

usiness

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□In brief:

Fashion Square installs watch **boutiques**

Scottsdale Fashion Square, has recently announced three high-end Swiss watch boutiques — Breitling, Hublot and IWC - will open in the property's elevated luxury wing.

Connected via in-store entryways, the individual boutiques of approximately 800-square-feet each are being custom-designed for:

- Breitling, a luxury Swiss watchmaker founded in 1884;
- Swiss watch company Hublot, which was founded on the idea of "the art of fusion," seamlessly combining exotic materials with its Swiss watchmaking tradition; and
- Swiss watch manufacturer IWC Schaffhausen, which has been producing timepieces of lasting value since 1868.

Badgio joins Make-A-Wish board

Make-A-Wish Arizona appoints Oliver Badgio of Steak 44, Dominick's Steakhouse to the 2018 board of directors. Make-A-Wish Arizona and Prime Steak Con-



Oliver Badgio

has announced the recent appointment of Scottsdale resident, Mr.

cepts

Badgio, who is the father of two young children. The longtime executive with Prime Steak Concepts joins 30 Valley leaders dedicating time and efforts to grant wishes for children with critical illnesses.



Biltmore Medical Mall inks new deal

The Phoenix Kidder healthcare team negotiated a deal that brought life back to a vacant space and closed another deal in which a medical back office was converted to a dental office at Biltmore Medical Mall, 2222 E. Highland Ave. in Phoenix.

Kidder Mathews Vice President Rachael Thompson and Senior Vice President Michael Dupuy helped secure the leases for a total consideration of \$1.95 million and 7,863 square

feet, according to a press release.

The team negotiated a seven-year medical office lease worth \$1.013 million for 4,811 square feet and a 10-year dental office lease worth \$930,575 for 3,052 square feet.

"We are thrilled to have these two new tenants at Biltmore Medical Mall." Ms. Thompson said in a prepared statement. "The demand in this market has dramatically increased over the past 12 months and we hope to see the building

close to 100 percent by the end of the year."

The landlord is Welltower of Toledo, Ohio. Ms. Thompson represented the landlord and Fletcher Perry, also of Kidder Mathews, represented the tenant, Dr. Patrick W. Hogan, Arizona Spine & Pain Specialists, in the medical office lease.

This is the tenant's sixth location in Arizona. The space was a former research space that sat vacant for seven years, a re-

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Homes at The Luxe are set to be released on Friday, July 6. (submitted

Homes at The Luxe in **Desert Ridge launch** first release of homes

The Statesman Group announced sales will launch for the first release of 30 homes at The Luxe, a \$125 million luxury condominium community in Desert Ridge, when the on-site Sales Gallery opens to the public Friday, July 6.

Already half pre-sold, The Luxe has been met with high demand since Statesman first announced the 10-acre development located on the west side of Deer Valley Road between 52nd and 56th streets, according to a press release.

Priced from \$500,000, The Luxe is a collection of 223 single-story two- and three-bedroom condominiums that sit within six, four-story buildings ranging in size from 1,630-2,300 square feet. Construction begins on the first 30 homes in early 2019.

"Desert Ridge is booming right now and The Luxe is one of the only luxury condominium communities of its kind in the area. We're already seeing so much demand already and we're excited to continue the momentum going into the public sales launch," Alana Mann, president and owner of The Statesman Group, said in a prepared statement.

"So far, we're attracting a range of buyers from

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Local women honored at NAWBO awards

Scottsdale firms were among those celebrated for success by the National Association of Women Business Owners, Phoenix Chapter at its annual Desert Diamonds Awards.

More than 150 members and their guests recently honored the successes of the past year and recognized the contributions of its members and corporate

"All of our members deserve thanks and recognition for all they do through-



Julie Cook, Wendy Anderton, and Susan Casper. (submitted photo)

out the year to support our chapter and other women in business," said Ronit Urman of Urman Enterprises, 2018-19 NAWBO Phoenix President.

"The anticipation turned into special moments of celebration as companies and individuals were honored with the sparkling 2018 Desert Diamonds Awards in eight catego-

Connie Colella of CoCo Communications and Wendy Anderton of Global Ties AZ were among those honored from Scottsdale.

