



THE MCKINNEY GROUP WEALTH

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DELUX: Thanks for taking time out of your busy schedule to meet with us today. Tell us a little about yourself

WM: I am The President and CEO of McKinney Group Wealth. I always wanted to be a Business man and I was always interested in how did a business start, what was the driving force behind it. When I was about 11 years old I was on a school field trip and I noticed a line of large Buildings on a street named Lindell Blvd. I asked my teacher what where they, she replied those are houses. I asked my teacher, who lives there? My teacher replied, businessmen live there. I have always wanted to be a businessman from that point.

DELUX: With all that is going on in not just the economy but also within our own community such as Ferguson whats the biggest issue that faces our country today?

WM: I think that the most important issue that faces this country, the community of Ferguson and communities like Ferguson is the lack of the expansion of opportunity. I believe that we as Americans have a responsibility to insure that opportunity is extended to all of America's citizens. We as Americans must ensure that access to jobs and a high quality education exist for all Americans. If we fail to do this we hurt America, the promise of America and ourselves.

B. The ability to obtain quality employment is the very basic requirement to begin the process of accumulating wealth. I believe that the creation of wealth is not a money issue it is a discipline and planning issue. If you don't have a job, employment, skills, or education the process can never begin. I was picking cotton 46 years ago in Braggadocio MO. I know that everything has a process and I believe that the creation of real tangible wealth is a process.

DELUX: In your experience what's the biggest challenge in building true wealth? And if you are come into wealth how does one manage it correctly?

WM: I believe that most of the families in most of the communities in this country really don't know how to accumulate wealth or manage it successfully. I would ask you to take a look at some of our sports personalities in recent years. They may have accumulated wealth with a large NFL, NBA, MLB contract, but many at the end of their careers were penniless. That is why I developed the quote "The creation of wealth is not a money issue, it is a discipline and planning issue". The most important thing that any family can do is seek financial advice. The families in the communities that we discussed previously never start that process. I and McKinney Group Wealth bring a disciplined and detailed oriented process to our clients that they in most cases have never experienced before. I was a Marine for more than 20 years and that life experience of integrity and discipline is incorporated in every, portfolio, portfolio review, asset allocation strategy and tactical financial decision that we employ for the benefit of our clients and their families.

DELUX: What separates The McKinney Group from other financial advising firms?

WM: Here at McKinney Group Wealth we never give out general advice, no real Financial Advisor ever does, so the only advise that I can give is that the sooner that you start planning for you and your family the greater the benefit.

DELUX: Here at DELUX we reach many Millenials with disposable income. They are college educated but may not be financially educated. What advice do you have for our readers and how they should manage their money?

WM: I would say the first mission that the young men and women will be challenged with will be debt management. I know that most of them have extensive student loans, which means that they will have significant financial obligations once they leave college. The first objective for this group is to establish a savings program, which should represent approximately ten percent of their salary, and establish an emergency fund equal to six months' salary.

DELUX: What would you tell people who are considering college or just entering the job market?

WM: I would tell them to get in there and get all of the education that they can. The opportunities will come in your life; your job is to be prepared when they do. The intangibles will be what make you a success, not just sheer intellect. Discipline, will, persistence, belief, faith.

DELUX: I know you believe in giving back to the community. What do you have planned this upcoming year?

WM: I will be working with Vashon High school here in St. Louis MO in the selection of two interns for the summer of 2015.

For a personal consultation please contact:

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