Annual Report

2007-2008

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Note From The Founder

2007 has been exciting for many reasons. First and foremost, critical areas such as placement services, workplace solutions and significant portions of pre-employment training is now completely executed by staff members. Initially, many of these functions were handled by myself when our staff strength was miniscule. For the long term benefit of persons with disability, this step was critical to scale our operations. Second reason for the excitement is our concerted efforts on capacity building of employment officers and other esteemed institutions in the area of employment. Third reason is seeing the impact of the vision which was articulated in 2004/2005 and seeing it bearing fruit earlier than expected. I would like to share the vision here:

- Society's view of disability cannot be tackled just by doing sensitization programs. The best way to build awareness regarding the capabilities of the disabled is by ensuring their placements and retention (because nothing succeeds like success). Hence work across multiple cities if possible to create better awareness (economies of scale) – We have seen this vision gather momentum!

- Persons with disability will be benefited around the country only when institutions working for the disabled work together and complement and supplement each other's strengths. Hence we shall work with any and all institutions. But will institutions work with us for the common vision? We have seen this happen as well.

- Long term collaborations with companies will help us be candidate centric! This sounds strange but we always hoped and knew that this would benefit the candidates. When we work closely with a company, we can do the job analysis and solutions in advance, and also get our candidates ready in advance so that we can respond when there are job openings. This has worked so well that we now are even able to "work to a forecast".

One curious problem we have had is to articulate the work we do. Only people working in the livelihoods and grueling space of placements in the development sector can come close to understanding our challenges and stress levels. We recently came up with a mind map which shows all the programs we undertake to ensure the economic independence of one person! I hope this map helps explain what we cannot explain.
I would like to thank persons with disability and their families whom we learn from on a daily basis and who are our inspiration. The impact that is shown in the annual report is possible only because of our passionate staff and because of the work and support from other institutions working for disabled across the country and volunteers who have given their precious time. My sincere love and thanks to one and all.

A word of gratitude to Axis Bank Foundation whose unstinting trust and support through funding and motivation has helped us reach out to many visually impaired. Many thanks to the individual donors who have contributed their hard earned money generously and to corporate donors who have believed in the work we do.

I would also like to acknowledge the various internet knowledge sites maintained by organizations working for disabled, forums for disabled, media for helping generate awareness, government for its important role in enabling all this to happen – thanks for helping us serve persons with disability.

- Shanti Raghavan,
Founder and Managing Trustee, Enable India | Ashoka Fellow
Executive Summary

Profile
Enable India is a non-profit organisation working tirelessly since its inception from 1999 towards the economic independence and dignity of persons with disabilities. We cater to the needs of all kinds of disabilities like visually impaired, hearing impaired, physically disabled, mental retardation, mental illness and more across India...

Our major thrust areas are employment, pre-employment services, supplemental education, consulting and enabling other institutions working for the disabled.

Our impact
Our impact can be best explained through case studies

More disabled across country leading independent lives with dignity
Sachin Raishinkar was a visually impaired B.E graduate from Pune looking for work from beginning of 2004. In 2005, we placed him in Dendrite as a developer earning a salary of more than 2.3 Lakhs. Today he is a senior developer at the same company earning over 4.3 Lakhs and supporting his family.

Pydiramu, a wheelchair candidate who had done his Diploma in Computer Science was placed in 2005 in Dendrite as a production support executive. He is now happily married and is supporting for his mother, wife and younger brother. Pydiramu has been promoted to associate developer, to developer and now a senior developer earning over 4.3 Lakhs per annum.

Manjeshwara, hearing impaired candidate was placed in Café Coffee Day in 2005. He supports his entire family including his mother and sister. He is also finished his brewmaster certification at Café Coffee Day.

Satish Mon, low vision candidate with a BA degree was looking for a job since 2004. He was registered with EnAble India in 2005, underwent computer Training and was placed in Teamlease in 2008 and has grown leaps and bounds in organization earning over Rs. 9000 per month. His family is very happy that he is leading an independent life.

