

# THE VALUE OF AN ADVISORY RELATIONSHIP WITH FCI

## What You Can Expect From Our Team

- **Comprehensive Retirement Planning**

- Cash Flow Planning
- Tax Planning / Coordination
- Estate Planning / Coordination
- Income Planning, Including Social Security, Required Minimum Distribution and Pension Options
- Risk Management Planning
- Plan Integration of Investments Not Yet Available for FCI Management (Current Employer Plans)

- **Exceptional Service and Support**

- Dedicated Lead Advisor
- Dedicated Client Service Liaison

- **Comprehensive Annual Reviews**

- **Investment Management**

- Asset Allocation
- Rebalancing
- Income Distribution / Tax Withholding

- **Online Account Access, Reporting and Document Management**

- **Client Events**

## Fee for Services

Account Size	Annual Fee
The amount up to the first \$500,000. <sup>00</sup>	1.25%
On the next \$500,000. <sup>00</sup> to \$1,000,000. <sup>00</sup>	1.00%
Amounts from \$1,000,000. <sup>01</sup> to \$3,000,000. <sup>00</sup>	0.75%
Amounts from \$3,000,000. <sup>01</sup> to \$7,500,000. <sup>00</sup>	0.50%
Amounts from \$7,500,000. <sup>01</sup> to \$15,000,000. <sup>00</sup>	0.25%
Amounts from \$15,000,000. <sup>01</sup> and up	0.15%

- *Our Custodian, NFS charges a \$35/year custodial fee for IRA accounts only.*
- *If you decide at any time to discontinue your relationship, there is no cost incurred from FCI to do so. NFS would charge a \$75 termination fee for IRA accounts.*

MAIN | (410) 821-9200    FAX | (410) 821-5040    TOLL FREE | (800) 989-9201    WEB | [www.financialcouncil.com](http://www.financialcouncil.com)

100 West Road | Suite 504 | Towson, MD 21204