

## Questions Log

Audience Question:

Q: Can we see you?[Brittany Hamilton] [brittanyhamilt] [Q: 7:09 PM]

A: \*Marked for Will\*

Audience Question:

Q: Hi Will & Steve! yay! so excited[Faye Lee] [lee\_yufei] [Q: 7:10 PM]

A: SHOWTIME!!!

Audience Question:

Q: Damn right we will![Brittany Hamilton] [brittanyhamilt] [Q: 7:12 PM]

Audience Question:

Q: Woo hoo! so excited!!![Binish uzma] [binishuzma] [Q: 7:12 PM]

A: IT BEGINS!

Audience Question:

Q: Where is the FB link?[Martha Tate] [zionmarket777] [Q: 7:14 PM]

A: <https://www.facebook.com/groups/224585967954383>

Audience Question:

Q: Is the member's area on the FB group or is there a link to the member's area?[Kenny Wilkinson] [kenny] [Q: 7:14 PM]

A: You'll get access to the member's area tonight, we will email out your access along with the replay :)

Audience Question:

Q: Love it - excited to get started![Chenell Tull] [chenell.tull] [Q: 7:18 PM]

A: <3

Audience Question:

Q: oh, i answered that revenue # in relation to my current biz, not my Amazon business (sorry for messing it up) lol[steve jurell] [creanzworld17] [Q: 7:19 PM]

A: business is business, right?

Audience Question:

Q: Yay! Thank you![Brittany Hamilton] [brittanyhamilt] [Q: 7:27 PM]

A: much obliged!

Audience Question:

Q: Is there a workbook that we were supposed to download? If so, i havent recieved anything in an email...[Jahan Lodhi] [Jlodhi22] [Q: 7:28 PM]

A: we'll be sending out links to the member's area tonight along with the replay

Audience Question:

Q: i've got to go. i'll be listening in for a little bit longer, but when will the recorded session be up and where will we be able to find it?[Christian Chaudhari] [christian.chaudhari] [Q: 7:35 PM]

A: it's getting emailed out tonight, it just depends on how long it takes to upload :D

Audience Question:

Q: LOL omg! that is crazy!!! [Binish uzma] [binishuzma] [Q: 7:47 PM]

A: lol

Audience Question:

Q: I hear what he's saying, but that just feels like disconnecting with reality, which will have people always asking us if we live under a rock since we have no idea what they may be talking about haha[steve jurell] [creanzworld17] [Q: 7:48 PM]

A: a different mindset will perceive reality diferently, so it's about disconnecting from a less effective woldrview which mean yeah, people who don't get it are definitely going to have trouble understanding

Audience Question:

Q: yes, I feel tired with routines.. it's so hard to stick[Faye Lee] [lee\_yufei] [Q: 7:56 PM]

A: yeah a routine needs to be natural, it's very rare to find the person who can drive themselves like a drill sargeant

Audience Question:

Q: It affecting the outputs rather than the inputs.[Kenny Wilkinson] [kenny] [Q: 8:02 PM]

A: it is a feedback loop

Q: exactly[Kenny Wilkinson] [kenny] [Q: 8:03 PM]

Audience Question:

Q: i think the pumpkin plan has a good section on this in the beginning [steve jurell] [creanzworld17] [Q: 8:04 PM]

A: the pumpkin plan, aye?

Audience Question:

Q: yep immutable laws...the laws that define you. When you break them you feel something inside of you kinda break...etc[steve jurell] [creanzworld17] [Q: 8:10 PM]

A: without a value system, a person's life falls apart, it's like our metaphysical north star

Audience Question:

Q: integration is consistent action[Kenny Wilkinson] [kenny] [Q: 8:12 PM]

Audience Question:

Q: Many of those productivity books did not help me- Scott Belsky's I read over and over to realize that I didn't miss anything, the info to help just wasn't in there lol[Brittany Hamilton] [brittanyhamilt] [Q: 8:12 PM]

A: \*gotcha\*

Audience Question:

Q: I'm walking on coals right now.[John Duquette] [jdaq] [Q: 8:15 PM]

A: lol

Audience Question:

Q: lol[Kenny Wilkinson] [kenny] [Q: 8:15 PM]

Audience Question:

Q: Totally agree on books in general. I am a big reader and I'm finding more and more are a regurgitation of older classics. This is why I decided to do this course [Martin Robb] [Martin] [Q: 8:16 PM]

Audience Question:

Q: Those tests remind me of the baby internet "Which Star Trek Character are you" I took in middle school[Brittany Hamilton] [brittanyhamilt] [Q: 8:17 PM]

Audience Question:

Q: Those tests remind me of the baby internet "Which Star Trek Character are you" I took in middle school[Brittany Hamilton] [brittanyhamilt] [Q: 8:17 PM]

A: lol

Audience Question:

Q: I am an INFP-T! Did the 16 personalities one 2 week ago[Faye Lee] [lee\_yufei] [Q: 8:18 PM]

Audience Question:

Q: Links for the tests?[Gina St John] [stjohn.gina] [Q: 8:20 PM]

A: <https://www.16personalities.com/free-personality-test>

Audience Question:

Q: Links for the tests?[Gina St John] [stjohn.gina] [Q: 8:20 PM]

A: <http://www.humanmetrics.com/cgi-win/jtypes2.asp>

Audience Question:

Q: my 6 year old interrupted part of this, so I might have missed this... what is the link to the members only area?[Matthew Jenkins] [jenkins.matthew.d] [Q: 8:23 PM]

A: we'll be sending out links to the member's area tonight along with the replay :)

Audience Question:

Q: that's v valuable! it's that in the member's area?[Faye Lee] [lee\_yufei] [Q: 8:25 PM]

A: will have all mentioned links along with replay tonight :D

Audience Question:

Q: I'm the ENFJ- The Commander. I'm so not bossy at all though.[Brittany Hamilton] [brittanyhamilt] [Q: 8:25 PM]

A: bossy doesn't have to be rude, maybe the word assertive would better fit?

Audience Question:

Q: ouch, that's growth. yes, can only grow if go out of comfort zone[Faye Lee] [lee\_yufei] [Q: 8:26 PM]

A: pain gives way to gain (if used properly)!

Audience Question:

Q: that's really cool! maximise the strengths n weaknesses of each person![Faye Lee] [lee\_yufei] [Q: 8:34 PM]

+

Audience Question:

Q: What is Will's definition of success?[Robert Guillot] [rguillot] [Q: 8:37 PM]

A: \*gotcha\*

Audience Question:

Q: Outstanding answer, thanks![Robert Guillot] [rguillot] [Q: 8:38 PM]

A: ;)

Audience Question:

Q: I concur about habits- the brain and body are plastic so to speak, and they change so much, habits will become ineffective and really boring[Brittany Hamilton] [brittanyhamilt] [Q: 8:42 PM]

Audience Question:

Q: The 11 Principles of Leadership

1. Know yourself and seek self-improvement.
2. Be technically and tactically proficient.
3. Develop a sense of responsibility among your subordinates.
4. Make sound and timely decisions.
5. Set the example.
6. Know your people and look out for their welfare.
7. Keep your people informed.
8. Seek responsibility and take responsibility for your actions.
9. Ensure assigned tasks are understood, supervised, and accomplished.
10. Train your people as a team.
11. Employ your team in accordance with its capabilities.[Robert Guillot] [rguillot] [Q: 8:44 PM]

Audience Question:

Q: Will, your views on habits make sense..opening a whole new door of understanding for me..good stuff[Valentina Lopez] [lopezvalentina17] [Q: 8:45 PM]

A: very good

Audience Question:

Q: My sister and I are arguing about trite advice while listening to you- like that bullcrap definition of insanity "doing the same thing and expecting different result.[Brittany Hamilton] [brittanyhamilt] [Q: 8:46 PM]

Audience Question:

Q: Wrong- that's not even the definition of insanity lol[Brittany Hamilton] [brittanyhamilt] [Q: 8:46 PM]

A: lol

Audience Question:

Q: How often do you evaluate or modify your principles? (Think you said it but I may have missed it.)(Gina St John) [stjohn.gina] [Q: 8:51 PM]

A: Usually yearly for the both of us

Audience Question:

Q: DANNNNG lol[Binish uzma] [binishuzma] [Q: 8:54 PM]

A: :D

Audience Question:

Q: How much of this is your IQ will? SOme of us failed all our AP exams..like me[Binish uzma] [binishuzma] [Q: 8:54 PM]

A: the IQ question!