Before coming to EnAble India his confidence level was low, EnAble India helped him to build the confidence. EnAble India trained him in computers. He has developed positive attitude and become innovative due to EnAble India.
Sandeep NS, person with physical disability with B.E degree was looking for a job from 2007. He was placed in IBM as system operator in 2008 with a yearly salary of 1.8 Lakhs and supports his family. He mentions that he learnt a lot from EnAble India. And EnAble India has brought out his hidden talent and made him understand what he is. He has undergone Disability Specific Training and Systems Management training at EnAble India.
Registration and Profiling

We have had 640 registrations, close to a 20% increase over last year. Almost 75% of the candidates are from Karnataka, but we are pleased to note that we have been able to reach out to even states like Jharkand. Almost 50% are physically disabled, while the rest is almost equally comprised of visual and hearing impaired candidates. There was almost an equitable distribution between candidates profiled as suitable for Skilled (37%), Semi-skilled(29%), or Manual (33%) jobs.

In order to streamline the registration process, registration events have been organised starting January 2008. Registration of candidates is a monthly planned event when the candidates come for registration and evaluation.

The Walk-in registration Process:

- Yearly calendar published for the monthly event.
- Candidate has to take an appointment only on scheduled dates.
- After registration, based on education, candidate has to undergo basic tests English, aptitude and listening comprehension (except for hearing impaired).
- They then undergo a functional evaluation, psychological profiling.
- Based on all the above, a job profiling is done for the candidate.
- They are also scheduled for some training (on premise, at partner institution, distance learning etc)

Postal /Email registration

- They can send registration by post/email
- Evaluation happens on the same scheduled dates via chat and phone
- Job profiling is also done via chat and phone

640 Registrations in the year , More than 2500 candidates have been registered from 8 different states overall
Training and Development

Pre-Employment Training
The training programs are critical for the development of the candidates with disability. The programs take care of the various aspects like communication, life skills, specific industry skills and industry understanding and to ensure development of the candidate for placement and retention. These training programs are administered on Enable India premises and at the premises of institution partners. Subject matter experts are used to conduct some specific modules.

The training calendar is published on a monthly basis. This includes events on premise and distance learning courses (which have the same content but not the expert led content currently). The training is run by training and development officers. The coordinator is not a subject matter expert on the training. However they have the right skill to deal with persons with disability.

There were around 393 candidates who were directly trained by the Enable India staff for getting them ready for employment. The breakup of the trainings are as shown below in the graph.

Teachers Training Course
This was the first time a Train the trainers course was held for employment officers from various institutes. This course was a 5 days course in order to share the various techniques in pre-employment training in order to help develop candidates for employment. This course was attended by 15 trainers from various parts of the country.

393 candidates have been imparted training directly by Enable India trainers for employment

15 employment officers trained from various institutes
Computer Training For Visually Challenged

IT and computers is the biggest enabler for the educated blind. It has a deeper impact for the blind than for persons without disability. Computer education for the visually impaired enables them in their basic education, higher education, research, daily living and most importantly employment. In today’s environment with paper less offices and information available in the internet, computers represent freedom for the visually impaired and blind.

Enable India started a new CCNA, Cisco certification course for visually challenged, this is a one year online course. There were around 20 students enrolled in this program. The first batch started in January 2008.

Teachers Training Course

Our objective is to spread computer literacy for the blind in the country since this leads to economic independence for the blind in the long run. To guarantee quality education, we need more quality trainers who use a standardized and formal curriculum.

Hence, we started a teachers training course to train computer trainers who will reach out to more and more blind students across the country.

The goal of the course is to equip trainers to train visually impaired students on computers with the correct and efficient teaching techniques, resource aids & material. We also ensure that the trainers learn standardized methods of teaching and are aware of different techniques to be used based on nature of vision impairment. They are also sensitized to the abilities and needs of the person with vision impairment. Students who learn from such trainers will be practical users of the computer which is key to success of this course. This course is run for 21 days.
Demand Creation

Employer Outreach Program

Our Employer Outreach program helps us build close collaborations with mid to large sized companies for long term employment and retention of persons with disability – we work with the company to do the job identification, and help them with providing a barrier-free environment and the workplace solution to the candidate. We work with them to develop training and assessment for our candidates, conduct disability awareness and sensitization workshop for their managers to integrate our candidates and provide post employment follow up and support.

