good. That was a confidence builder. Then, I discovered cross country and running. I got to be pretty good at cross country, and I felt a satisfaction in being fit. I realized that the best competition was against yourself— I would push myself to run through injuries. But, my friends and I had a lot of fun . . . best memories? Laser tag!

**What was work?** It was work learning to let people help me. You have to learn to trust people and let them lead ... like when going out to eat in China with new friends and having only picked up on but a few Chinese words. But while it was work, it was also satisfying; I eventually earned my Masters in Economics and International Relations from John Hopkins University in China. THAT was work!

**Family dynamics:** Both my mother and father were a big influence on me, and with my sister, the family is still friendly and close. As adults, we appreciate each other on their own terms, and we enjoy each other’s company. Not everybody has that.

**Home and Hobbies:** My wife is an artist, a singer, a classical pianist, and my daughter plays the violin. I’m the stay-at-home Dad. I love to read History, global economic History and, of all things, I’m a birder with binoculars in hand and love studying migration patterns of rare birds.

***In a nutshell:*** “*Even though I have lived all the way on the other side of the world in China, I learned that people are really not so different wherever you are. If you respect people and have a curious mind, you will be able to make connections and learn how to help each of them achieve their goals. Working at Oak Tree, I am grateful I can bring my international experience back to my hometown and deliver financial and retirement strategies that are global in scope but tailored to each of our clients’ needs.*”