

Sources To Identify Trade, Recreational, And Special Interest Associations And Groups For Leads

- Internet Sources:

www.leadbuilder.com

www.clientdynamics.com

www.office.com

www.gale.com

www.infousa.com

www.findsvp.com

www.infoseek.com

www.individual.com

www.hoovers.com

www.prnewswire.com

www.dunandbradstreet.com

- Yellow Pages – look for listings under professional/trade associations/affiliations/organizations
- Gale Encyclopedia (Available at most libraries)
Association and Business Information Sources
27500 Drake Road
Farmington Hills, MI 48331
800-877-GALE
www.gale.com
- Douglas Publications, Inc.
2807 N. Parham Rd., Suite 200
Richmond, VA 23294
800-223-1797
www.douglaspublications.com

- National Trade & Professional Associations of the United States
Columbia Books, Inc.
P.O. Box 251
Annapolis Junction, MD 20701
888-265-0600
www.columbiabooks.com
- Associations Yellow Book
104 5th Avenue, 3rd Floor
New York, NY 10001
212-627-4140
www.leadershipdirectories.com