Placement of Candidates in 37 different companies with highest amount of placement in Café Coffee Day
Placement Services and Retention Program

The placement cell activities include

WITH CANDIDATE

- Evaluation of the candidate
- Develop personal development plan
- Back office work - candidate job matching, candidate and company liaising
- Evaluation for work, coordination for pre-employment training
- Work counseling and interview preparation
- Initial hand holding in company
- Post placement need based help

WITH COMPANY

- New job identification
- New company leads generation
- Providing workplace solutions
- Collaborating through Employer outreach program for larger companies
- Conducting access audits, enabling barrier free workplace
- Work with company to develop disabled friendly workplace/policies/strategy

183 placements of different disabilities in 7 cities across India
Workplace Solutions

Workplace solutions are solutions provided at the workplace by which the person with disability can work on par with others. The solution involves a mapping of how the job will be done differently by a person with disability. The solution may involve some technology, aids, change in process, change in behaviour, different training and more. We believe solutions in general are simple and can be evolved by most people if they open their mind to it! Solutions may not be completely error-free or error-proof and require some iterations some times.

Over 70 Workplace solution requests served
Services for Companies

We are now offering several services to Companies to further the cause of the disabled in the working world.

Several Awareness and Sensitization programs were held throughout the year at various companies, and this helped in Demand creation as well.

Consultancy for policies, procedures and internal systems for the disabled was offered to Satyam.

Accessibility and workplace solutions consultancy was provided to companies like Reuters and Mphasis, who displayed a keen interest in absorbing disabled candidates into their work stream.

Transcription service for the Blind and Hearing impaired and Sign Language Interpretations

A number of sessions were held at companies like Pantaloons that serve customers with disabilities

A CII YI lecture on social entrepreneurship lecture at Infosys met with outstanding success.
Services for Disabled Individuals

Many disabled candidates benefited from the support services offered by us.

Accommodation: At least 12 candidates were assisted in obtaining either free hostel accommodation or paying guest facilities.

Passes: Nearly 40 candidates were assisted in obtaining bus and train passes, and related documentation such as the medical certificate and disability ID card.

Study Materials: At least 17 candidates were assisted in their studies by providing scanned study material or computers with JAWS.

Orientation: 6 candidates were provided orientation to their office premises, to their PG accommodations, and were assisted in travel to and from their offices.

Mobility training: Around 10 visually impaired candidates were given mobility training.

General Counseling: An average of 30 candidates are counseled per month.

Self Help: At least 5 sessions comprising of an average of 10 attendees were held, wherein the candidates shared varied experiences including work-related and social experiences.

Hostel services
We continue our PG for persons with disability thanks to Mr. Ravi Sundararajan. The students have to pay a nominal amount to stay there or can pay after they get a job. On an average 5 people have been staying there every month. This helps us accommodate out of station candidates for employment and training.

Transcription services
Transcription services are done sporadically and help our students for their education or job.

Mobility Training
We have provided mobility training on an average 2 students per month and Institutions such as NAB have been providing these services for years. Most of our students will continue to be routed to such organizations.
Volunteer Engagement Program

We have endeavoured to use interested volunteers as much as possible in all our activities. Close to a 100 volunteers provided invaluable support to us in our activities throughout the year. They came from all spheres of life – from colleges such as Jyothi Nivas to corporates such as Talisma, Mphasis, and HP, and committed individuals.

Some of the activities they were involved with included:

- Helping in our Registration and Evaluation events held periodically
- Helping in field visits for computer training for visually impaired
- Data entry and updates to our database, which is vital in our operations
- Conducting mock interviews for candidates shortlisted for jobs
- Conducting training sessions on topics of interest such as Business Communication, Conversational English, and Excel
- Writing Project Proposals and technical writing
- Making of Tactile diagrams

“EnAble India is one of the most professional NGOs in India to empower people with disabilities. They know the needs of both employers and people with disabilities.

