

Employees of 200 firms retire through plans designed by this man.



Herbert J. Larmann, President of H. J. Larmann & Associates, Inc., is affiliated with the William T. Earls Agency of the Mutual Benefit Life. He is a life and qualifying member of the Million Dollar Round Table, is an associate of the American Society of Pension Actuaries, and a member of the Association of Advanced Life Underwriters. This year he was honored by Mutual Benefit as the Company Volume and Earnings Leader and is a life and qualifying member of the company's highest honor group, National Associates.

Corporate presidents want to give their employees the best possible retirement plan.

And, H. J. Larmann, Inc. is continuously striving towards this goal. Its staff specializes in custom designing retirement plans to fit the unique and individual needs of each company.

The administration of each plan is handled the same way...personally, on a daily basis, keeping it running according to plan or assisting with any changes, if needed. Herb Larmann's background in law, finance and insurance enhances the ability of his firm to handle the administration of plans with

care and concern. After all, deferred compensation planning for retirement is a serious matter.

In fact, when many employers and employees see what Herb Larmann has achieved for them, they ask him to assume responsibility for their own personal insurance needs. For them it has become a matter of trust.

H. J. Larmann & Associates, Inc.

311 Pike Street, Cincinnati, Ohio 45202
Phone: (513) 721-4900

Representing

MUTUAL BENEFIT