Audience Question:

Q: that's against Chinese way of memorizing classics and build it into your system so you have the foundation to innovate on it?[Faye Lee] [lee\_yufei] [Q: 8:57 PM]

A: Will has never been a fan of memorizing lol

Audience Question:

Q: nice[Kenny Wilkinson] [kenny] [Q: 8:58 PM]

A: ;)

Audience Question:

Q: The biggest frustration that I have is trying to work on the business and not in the business. That is my goal from this program. [Robert Guillot] [rguillot] [Q: 8:59 PM]

A: \*Marked\*

Audience Question:

Q: Can we get this list in an email?[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:00 PM]

A: \*Marked\*

Audience Question:

Q: You spent a little time in college? I noticed Florida Atlantic U on your LinkedIn page.[John Duquette] [jdq] [Q: 9:02 PM]

A: \*Marked\*

Audience Question:

Q: Awesome...action required now....fun fun

[Kenny Wilkinson] [kenny] [Q: 9:05 PM]

A: +1!

Audience Question:

Q: awesome session! yes I enjoy it![Faye Lee] [lee\_yufei] [Q: 9:05 PM]

Audience Question:

Q: Can you send a link to the materials, I don't see it in the members area[Binish uzma] [binishuzma] [Q: 9:05 PM]

A: we'll be sending out links tonight along with the replay :)

Audience Question:

Q: Excellent as always, thanks.[Robert Guillot] [rguillot] [Q: 9:05 PM]

Audience Question:

Q: thanks!!![Binish uzma] [binishuzma] [Q: 9:07 PM]

A: ;)

Audience Question:

Q: absolutely[Kenny Wilkinson] [kenny] [Q: 9:08 PM]

Q: I did graduate high school however in college I only took the courses I wanted.[Kenny Wilkinson] [kenny] [Q: 9:09 PM]

Q: so i have an MBA, so I'm screwed right lol[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:09 PM]

Q: self resistance[Jahan Lodhi] [Jlodhi22] [Q: 9:10 PM]

Audience Question:

Q: how do you guys deal with resistance?[Jahan Lodhi] [Jlodhi22] [Q: 9:10 PM]

A: \*Marked\*

Q: will should run for school board in FL :-)[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:11 PM]

Audience Question:

Q: Omg I did the same thing you did- parents made me go to college and I dropped out after 3 months, never wanted to go in first place. I was homeschooled, so I didn't hate school that much, just sucked I has to learn crap I didn't care about that absorbed all my time[Brittany Hamilton] [brittanyhamilt] [Q: 9:10 PM]

A: all of the greatest founding fathers of the US were home schooled----much respect!

Audience Question:

Q: haha thank[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:10 PM]

A: ;)

Audience Question:

Q: true true[Kenny Wilkinson] [kenny] [Q: 9:10 PM]

Q: yeah i agree... i'm in ecommerce empire and have struggled to get going...[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:12 PM]

Q: granted I've had health issues which derailed my motivation[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:13 PM]

Q: :-)[Kenny Wilkinson] [kenny] [Q: 9:13 PM]

Q: i'll add - I'm not a "true" academic. I just need to overcome my health "hurdle" and get my butt in gear...[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:14 PM]

Audience Question:

Q: oh my.. I thought Phd studies needs to lead your own research[Faye Lee] [lee\_yufei] [Q: 9:14 PM]

A: depends on the mind, but it's so about 'following the rules' that the chaos of entrepreneurship scares off academics

Q: nope doesn't scare me[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:16 PM]

Audience Question:

Q: We can talk about health in the facebook group? Hmm, I bet everyone is on a diet now that its january lol[Brittany Hamilton] [brittanyhamilt] [Q: 9:16 PM]

A: sure

Audience Question:

Q: I have a PhD in business - I'm poor, hungry, and driven! [Robert Guillot] [rguillot] [Q: 9:16 PM]

Audience Question:

Q: follower rather than a leader[Kenny Wilkinson] [kenny] [Q: 9:16 PM]

Q: yes, i still have that sort of approval mindset when I am learning violin.. :( need to get it out too[Faye Lee] [lee\_yufei] [Q: 9:17 PM]

Audience Question:

Q: that's the feds, not the state[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:17 PM]

A: one problem out of two solved :D ---better to deal with it more locally

Q: take it to the top[Kenny Wilkinson] [kenny] [Q: 9:18 PM]

