Sitka FINANCIAL

*Planning for Lifelong Growth.*

# COMPREHENSIVE COST OF DOING BUSINESS

Sitka Financial is committed to providing proactive service. We strive to communicate our value by working diligently and being transparent and fair with all costs.

## FINANCIAL PLANNING

We will develop and implement a financial plan that gives a clear picture of where you are headed financially. Your financial plan may warrant and/or address the topics below:

- Identify life goals and values
- Purchase & "Bucket List" planning (i.e. house, cars, travel)
- Tax reduction strategies
- Education funding
- Retirement planning
- Intergenerational/family needs planning
- Custom portfolio management
- Charitable giving
- Estate & legacy planning
- Insurance needs analysis
- Behavioral financial management/strategy
- Coordination with your attorney & CPA

---

- **Hourly Consulting Fee** – *$200*
  Billed only after the initial one hour free consultation
- **NitrogenWealth Investment Analysis and Retirement Map** – *$750*
- **eMoney Comprehensive Financial Plan** – *for clients with a net worth < $5 million - $1,250*
  Includes 2 joint webcasts with Jacque LeFore, CFP® and myself
- **eMoney Financial Plan** – *for clients with net worth > $5 million+ - $2,500*
  Includes 2-4 joint webcasts with Jacque LeFore, CFP®, myself, CPA and attorney if needed

**Plan pricing starts at this level, but may be adjusted based upon complexity and will be agreed upon in advance.*

## INVESTMENT MANAGEMENT

Our experienced team will direct and supervise your assets by maintaining an appropriate portfolio asset allocation. At least annually, we'll review your financial picture in light of changing needs and market conditions. Below is our advisory fee schedule.

| ASSETS UNDER MANAGEMENT | ADVISOR'S TIERED COSTS |
|---|---|
| First $500,000 | 1.0% |
| Next $500,001 - $1,000,000 | 0.9% |
| Next $1,000,001 - $2,500,000 | 0.8% |
| Next $2,500,001 - $5,000,000 | 0.7% |
| $5,000,000 + | 0.6% (negotiable) |

*Please note that additional corresponding platform or investment strategist fees may be applied to the advisor fee above.*

## OPTIONAL COMMISSION-BASED INVESTMENTS AND INSURANCE

Commissions may be charged when administering the following services:

- Directly held mutual funds
- Annuities
- REITs, BDCs (real estate investment trusts and business development companies)
- Unit investment trusts
- Life insurance, disability insurance, and long-term care coverage

## SUBSEQUENT PLANNING UPDATES

Planning updates are included and based upon total assets under management. *(See the Service Model Sheet.)*

1800 Blankenship Rd., Ste. 125
West Linn, OR 97068
Office 503-908-0143
www.sitkafinancial.com