

Business Valuation Checklist

1 Documents needed

- Last 3 years of Federal Tax Returns (Forms 1065, 1120, 1120S or Schedule C)
- Current Interim Financial Statements (Income Statement and Balance Sheet)
- Cash Flow Forecast (revenue growth and EBITA margin)
- Sales by Customer Report (determine the 3-Firm Concentration Ratio)
- Summary of Current Insurance Coverage (Life, Key Person, Liability, etc.)
- Schedule of Compensation Paid to Each Owner and Family Member for Each Year. (W-2 and 1099 amounts)
- List of One-Time/ Non-Recurring/ Non-Operating Revenues, Expenses, Gains and Losses (if applicable)

2 Other

- Financial Data from Tax Returns (Revenues, Expenses, Profits, Assets and Liabilities)
- Name and Address of Business
- Contact Person's Email Address
- NAICS Code (Industry Code)
- Lease Terms (Monthly Rent, Square Footage)
- Land and Building Information (Fair Market Value, Outstanding Mortgage, etc.)
- Contact Information for Anyone Else Who Would Have This Information Available (CPA, Accountant, CFO, etc.)

Get your valuation today!

www.michaelkornfinancial.com

Michael Korn, Financial Advisor | michael_korn@natfin.net | (646) 885-2843



Registered Representative and Financial Advisor of Park Avenue Securities LLC [PAS], OSJ: 990 Stewart Avenue, Suite 200, Garden City, N.Y. 11530, (516) 745-5600. Securities products and advisory services offered through PAS, member FINRA, SIPC. Financial Representative of The Guardian Life Insurance Company of America, (Guardian), New York, N.Y. 10004. PAS is a wholly owned subsidiary of Guardian. National Financial Network, Inc is not an affiliate or subsidiary of PAS or Guardian. CA Insurance License #0134261

The information that will be provided is general information that may be helpful, but Michael Korn, National Financial Network and Guardian make no representations with respect to the accuracy, currentness, or completeness of that information. Any and all business valuations that you receive will be prepared based upon information that you will provide to Michael Korn but should not be relied upon for tax filing or other accounting purposes. To obtain a valuation of your business for tax filing purposes, please consult your tax advisor or CPA. Guardian, its subsidiaries, agents and employees do not provide tax, legal, or accounting advice. Consult your tax, legal, or accounting professional regarding your individual situation.

2024 176421 Exp 06/26