

# Paxton Financial Services Wealth Management Consultative Process

We aim to customize each plan based on your financial goals. Using our holistic approach, we evaluate your needs, assess the options, devise a targeted strategy and manage all of the investment elements to achieve your dreams. Our clients choose us for our experience with wealth management, advanced planning and our high-touch relationship management with you and our professional network.

Here's a roadmap of our process, taking you closer to your financial destination:

## DISCOVERY MEETING

We establish your short, medium and long range goals, plus:

- Do a risk evaluation.
- Review financial history.
- Discuss strategies.

## INVESTMENT PLAN MEETING

After reviewing your assets and goals, we present you with an investment plan that is tailored for your needs and is designed to meet your objectives.

## FOLLOW-UP MEETING

Organization of account paperwork and check in.

## REGULAR PROGRESS MEETINGS

Every 90 days, we'll evaluate your portfolio. This includes:

- Comprehensive evaluation of your situation to see if anything has changed.
- If necessary, recommending changes and adjusting the plan.
- Review/implement advance planning for wealth enhancement, wealth transfer, wealth protection or charitable giving.

## THE PROFESSIONAL NETWORK

Paxton works with a team of carefully selected professionals, each with a high level of knowledge and skill in key financial areas. We'll connect you with the appropriate experts based on your needs.




## PROFESSIONAL NETWORK MANAGEMENT

We'll manage your relationship with this network, as they evaluate all aspects of your financial situation and create appropriate solutions.

## Paxton Financial Services

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