It’s great that EnAble India does not feel that their job is done by getting an offer letter to PWD but they ensure that both employer and employee get accustomed to work together. It’s great to be part of their activities at some times and I look forward to much collaborative efforts. El Team, Congratulations and all the best for all your future efforts”

Ch. Srinivasu
Services for Institutions

Employment of persons with disability requires a lot of team work to achieve the expected results. We are grateful to all the institutions across the country who are working towards the same cause and who have worked with us to make this happen to name a few. Mitra Jyothi, Bangalore, APD, Bangalore, VRC, Bangalore, VRC, Hyderabad, LSN, Hyderabad, NIHH, Hyderabad, NIHH, Delhi, NIHH, Kolkata, Deeds, Mumbai, Blind Men Association, Pune, JSS Institute, Mysore, Jyothi Seva, Bangalore, NAB, Bangalore, NAB, Delhi, NIVH, Chennai, SRCVC, Mumbai, Mobility India, Bangalore SRCVC, Kochi, National Trust, Delhi, LRC, Bangalore and more..

Forums & Conferences

Shanti Raghavan was a speaker at the following forums in 2007-2008:

March 2008: Ashoka Support Network Meeting organised by the Ashoka fellows group.

February 2008: Techshare conference on Accessibility at New Delhi.

February 2008: Participation at the meet at Udaipur on Best practice sharing.

December 2007: Social entrepreneurs from UK (Unltd) were addressed regarding employment of disability

December 2007: Addressed Sri lankan team on disability employment (Mobility India organized)

October 2007: Addressed CII YI conference regarding what does it take to be a social entrepreneur

October 2007: IT camp at BMA, Pune for 16 blind students, sponsored by IBM
September 2007: Adjunct faculty at CSIM (Centre for Social Initiative and Management) for Social Entrepreneurs

September 2007: Vidya addressed seminar in Chennai for employment of visually impaired organized by NIVH

September 2007: Speaker at Abilities mela, Hyderabad - addressed disabled on employment and what they need to do

September 2007: National trust - speaker to NGOs, companies and students

September 2007: Speaker at XRCVC (Xaviers Institute of Center for Visually Challenged) to 30 to 50 VI people

August 2007: Addressed HR managers at CII Reuters job fair regarding employment of disability

June 2007: Online training piloted for BPO training

May 2007: Addressed seminar in SRMAB (conducted by NIVH) regarding employment of visually impaired

May 2007: Participant in the CII national conference of NGOS

May 2007 - Speaker at Action Aid

April 2007: Shanti speaker at SRVC, Kerala

April 2007: Shanti was the Chief Guest at Mysore JSS Institute for PH on Apr 27, 2007

**Awards**

Shanti Raghavan received national award for Women Entrepreneur of the Year from Manav Seva Dharma Samvardhini at Shanmukhanand Hall, Mumbai– March 2008

Enable India, was felicitated by Deeds for the exemplary work in January 2008

Shanti Raghavan received national level Karmaveer Puraskar, National Award for Social Justice and Citizen Action – December 2007

Enable India received the 2007 provision asia hellen keller day organizational award - which is given for outstanding efforts in service to people with visual and hearing impairments. – June 2007

VidyaLakhmi H.R and Sivakumar N received awards for being role model for persons with disabilities given by banjara academy and APD - May 2007
Media

We were able to spread awareness through media in the following manner:

1. Articles in Magazines like the Digit magazine, and blogged by various well wishers in various web site including Rediff.

2. Newspaper: Enable India’s quotes on employment of disabled, about jobs in BPO, about training and accessibility in national papers such as Times of India, Indian Express, The Hindu, DNA, Economics Times, Deccan Herald, Mumbai Mirror and Tribune. Some samples as shown below:

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**THE HINDU**

Tuesday, June 12, 2007 - 1040 Hrs

**IT companies open doors for visually challenged**

Chennai, June 12 (PTI): As part of its social responsibility, Information Technology companies in India are actively opening up their doors to the visually challenged -- training them and putting them to work.