Business Impact

For the first time, NAW-BO Phoenix honored a

company from outside its NAWBO membership that was making a big impact in the community, according to a press release. Anna Sepic of AMS REnatus Investing, Phoenix, received the 2018 Desert Diamonds Award in this category.

Ms. Sepic has a for-profit company that focuses on providing housing to a niche market: refugees. With each group having specific needs and var-

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NAWBO

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ious cultural differences that must be addressed, that makes for a continually changing dynamic.

She also runs a nonprofit to host and coordinate all the support programming specific to certain groups, and well as general classes and orientations open to everyone.

Awards given to NAWBO members and its corporate partners include:

Corporate Partner of the Year: Wells Fargo, Phoenix, represented by Christine Joseph

In addition to sponsoring NAWBO and hiring NAWBO members for various events and programs, Wells Fargo also sponsors AZCREW (Arizona Commercial Real Estate Women) and other local women's organizations. The company has a strong Women's Team Network organization within Arizona Wells Fargo that provides free access to seminars and events promoting leadership, education, and community service for its women team members.

Business Owner of the Year (sponsored by CopperPoint Insurance Companies): Connie Colella, CoCo Communications, Scottsdale

As a videographer/editor, Ms. Colella has always approached her clients with the utmost professionalism, utilizing her experience, creative direction and attention to detail to make them shine on camera. This in turns helps them portray their businesses in the best possible light and get measurable results. Ms. Colella feels that she is contributing to their success by helping them increase sales from the quality promotional videos she creates for

Bridge Builder: Phaedra Earhart of Farmers Insurance, Gilbert

Ms. Earhart believes in servant leadership and empowering others to step into their full potential. She initiated alliances with WOWOB, ATHENA Valley of the Sun, Empowered PhXX, and the Rise Up Program, a diversity and inclusion program funded with a grant from the Kauffman Foundation through ASU.

Unsung Hero: Wendy Anderton of Global Ties AZ. Scottsdale

Ms. Anderton is very service oriented and has contributed to nearly every committee this year, the press release stated. She does the work because she has gained so much from NAWBO. Anderton is always willing to give to NAWBO in whatever way she can, including offering her office for meetings.

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Luxe

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all over the Valley that are drawn to the location and proximity to High Street, Desert Ridge Marketplace and Mayo Clinic and our full-time staff complete with a lifestyle director, white-glove concierge service and 24/7 guard gate."

Within the first phase, each residence will feature modern, open living spaces with great rooms; expansive kitchens with built-in ovens, drop-in stovetops and oversized islands; large walk-in closets; and two enclosed underground parking units with storage and an optional garage gate for privacy, a release states.

Homes at The Luxe will bring the outdoors in with massive cascading doors that open out to large condominium patios complete with an optional grill and unobstructed views of the J.W. Marriot Desert Ridge golf course and Pinnacle Peak mountains.

Residents will also have access to resort-style amenities designed for indoor and outdoor living including an 12,767 square-foot clubhouse with an exposition kitchen and wine room, multi-seat

movie theater, game area, indoor mailroom, working lounge and conference room; and a 4,000 square-foot fitness center with Peloton Bikes, a yoga room and his and her steam rooms with showers.

The amenities continue outdoors with two heated pools, one nearly Olympic-sized length; an outdoor kitchen with barbecues; a Beer Garden-inspired space with strung bulb lighting and long communal tables, grass and picnic tables; and lush, verdant landscaping throughout the property.

Biltmore

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lease states.

Ms. Thompson also represented the landlord in the conversion of back office space to the dental office of A. William Choules, DDS, of Choules Family Dentistry and Orthodontics. Rich Andrus of Menlo Group represented the tenant.

Two medical office suites remain at Biltmore Medi-

cal Mall, both on the second floor. One totals 2,319 square feet of clinical space and the other totals 5,691 square feet of open space.

Current tenants include Arizona Oncology, Biltmore Surgical Center, Foothills Sports Medicine, TOCA, SMIL and Eye Surgery Center at the Biltmore.

"This building is specifically in high demand with its immediate access to SR-51, good payer mix, excellent demographics and two surgery centers on the first floor," Ms. Thompson said.

"Physicians who live near the Biltmore or Paradise Valley areas can have a practice in a well-appointed Class A medical building with little driving."

The location is close to Banner University Medical Center, Phoenix Children's Hospital and Abrazo Heart Hospital without having to have a practice in that market.



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