

CLIENT SERVICE MATRIX



Basic Client

Asset Management

- · Basic Outcome-Based investment Planning and Monitoring
- Quarterly Performance summary reports
- Capital Gains Tax **Planning**
- Beneficiary Review for RJ **Retirement Plans**
- Quarterly Check-in phone calls
- Annual Reviews In-Person
- IRA distribution planning
- Newsletters and Market Insight
- Advice on outside 401(k) accounts (For additional
- Online and Mobile App Access to Account
- Digital Document Organizer/Online Vault

\$1,000,000

Preferred Client

\$2,500,000

Wealth

Investment Policy Statement Review O em Monitoring مه Mana

- **Retirement Plans**
- Check-in phone calls
- In-Person
- · Newsletters and Market Insight
- Advice on outside 401(k)
- holdings
- year-end tax documents
- · Assistance in reviewing Insurance strategies
- · Education and Gifting **Strategies**
- Long Term Care Planning
- Online and Mobile App Access to Account
- Digital Document Organizer/Online Vault
- · Other Services Upon Request

Over \$2,500,000

Private Client

ē **Comprehensive Wealth Managem**

Investment Policy Statement Review

- Comprehensive Goal -**Based Planning &** Monitoring
- Monthly Performance summary reports
- Capital Gains Tax Planning
- Beneficiary Review for RJ **Retirement Plans**
- Monthly scheduled Check-in phone calls
- Semi, or Annual Reviews In-Person
- IRA distribution planning
- Newsletters and Market Insight
- Advice on outside 401(k) accounts
- All-inclusive account aggregation of external holdings
- Work with CPA to provide year-end tax documents
- Assistance in reviewing **Insurance strategies**
- Education & Gifting **Strategies**
- Long Term Care Planning
- Charitable planning strategies
- Coordinate and attend meetings with family and other advisors
- Online and Mobile App Access to Account
- Digital Document Organizer/Online Vault
- Other Services Upon Request

· Comprehensive Goal-**Based Planning and** Quarterly Performance summary reports · Capital Gains Tax Planning · Beneficiary Review for RJ · Monthly scheduled • Semi, or Annual Reviews IRA distribution planning accounts · All-inclusive account aggregation of external • Work with CPA to provide

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