

Risk Tolerance Questionnaire

Name _____

Age _____

The Ability to Take Risk / Time Horizon

1. What is your primary financial goal?
 - a. Preserving principal and earning a moderate amount of current income (i.e. interest/dividends)
 - b. Generating a high amount of current income
 - c. Generating some current income and growing assets over an extended time frame
 - d. Growing assets substantially over an extended time frame
2. How steady is your current source of income?
 - a. Fairly uncertain or unstable
 - b. Moderate – I don't expect significant fluctuations in income.
 - c. Very predictable
3. How many months of expenses do you have saved in liquid, stable funds (i.e. bank accounts, money markets, etc.) in case of emergency?
 - a. 0-3 months
 - b. 3-6 months
 - c. Over 6 months
4. When do you expect to take withdrawals/distributions from this account?
 - a. Within next 2 years
 - b. 2-5 years
 - c. 5-10 years
 - d. 10+ years

The Willingness to Take Risk

5. What is your goal for this investment?
 - a. To avoid losing money
 - b. To grow with caution
 - c. To grow moderately
 - d. To grow moderately aggressively
 - e. To grow aggressively
6. Which of the following statements would best describe your reaction if the value of your portfolio were to suddenly decline by 15% or more?
 - a. I would be very concerned because I can't accept fluctuations in the value of my portfolio.
 - b. Although I invest for the long-term growth, even a temporary decline would concern me.
 - c. If the amount of income I receive was unaffected, it wouldn't bother me.
 - d. Because I invest for the long-term growth, I would accept temporary fluctuations due to market influences.
7. Five years from today, you expect your portfolio value to be:
 - a. Portfolio value is not my primary concern; I am more concerned with current income or receiving consistent withdrawals from my account(s).
 - b. The same as or slightly more than it is today.
 - c. Greater than it is today.
 - d. Substantially greater than it is today.
8. Imagine you've just received a large amount of money. How would you invest it?
 - a. I would invest in something that offered moderate current income and was very conservative.
 - b. I would invest in something that offered high current income with a moderate amount of risk.
 - c. I would invest in something that offered a high total return (current income plus capital appreciation) with a moderately high amount of risk.
 - d. I would invest in something that offered substantial capital appreciation even though it has a high amount of risk.

The Need to Take Risk

9. How prepared are you to reach your goal?

- a. I am on track and am confident.
- b. I am a bit behind but am making progress towards it.
- c. I have no idea and could use some help figuring it out.
- d. I am far behind and need to be aggressive.

10. Which of the following best describes you?

- a. I am most concerned with preserving the principal of this investment and would accept a lower level of growth or not reaching a specific goal to make sure I am preserving what I am starting with.
- b. I am goal oriented and am willing to take the appropriate level of risk needed to reach my goal (i.e. being able to have my desired income level in retirement or having a certain amount saved for my child's education)
- c. I am most concerned about the rate of return on my investment. The most important thing for me is making sure I am keeping up with or even exceeding the performance of the stock and bond markets.

Securities and advisory services offered through LPL Financial, a registered investment advisor, Member FINRA/SIPC.