“IT was for the first time that an IT company in India has come up with such an initiative for the visually-impaired,” said Rajeshwari.

According to Anitha Deka, India Diversity Leader, IBM, the company had been undertaking several initiatives to increase the employability of visually impaired people at workplaces. But a recent initiative in this period was the visually impaired training program.

“Training programs are expected to bridge the gap between the visually impaired and their equals with the help of the teachers who would provide them as per the requirements of the industry,” said Deka.

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**ECONOMIC TIMES**

14/11/07

**Larry firms sport a conscience**

BANGALORE: The Infosys, ITC Mauritz Hire Physical Training and Infrastructure Ltd. firms have taken the lead in placing the physically challenged in the corporate world.

The firms provided training on the VVS Lab with specially made computer keyboards and adapted machines to train and place the physically challenged in the corporate world.
Resource Mobilisation

Individual Donors
Enable India has always relied more on donations due to word of mouth of the work we do. Hence individual donors play a very big part in giving us support. We value the contributions that people from all walks of life have provided to us. We value most when our own candidates and students support us since it is a validation of the work we do.

Institution Donors
We are grateful to corporates who have helped support us with cash or with equipment: IBM, Canara Bank, Symphony services, Picorp,

Our sincere Thanks to Axis Bank Foundation for funding our Computer Training for the Visually Impaired.

We are also grateful to companies such as IBM, Shell, Café Coffee Day, HTMT and Mphasis who have now started donating money for services such as placement or workshops rendered to them.

Several corporates and individuals have contributed this year to our ongoing operations and we are indeed grateful to them.

AXIS Bank Foundation, IBM India Pvt Ltd, and General Atlantic Pvt Ltd have been our key corporate contributors and we thank them for their invaluable support.

"We are happy to be associated with Enable India with the Integrated Computer Education program for the Visually impaired persons. After the training, when they are employed, it gives us the feeling that we are part of the transformation process for the youngster; they become useful to the society, to their family and to themselves. The confidence and the urge to learn new things which they gain during the course is amazing. We are willing to support initiatives of this nature and for expansion of the program in other cities."

MV.Subramanian- Axisbank foundation

Mumbai Marathon
The trustee and friends of Enable India participated in the marathon to raise money. We were able to raise over 5.5 lakhs via this event.
Enable India Facts

Registration Information
Enable India is a registered charitable trust under the Karnataka Societies Registration Act of 1960. (Registration No: 394/1999-2000).

Communication address: #694, 6A Cross, Koramangala 3rd Block, Bangalore 560034

Work address: #12, KHB Colony, Koramangala 8th block, Bangalore 95

Enable India was founded in 1999 by software engineers Shanti Raghavan & Dipesh Sutariya, who has known disability at close quarters within their family.

After having successfully rehabilitated their loved one, they are now using their know-how & insights to empower others. Shanti and Dipesh bring a professional approach to social service, drawing from combined 24 years of experience in the corporate world.

Board Members

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<thead>
<tr>
<th>Name</th>
<th>Designation</th>
<th>Competency</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mr. Dipesh Sutariya</td>
<td>Co-founder, Trustee</td>
<td>Management and operational expertise</td>
</tr>
<tr>
<td>Ms. Shanti Raghavan</td>
<td>Founder and Managing Trustee</td>
<td>Expertise in training and employment of disabled, Social entrepreneurial skills</td>
</tr>
<tr>
<td>Ms. Anitha Murthy</td>
<td>Volunteer, Enable India, Technology Consultant</td>
<td>Employability skills training, disability expertise, IT focus</td>
</tr>
<tr>
<td>Ms. Madhu Singhal</td>
<td>Founder, Mitrajyothi</td>
<td>Disability and NGO sector expertise</td>
</tr>
<tr>
<td>Mr. Sriram Bharatam</td>
<td>CEO, Iridium Interactive</td>
<td>Business and social Entrepreneurial skills</td>
</tr>
<tr>
<td>Mr Venkateshwara Nishtala</td>
<td>COO, Rediffmail.com</td>
<td>Senior management expertise, Technology focus</td>
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Names of main bankers

