

DATE: June 26, 2023



TALKING POINTS: *This weeks' conversation starters for advisors to educate and inform your clients*

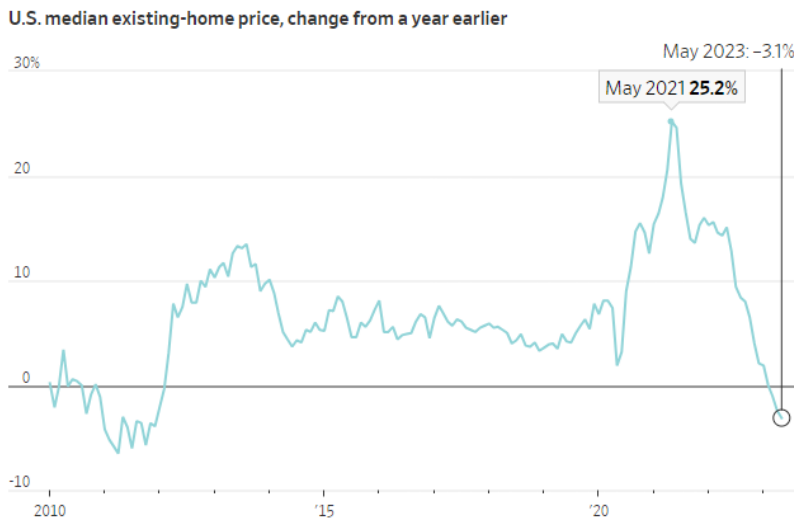
Market News

- Major domestic indexes ended lower for the week, with the S&P 500 recording its first drop in around six weeks, finishing -1.37% lower. Small-caps fared worse than large and mid-caps, weighing down on the Russell 2000 which finished -2.86% lower for the week.
- Expectations of further rate hikes have weighed on the markets, with Fed Chair Jerome Powell stating that nearly all policymakers believe additional hikes are appropriate. The CME FedWatch Tool is already showing a 75% probability of a 25bps rate hike at next month's meeting.
- S&P Global reported that manufacturing activity had fallen to its lowest level YTD, and indicated suppliers have been cutting prices at the fastest pace since the early 2020 pandemic shutdowns.
- Oil prices fell last week on the back of softer-than-expected manufacturing data and rising interest rates, with Brent and WTI crude finishing at \$73.85 and \$69.16 per barrel, respectively.

PFG Strategy News

- The Multi PLUS models have continued to perform well so far this year, offering broad diversification and leveraging the strengths of multiple world class strategists. These models deliver a blend of Strategic and Tactical Asset Allocation implemented through a combination of actively managed mutual funds and low-cost passive and ETFs.
- One of the better performers in the Multi PLUS models is the PFG JP Morgan Tactical Aggressive Strategy Fund, which seeks to deliver consistent returns while staying invested throughout all market environments, even challenging ones, investing around 70% domestically and 30% internationally.
- The JP Morgan Aggressive Strategy's investment in the JPMorgan Ultra-Short Income ETF, which invests primarily in a diversified portfolio of short-term, investment grade fixed- and floating-rate corporate and structured debt while actively managing credit and duration exposure, has helped the Strategy capture some of the gains in short-term, lower risk fixed-income.

CHART OF THE WEEK:



The chart to the above shows the trend in year-over-year median existing-home prices, with a sharp decline since May 2021. The May 2023 report showed that existing-home prices fell -3.1% from a year ago, which was the largest drop since 2011.

Chart Source:

https://www.wsj.com/articles/higher-interest-rates-hit-home-prices-again-e6f57f55?mod=economy_more_pos1

THE WEEK AHEAD

Tuesday, June 27:

- Durable Goods Orders
- S&P Case-Shiller Home Price Index
- New Home Sales
- Consumer Confidence

Wednesday, June 28:

- Advanced U.S. Trade Balance in Goods
- Advanced Retail Inventories
- Advanced Wholesale Inventories

Thursday, June 29:

- Initial Jobless Claims
- GDP (Revision)
- Pending Home Sales

Friday, June 30:

- Personal Income & Spending
- PCE Index
- Consumer Sentiment

MODEL HIGHLIGHT



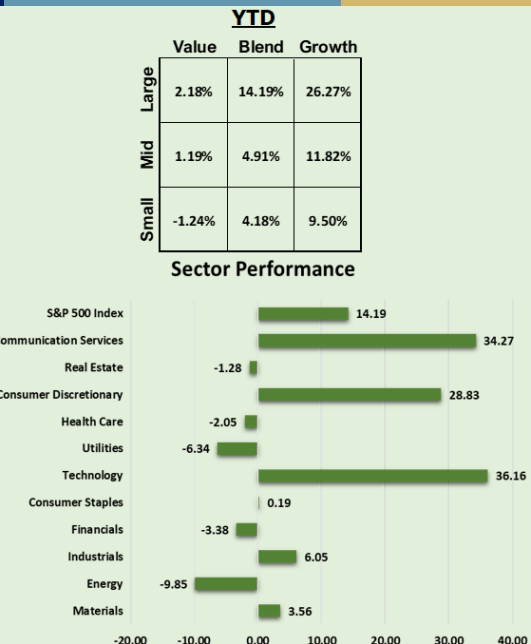
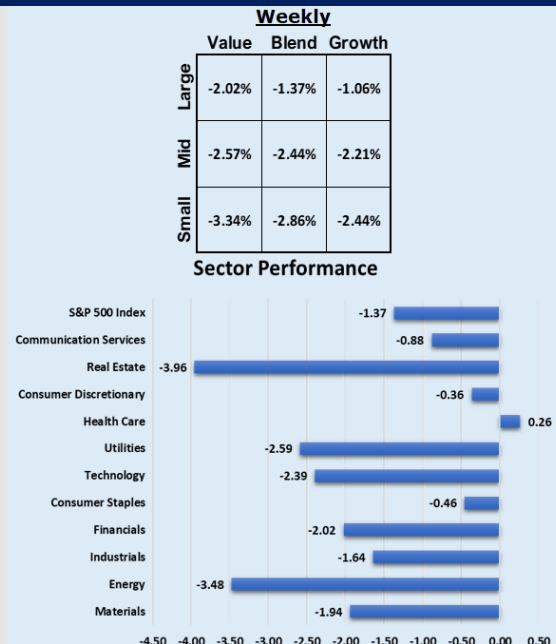
The Multi PLUS models are the most diversified set of models within our Strategy PLUS offering. Each model is uniquely constructed to provide the most comprehensive exposure to our Strategy PLUS offering. Holdings include Tactical strategies, which range from those that will implement high cash/fixed income positions during periods of market volatility, to strategies that maintain full market exposure, but tactically adjust various asset classes, sectors, or regions. Strategic strategies are also included and are built on long-term market expectations to offer investors full market exposure at all times. In addition, underlying holdings within the models provide both Active management via individual stock or bond selection, as well as Passive, lower-cost exposure to a specific index or benchmark. We believe the combination of all these elements can deliver the desired portfolio outcome with greater diversification, improved risk management, and enhanced returns.



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MANAGER'S PULSE

	Weekly	YTD
Equities		
S&P 500 Index	-1.37%	14.19%
Dow Jones Industrial Average	-1.67%	2.86%
NASDAQ Composite Index	-1.43%	29.47%
MSCI EAFE NR	-3.35%	9.84%
Fixed Income		
U.S. Aggregate Bond Index	0.14%	2.36%
U.S. Corporates	0.15%	3.03%
U.S. High Yields	-0.75%	4.51%
Rates		
	6/23/2023	6/16/2023
30-Year US Treasury	3.82%	3.86%
10-Year US Treasury	3.74%	3.77%
2-Year US Treasury	4.71%	4.70%
Prime Rate	8.25%	8.25%
30-Year Fixed Mortgage	6.73%	6.73%
Commodities (Levels)		
	6/23/2023	12/30/2022
Oil (WTI)	\$69.51	\$80.16
Gold	\$1,931	\$1,814
Silver	\$22.34	\$23.95
Copper	\$8,490	\$8,387
Corn	\$6.10	\$6.14



Important Disclosures

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The indices are presented as broad-based measures of the equity, fixed income and consumer markets. The indices are provided for comparative and illustrative purpose to provide a comparison of the model against the broader based equity, fixed income and consumer market. The indices are not intended to reflect the investment objectives of the model as the securities held within the model will differ in market volatility, concentration, investment objectives and diversification among others from those of the indices. The indices are not managed, and returns do not reflect the deduction of fees, expenses, transaction costs or taxes that actual client accounts are subject to. Investors cannot invest directly in an index. Returns are not annualized for periods less than 1 year.

Trailing Major Index Returns and YTD S&P Sector Returns are sourced from Morningstar Direct.

All other economic and market data sources may include, and is not limited to:

- JPMorgan Asset Management, publicly available at <https://am.jpmorgan.com/us/en/asset-management/adv/>
- insights/market-insights/market-updates/weekly-market-recap/
- Edward Jones, publicly available at <https://www.edwardjones.com/us-en/market-news-insights/stock-market-news/stock-market-weekly-update>
- Goldman Sachs, publicly available at <https://www.gs.com/content/gsam/us/en/advisors/market-insights.html>
- T. Rowe Price, publicly available at <https://www.troweprice.com/personal-investing/resources/insights/global-markets-weeklyupdate.html>