

Young America Capital is a FINRA/SEC licensed broker-dealer based in New York consisting of 68 seasoned professionals.

As a leading advisor in the legal Cannabis sector, our professionals are thought leaders in the industry, helping our clients transform into dominant global players. Our independence and entrepreneurial focus is what sets us apart from our peers.

Our idea-driven M&A, Financial Advisory, Equity Capital Markets, Debt Advisory and Restructuring services are tailored to helping our clients achieve their strategic and financial goals.

12 Closed Cannabis/Hemp transactions in 18 months:

Month	Client	Raise - \$ Mil.	Transaction	Sector	Investor
May-20	www.MyInsa.com	4.2	Equity raise	Cannabis	HNWs
Feb-20	www.MyInsa.com	1	Equity raise	Cannabis	HNWs
Dec-19	www.BlackDogLED.com	0.25	Equity raise	Cannabis	HNWs
Oct-19	Florida Cannabis Super License	35	Sale	Cannabis	Large MSO
Aug-19	www.GroffNA.com	0.5	Equity raise	Hemp	VC fund
Jul-19	www.AgriHemp.com	0.5	Equity raise	Hemp	VC fund
Jul-19	www.SoloSciences.com	2	Equity raise	Cannabis	HNWs
Jan-19	www.iwc8.com	14	Company sale	Cannabis	Large MSO
Jan-19	www.ShoProductsTeam.com	1	Equity raise	Cannabis	HNWs
Nov-18	www.SFNFlorida.com	65	Sale	Cannabis	Large MSO
Oct-18	www.ShoProductsTeam.com	2	Equity raise	Cannabis	HNWs
Sep-18	www.GrayspeakVentures.com	2	Equity raise	Cannabis	HNWs

www.yacapital.com

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SENIOR COVERAGE TEAM

Peter Formanek, CEO, CPA with 30+ years of transactional experience advising fund managers, family offices and companies. Previously worked as CFO and Deal-Flow Originations Analyst at Southern Cross Group (\$2B+ AUM PE fund manager), and Financial Analyst at Donaldson, Lufkin & Jenrette, and Spear, Leeds & Kellogg. Recent cannabis experience includes managing the \$65M sale of a Florida Super License to Harvest Health & Recreation and participation in all of YAC's cannabis engagements. Peter has a BS in Accounting, and MBA in Finance from the University of Bridgeport. FINRA licenses 7, 24, 28, 50, 63, 79 and 99.

Michael Huttner Head of Cannabis & Hemp Team, In addition to his investment banking duties, Mike heads up the Huttner Group, a cannabis strategic advisor. He served as CEO of Fenton (social change agency). Michael was a founding partner in the Denver law firm of Foster, Graham and Huttner where he headed the firm's political, nonprofit and lobbying practice. He worked as Policy Advisor to Gov. Roy Romer and clerked at the Clinton White House. He earned his J.D. from the University of California, Hastings Law School, where he served on the Hastings Law Journal, and his B.A. from Brown University. FINRA licenses 79, 82 and 63.

Jon Lunsford, SVP - Cannabis & Hemp Investment Banking, 30+ years of experience executing capital raises and M&A deals in sizes ranging from \$1 million to \$2 billion. He founded the media and technology group for SunTrust Bank, and was a senior financial officer at Continental Cablevision and Falcon Cable. C-suite roles and advisory assignments at Sundance Entertainment, PanAmSat, and CIBC. He has worked in a wide range of industries, with particular expertise in TMT and cannabis. He graduated from the College of William and Mary. FINRA licenses 79 and 63.

Don Jackson, SVP - Cannabis & Hemp Investment Banking, 30+ years of experience executing capital raises, asset management and M&A deals for Salomon Brothers, UBS, Nomura and Prudential. Cannabis experience includes successful capital raise advisory roles with www.ShoProductsTeam.com and www.MyInsa.com. Don has a BA and MBA from Columbia University. FINRA licenses 82 and 63.

Bill Marcus, SVP - Cannabis & Hemp Investment Banking, 30+ years of experience in institutional sales management, global business development and alternative investments at www.GreenTableGlobal.com, NewEdge, Bear Stearns, and DLJ. Bill has strong relationships with family offices and institutional investors. Bill has a BS from Syracuse University School of Management and attended the Harvard Business School MBA program. FINRA licenses 3, 7, 24, 30 and 63.

Omar Brown, Managing Director – Cannabis & Hemp Investment Banking, 25+ years of experience in financial services at Merrill Lynch & Co, Bank of America, Cowen & Co, BTIG and RedTail Capital markets. Prior to Young America, Omar was an active advisor and investor (endowment and hedge fund) in the alternative investment space with transaction history in both equity and debt products. Omar received his BS in Economics from Amherst College. FINRA licenses 7, 63 and 24.

David Bunzel, Public Markets Business Development, 30+ years of experience in the financial services industry including asset management roles at Jet Equity Partners (L/S equity), Aletheia Research and Management (L/S equity), Irvine Partners, Nob Hill Capital and EF Hutton Asset Management. David has an MBA in Finance from NYU, and a BA in Economics from the University of Michigan. FINRA license 7.

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