<table>
<thead>
<tr>
<th>Bank</th>
<th>Location</th>
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<tr>
<td>Vijaya Bank</td>
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<td>ICICI Bank</td>
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<td>SBI Bank</td>
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# Staff

<table>
<thead>
<tr>
<th>Name</th>
<th>Voluntary/ Paid</th>
<th>Part time/ Full Time</th>
<th>Gender</th>
<th>Person With Disability</th>
<th>Nature of Disability</th>
<th>Position/Role</th>
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<tr>
<td>Shanti Raghavan</td>
<td>Voluntary</td>
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<td>F</td>
<td>NO</td>
<td></td>
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<tr>
<td>Vidya Rao</td>
<td>Paid</td>
<td>Full Time</td>
<td>F</td>
<td>YES</td>
<td>VI</td>
<td>Training and Employment</td>
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<td>Shivakumar.N</td>
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<td>Full Time</td>
<td>M</td>
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<td>VI</td>
<td>Computer Trainer, System Admin,</td>
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<tr>
<td>S.Subbiah</td>
<td>Paid</td>
<td>Full Time</td>
<td>M</td>
<td>YES</td>
<td>VI</td>
<td>Funds and Volunteer Manager</td>
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<td>Mansoor Ahmed Baig</td>
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<td>M</td>
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<td>M</td>
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<td>Geetha.H.S</td>
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<td>Suresh Kumar.M</td>
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<tr>
<td>Muthuraj.D</td>
<td>Paid</td>
<td>Full Time</td>
<td>M</td>
<td>NO</td>
<td></td>
<td>Employment and Work Place solution</td>
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<td>Full Time</td>
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<td>Executive Secretary</td>
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<td>Mangalesh Joshi</td>
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<td>Full Time</td>
<td>M</td>
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<td>Employment consultant</td>
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<td>Sumithra.C</td>
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## Staff Salary

<table>
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<th>Salary Band Per Month</th>
<th>Total Staff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rs.0- 3000</td>
<td>3</td>
</tr>
<tr>
<td>Rs.3001 to 6000</td>
<td>3</td>
</tr>
<tr>
<td>Rs.6001 to 10000</td>
<td>8</td>
</tr>
<tr>
<td>Rs.10001 to 15000</td>
<td>3</td>
</tr>
<tr>
<td>Rs. 15000+</td>
<td>1</td>
</tr>
</tbody>
</table>
Financials

Ravi Lobo & Co
Chartered Accountants

FORM NO. 10B
[See rule 17B]
Audit report under section 12A(b) of the Income-tax Act, 1961 in
the case of charitable or religious trusts or institutions

We have examined the balance sheet of ENABLE INDIA as at 31st March 2008
and the Income and Expenditure account for the year ended on that date which are in
agreement with the books of account maintained by the said trust.

We have obtained all the information and explanations which to the best of our
knowledge and belief were necessary for the purposes of the audit. In our opinion, proper
books of account have been kept by the above named trust visited by us so far as appears
from our examination of the books.

In our opinion and to the best of our information, and according to the information given
to us, the said accounts give a true and fair view -
(i) in the case of the Balance Sheet, of the State of Affairs of the above named trust
as at 31st March, 2008, and
(ii) in the case of the Income and Expenditure account, of the excess of Income over
Expenditure of its accounting year ending on 31st March, 2008

The prescribed particulars are annexed hereto.

for RAVI LOBO & CO.,
Chartered Accountants

Shruti Karkhanis
Partner
Membership No. 216 365

Place: Bangalore
Date: 17.05.2008

404, 4th Floor, Prestige Meridian - 2,
Mahatma Gandhi Road, Bangalore - 560001
Tel: +91+80+ 2559 1702 / 2558 6940 Fax: +91+80+ 2559 1701
33/8, 12th Cross, 8th Main,
Mylleshwaram, Bangalore - 560 003
Tel: +91+80+2334 0797 / 2356 7126 Fax: +91+80+ 2 331 0273
Balance Sheet as at 31st March, 2008

