

## BrokerCheck Report

# IRWIN BRUCE SCHEINSON

CRD# 1081386

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

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Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)



## IRWIN B. SCHEINESON

CRD# 1081386

Currently employed by and registered with the following Firm(s):

**IA B.B. GRAHAM & COMPANY, INC.**  
Sarasota, FL  
CRD# 41533  
Registered with this firm since: 04/16/2025

**B B.B. GRAHAM & COMPANY, INC.**  
Sarasota, FL  
CRD# 41533  
Registered with this firm since: 04/16/2025

## Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

### Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 13 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 7 General Industry/Product Exams
- 2 State Securities Law Exams

### Registration History

This broker was previously registered with the following securities firm(s):

- IA L.M. KOHN & COMPANY**  
CRD# 27913  
CINCINNATI, OH  
10/1999 - 04/2025
- B L.M. KOHN & COMPANY**  
CRD# 27913  
SARASOTA, FL  
03/1998 - 04/2025
- B COMMONWEALTH EQUITY SERVICES, INC.**  
CRD# 8032  
WALTHAM, MA  
07/1992 - 03/1998

### Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 1 SRO and is licensed in 13 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **B.B. GRAHAM & COMPANY, INC.**

Main Office Address: **1700 W. KATELLA AVE.  
ORANGE, CA 92867**

Firm CRD#: **41533**

	SRO	Category	Status	Date
B	FINRA	Direct Participation Programs	Approved	04/16/2025
B	FINRA	General Securities Principal	Approved	04/16/2025
B	FINRA	General Securities Representative	Approved	04/16/2025
B	FINRA	Invest. Co and Variable Contracts	Approved	04/16/2025
B	FINRA	Operations Professional	Approved	04/16/2025

	U.S. State/ Territory	Category	Status	Date
IA	Colorado	Investment Adviser Representative	Approved	04/16/2025
IA	Connecticut	Investment Adviser Representative	Approved	05/02/2025
IA	Florida	Investment Adviser Representative	Approved	04/21/2025
B	Florida	Agent	Approved	05/06/2025
IA	Georgia	Investment Adviser Representative	Approved	04/23/2025
IA	Illinois	Investment Adviser Representative	Approved	04/16/2025
IA	Kentucky	Investment Adviser Representative	Approved	04/16/2025
IA	Maryland	Investment Adviser Representative	Approved	04/16/2025



## Broker Qualifications

### Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
IA	Michigan	Investment Adviser Representative	Approved	04/16/2025
IA	New Jersey	Investment Adviser Representative	Approved	04/16/2025
IA	New York	Investment Adviser Representative	Approved	04/16/2025
IA	Ohio	Investment Adviser Representative	Approved	04/17/2025
IA	Pennsylvania	Investment Adviser Representative	Approved	04/16/2025
IA	Wisconsin	Investment Adviser Representative	Approved	04/16/2025

### Branch Office Locations

**B.B. GRAHAM & COMPANY, INC.**  
Sarasota, FL

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## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 1 principal/supervisory exam, 7 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

Exam	Category	Date
<b>B</b> General Securities Principal Examination	Series 24	10/26/1998

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Direct Participation Programs Representative Examination	Series 22TO	04/16/2025
<b>B</b> Investment Company Products/Variable Contracts Representative Examination	Series 6TO	04/16/2025
<b>B</b> Operations Professional Examination	Series 99TO	04/16/2025
<b>B</b> Securities Industry Essentials Examination	SIE	10/01/2018
<b>B</b> General Securities Representative Examination	Series 7	05/23/1995
<b>B</b> Direct Participation Programs Representative Examination	Series 22	08/16/1984
<b>B</b> Investment Company Products/Variable Contracts Representative Examination	Series 6	12/20/1982

### State Securities Law Exams

Exam	Category	Date
<b>IA</b> Uniform Investment Adviser Law Examination	Series 65	04/21/1999
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	08/22/1984

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).



## Broker Qualifications

## Professional Designations

This section details that the representative has reported **1** professional designation(s).

### Chartered Financial Consultant

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This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
<b>IA</b> 10/1999 - 04/2025	L.M. KOHN & COMPANY	27913	SARASOTA, FL
<b>B</b> 03/1998 - 04/2025	L.M. KOHN & COMPANY	27913	SARASOTA, FL
<b>B</b> 07/1992 - 03/1998	COMMONWEALTH EQUITY SERVICES, INC.	8032	WALTHAM, MA
<b>B</b> 08/1988 - 07/1992	KAVANAUGH SECURITIES, INC.	10606	DALLAS, TX
<b>B</b> 12/1982 - 09/1988	NYLIFE SECURITIES INC.	5167	
<b>B</b> 06/1987 - 04/1988	WALNUT STREET SECURITIES, INC.	15840	

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
04/2025 - Present	B.B. GRAHAM & COMPANY, INC.	Registered Representative	Y	Orange, CA, United States
09/1997 - Present	PLANNING WORKS, LTD.	OWNER/PRESIDENT	Y	CINCINNATI, OH, United States
03/1998 - 04/2025	L.M. KOHN & COMPANY	REGISTERED REPRESENTATIVE	Y	CINCINNATI, OH, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Business Name: Planning Works, LTD. LLC; Investment-related: Yes; Address: 4962 Brywill Circle, Sarasota, FL 34234; Nature of Business: Insurance Sales; Position/Title: Owner-Agent; Start Date: 1998; Hours Per Month:10 (10 During Business Hours); Duties: Insurance Sales  
 Business Name: Rental Property; Investment-related: Yes; Address: Sarasota, FL 34234; Nature of Business: Real Estate Rental; Position/Title: Owner; Start Date: 2022; Hours Per Month: 4 (4 During Business Hours); Duties: Manage Real Estate Property

## Registration and Employment History



### Other Business Activities, continued

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## End of Report



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