



## IAPD Report

# IRWIN BRUCE SCHEINESON

CRD# 1081386

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### IRWIN BRUCE SCHEINESON (CRD# 1081386)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **08/06/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	B.B. GRAHAM & COMPANY, INC.	CRD# 41533	04/16/2025
<b>IA</b>	B.B. GRAHAM & COMPANY, INC.	CRD# 41533	04/16/2025

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	L.M. KOHN & COMPANY	27913	SARASOTA, FL	10/29/1999 - 04/16/2025
<b>B</b>	L.M. KOHN & COMPANY	27913	SARASOTA, FL	03/23/1998 - 04/16/2025
<b>B</b>	COMMONWEALTH EQUITY SERVICES, INC.	8032	WALTHAM, MA	07/06/1992 - 03/23/1998

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

**No**



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **13** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 1

Firm Name: **B.B. GRAHAM & COMPANY, INC.**

Main Address: 1700 W. KATELLA AVE.  
ORANGE, CA 92867

Firm ID#: 41533

	Regulator	Registration	Status	Date
<b>B</b>	FINRA	Direct Participation Programs	Approved	04/16/2025
<b>B</b>	FINRA	General Securities Principal	Approved	04/16/2025
<b>B</b>	FINRA	General Securities Representative	Approved	04/16/2025
<b>B</b>	FINRA	Invest. Co and Variable Contracts	Approved	04/16/2025
<b>B</b>	FINRA	Operations Professional	Approved	04/16/2025
<b>IA</b>	Colorado	Investment Adviser Representative	Approved	04/16/2025
<b>IA</b>	Connecticut	Investment Adviser Representative	Approved	05/02/2025
<b>IA</b>	Florida	Investment Adviser Representative	Approved	04/21/2025
<b>B</b>	Florida	Agent	Approved	05/06/2025
<b>IA</b>	Georgia	Investment Adviser Representative	Approved	04/23/2025
<b>IA</b>	Illinois	Investment Adviser Representative	Approved	04/16/2025
<b>IA</b>	Kentucky	Investment Adviser Representative	Approved	04/16/2025
<b>IA</b>	Maryland	Investment Adviser Representative	Approved	04/16/2025



### Qualifications

Regulator	Registration	Status	Date
IA Michigan	Investment Adviser Representative	Approved	04/16/2025
IA New Jersey	Investment Adviser Representative	Approved	04/16/2025
IA New York	Investment Adviser Representative	Approved	04/16/2025
IA Ohio	Investment Adviser Representative	Approved	04/17/2025
IA Pennsylvania	Investment Adviser Representative	Approved	04/16/2025
IA Wisconsin	Investment Adviser Representative	Approved	04/16/2025

### Branch Office Locations

**B.B. GRAHAM & COMPANY, INC.**  
Sarasota, FL



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 7 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
General Securities Principal Examination (S24)	Series 24	10/26/1998

#### General Industry/Product Exams

Exam	Category	Date
Direct Participation Programs Representative Examination (S22TO)	Series 22TO	04/16/2025
Investment Company Products/Variable Contracts Representative Examination (S6TO)	Series 6TO	04/16/2025
Operations Professional Examination (S99TO)	Series 99TO	04/16/2025
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	05/23/1995
Direct Participation Programs Representative Examination (S22)	Series 22	08/16/1984
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	12/20/1982

#### State Securities Law Exams

Exam	Category	Date
Uniform Investment Adviser Law Examination (S65)	Series 65	04/21/1999
Uniform Securities Agent State Law Examination (S63)	Series 63	08/22/1984



## PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **1** professional designation(s).

### Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/29/1999 - 04/16/2025	L.M. KOHN & COMPANY	CRD# 27913	SARASOTA, FL
B	03/23/1998 - 04/16/2025	L.M. KOHN & COMPANY	CRD# 27913	SARASOTA, FL
B	07/06/1992 - 03/23/1998	COMMONWEALTH EQUITY SERVICES, INC.	CRD# 8032	WALTHAM, MA
B	08/18/1988 - 07/06/1992	KAVANAUGH SECURITIES, INC.	CRD# 10606	DALLAS, TX
B	12/21/1982 - 09/29/1988	NYLIFE SECURITIES INC.	CRD# 5167	
B	06/22/1987 - 04/05/1988	WALNUT STREET SECURITIES, INC.	CRD# 15840	

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2025 - Present	B.B. GRAHAM & COMPANY, INC.	Registered Representative	Y	Orange, CA, United States
09/1997 - Present	PLANNING WORKS, LTD.	OWNER/PRESIDENT	Y	CINCINNATI, OH, United States
03/1998 - 04/2025	L.M. KOHN & COMPANY	REGISTERED REPRESENTATIVE	Y	CINCINNATI, OH, United States

#### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Business Name: Planning Works, LTD. LLC; Investment-related: Yes; Address: 4962 Brywill Circle, Sarasota, FL 34234; Nature of Business: Insurance Sales; Position/Title: Owner-Agent; Start Date: 1998; Hours Per Month:10 (10 During Business Hours); Duties: Insurance Sales

Business Name: Rental Property; Investment-related: Yes; Address: Sarasota, FL 34234; Nature of Business: Real Estate Rental; Position/Title: Owner; Start Date: 2022; Hours Per Month: 4 (4 During Business Hours); Duties: Manage Real Estate Property



## End of Report

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