

Compensation designed to **maximize** your economic value and **minimize** your costs

Equitable Advisors' supported independence model offers highly competitive compensation. We help reduce the costs of running your practice while also offering opportunities to maximize short- and long-term compensation and equity.

The benefits of independence with fewer costs



Operate independently without the costs of being on your own

We support your independence by helping you reduce the tangible and intangible costs associated with operational support, compliance management, digital tools, marketing and office real estate.



The IT infrastructure of a large organization scaled to your needs

We provide the essential tools and technology you need and help you manage your digital platform with a digital support team, prevetted software and negotiated rates.



Predictability you can plan around

Other firms may take a percentage of your revenue regardless of growth; our fees are flat, so you get more of the benefits of a growing practice.



Time is money

We have a support infrastructure that is purpose-built to save you time and reduce hassles. From real estate to compliance and day-to-day operations, we focus on making it easy for you to run your practice, so you can focus on serving your clients and growing your practice.



EQUITABLE
ADVISORS

More ways to build value for your clients and you

When you join Equitable Advisors, you work with a local Market Leader and on-the-ground staff who support your growth. They help you identify and connect with a broad range of resources and opportunities.

Expand your capabilities

To serve more of your clients' needs, we support you with in-house expertise in areas such as advanced markets, practice development, investments and financial planning strategies. These specialists can help you build actionable strategies to serve clients' complex needs, enabling you to grow existing relationships and attract new ones.

Team up to increase productivity and unlock additional bonuses

Join a team or build your own to add capacity and reach higher levels of benefits, including achievement bonuses and access to elite programs such as the Elite Advisor Group and Equitable Gold – two programs for top-producing advisors that offer enhanced compensation, peer-to-peer best-practice sharing, fully subsidized subscriptions and concierge support.

Benefit from the business you've built

When the time comes to retire, collaborate with your local Market Leader on your succession plan to find the right advisor and terms so you can benefit from the business you've grown.

Maximize total rewards

Competitive payouts

Whether you structure as an individual advisor or as a team, you can be successful at any payout band.

A wide range of wealth-building opportunities

We offer a discounted stock purchase plan, stock grants, 401(k) match and performance incentives for those who qualify.¹

Access to benefits

You have access to benefits that add to your total rewards, such as health and dental. Advisors can choose to access these benefits by reaching a certain production level of Equitable proprietary products. While optional, some find they're already meeting the baseline for benefits.¹

Our compensation structure gives you a strong financial foundation — payouts, benefits and reduced costs of running your business that together offer highly competitive total economic value.

¹ Stock purchase plan, 401(k) match, performance incentives and health benefits are tied to a certain level of Equitable Financial and Equitable America proprietary product sales. Equitable Advisors, LLC (member FINRA, SIPC) (Equitable Financial Advisors in MI & TN) and affiliate Equitable Network, LLC (Equitable Network Insurance Agency of California, LLC; Equitable Network Insurance Agency of Utah, LLC; Equitable Network of Puerto Rico, Inc.) are Equal Opportunity Employers M/F/D/V. Equitable is the brand name of the retirement and protection subsidiaries of Equitable Holdings, Inc., including Equitable Financial Life Insurance Company (Equitable Financial) (NY, NY), Equitable Financial Life Insurance Company of America (Equitable America), an AZ stock company with an administrative office located in Charlotte, NC, and Equitable Distributors, LLC. Equitable Advisors is the brand name of Equitable Advisors, LLC (member FINRA, SIPC) (Equitable Financial Advisors in MI and TN). The obligations of Equitable Financial and Equitable America are backed solely by their claims-paying abilities. Equitable Advisors is the brand name of Equitable Advisors, LLC (member FINRA, SIPC) (Equitable Financial Advisors in MI & TN).