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>Amount</th>
<th>Rs.</th>
<th>Amount</th>
<th>Rs.</th>
<th>ASSETS</th>
<th>Amount</th>
<th>Rs.</th>
<th>Amount</th>
<th>Rs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Fund:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Fixed Assets:</td>
<td>Refer Schedule 1</td>
<td></td>
<td>4,14,810</td>
<td></td>
</tr>
<tr>
<td>Opening Balance</td>
<td>12,79,867</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Add: Excess of income over</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Deposits:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>expenditure.</td>
<td>12,61,775</td>
<td></td>
<td>25,41,642</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Current Assets:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional Tax Payable</td>
<td>3,250</td>
<td></td>
<td></td>
<td></td>
<td>Loans &amp; Advances</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Service Tax Payable</td>
<td>24,114</td>
<td></td>
<td>27,364</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Total</td>
<td></td>
<td>25,69,006</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Notes on Accounts:
Schedule 2

"Vide our report of even date"

for ENABLE INDIA
(Mrs. Shanti Raghavan)
Managing Trustee

for RAVI LOBO & CO.,
Chartered Accountants
(Shrusti Karkhanis)
Partner
Membership No. 216 365

Place: Bangalore
Date: 17.05.2008
NOTES TO ACCOUNTS:

A. SIGNIFICANT ACCOUNTING POLICIES:

1. METHOD OF ACCOUNTING:
   a) The accounts of the trust have been prepared under historical Cost Convention basis and using the cash method of accounting unless otherwise stated hereinafter
   b) Accounting policies, not specifically referred to, are consistent with the generally accepted accounting policies.
   c) The trust has maintained separate books of accounts for its recruitments division.

2. FIXED ASSETS:
   a) Fixed Assets are stated at historical cost less depreciation.

3. DEPRECIATION:
   a) The Trust provides depreciation on fixed assets on Written down Value Method, at the rates prescribed by the Income Tax Act.

4. INVESTMENTS: Investments are stated at cost.

Ravi Lobo & Co.
Chartered Accountants

HO: No. 404, 4th Floor, Prestige Meridian - 2, Mahatma Gandhi Road, Bangalore - 560001
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Branch: 33/8, 12th Cross, 8th Main, Malleshwaram, Bangalore - 560 003
Tel: +91+80+2334 9797 / 2356 7126
<table>
<thead>
<tr>
<th>sponsorship</th>
<th>sponsor candidate (per month)</th>
<th>sponsor project (per month)</th>
</tr>
</thead>
<tbody>
<tr>
<td>English Training</td>
<td>Rs. 300</td>
<td>Rs. 15000</td>
</tr>
<tr>
<td>Employment Training</td>
<td>Rs. 1600</td>
<td>Rs. 57000</td>
</tr>
<tr>
<td>Computer Training for Blind</td>
<td>Rs. 3500</td>
<td>Rs. 60000</td>
</tr>
<tr>
<td>Computer Training for Other Disabilities</td>
<td>Rs. 500</td>
<td>Rs. 20000</td>
</tr>
<tr>
<td>Placement</td>
<td>Rs. 1900</td>
<td>Rs. 49000</td>
</tr>
</tbody>
</table>

All donations to EnAble India are tax exempt under section 80 G of the Income tax Act.

Cheque payments in favour of ‘EnAble India’. Please mail/deliver your cheque to:

EnAble India

#694 6A Cross, 3rd Block Koramangala, Bangalore 560034
Karnataka, India

Office Location: #12 KHB Colony, Brahma Kumari’s Road, Bangalore 560095, Karnataka, India
Phone: +91 (80) 42823636 / +91 9845313919
Email: support@enable-india.org
Website: www.enable-india.org