Q: I think anyone can start a charter school.[John DuQuette] [jdq] [Q: 9:19 PM]

Q: haha.. that's a superb idea! yes![Faye Lee] [lee\_yufei] [Q: 9:19 PM]

Audience Question:

Q: will for prez 2020![Matthew Jenkins] [jenkins.matthew.d] [Q: 9:19 PM]

A: 2024\* I can't run til then :-P

Q: youngun'[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:19 PM]

Audience Question:

Q: That is the most amazing thing I've ever heard. Hugely awesome, love it!![Mike emptyField] [Cybulskitradingllc] [Q: 9:19 PM]

A: hugely indeed

Audience Question:

Q: We call them montesouri schools in new york[Brittany Hamilton] [brittanyhamilt] [Q: 9:19 PM]

A: oh yes

Audience Question:

Q: I want to vote for Will too![Faye Lee] [lee\_yufei] [Q: 9:20 PM]

A: Mitchell 2020

Audience Question:

Q: You have my vote [Paul De La O] [yourpalbussiness] [Q: 9:20 PM]

A: <3

Q: LOL!!![Binish uzma] [binishuzma] [Q: 9:20 PM]

Q: Dept of Education is extremely weak.[John DuQuette] [jdq] [Q: 9:22 PM]

Q: In the USA schools are run at the town level – not the federal level.[John DuQuette] [jdq] [Q: 9:23 PM]

Audience Question:

Q: So you talked about stuff to avoid to be more productive, how about stuff to implement? Like people talk about vision boards, the goal tracking sheet is great, but how do you make your brain stop zoning out when you work?[Brittany Hamilton] [brittanyhamilt] [Q: 9:22 PM]

A: \*Marked\*

Audience Question:

Q: Love what i heard about the info/smart people having more difficult...so true. I wouldnt say im smart, but more on the intelligent side, and due to this i will always over plan details and over think. Its ironic because some of the most successful people are not actually that smart. I'll be honest i love information and i love having the potential to have the answers to any questions on any topic. But this puts so much pressure on you and then you feel inadequate if you dont have the answers...Its like an unrealistic expectation that you set for yourself out of some need to prove something [steve jurell] [creanzworld17] [Q: 9:23 PM]

A: \*Marked\*

Audience Question:

Q: You should give advice to politicians or world leaders [Paul De La O] [yourpalbusiness] [Q: 9:23 PM]

A: I say put them out of a job :D

Audience Question:

Q: I am going off. Thank you for the great session! See ya in the FB group![Faye Lee] [lee\_yufei] [Q: 9:23 PM]

A: until next week!

Q: yes yes yes[Kenny Wilkinson] [kenny] [Q: 9:25 PM]

Q: Do you have people working for you remotely in your businesses?[John DuQuette] [jdq] [Q: 9:25 PM]

Q: That you pay hourly?[John DuQuette] [jdq] [Q: 9:26 PM]

Q: Do you have them track hours in some way?[John DuQuette] [jdq] [Q: 9:26 PM]

Audience Question:

Q: Thanks again for this program, if frustration is a measure of success then I am on the right path. You make me think of feeling uneasy in a whole different light! Thanks[Angela Ruebling] [easylantransactions] [Q: 9:24 PM]

A: glad to have you!!!!

Audience Question:

Q: Here is a wildly different question.[John DuQuette] [jdq] [Q: 9:25 PM]

A: \*marked\* gotcha

Audience Question:

Q: me too... I need to stop worrying about my 9 to 5 job and more about my future...[Matthew Jenkins] [jenkins.matthew.d] [Q: 9:27 PM]

A: do what you have to keep the lights on for sure, but definitely start to reprioritize

Audience Question:

Q: good visual[Kenny Wilkinson] [kenny] [Q: 9:30 PM]

Q: Gonna print that sheet [Paul De La O] [yourpalbusiness] [Q: 9:31 PM]

Audience Question:

Q: Elon Musk must not get stuck in those boxes. I need to get out of them myself.[John DuQuette] [jdq] [Q: 9:31 PM]

A: you know I bet there is something he struggles with, just different problems at his level, but he still keeps up the hustle

Audience Question:

Q: How did you come up with the structure of your organization chart? that is one of my biggest challenge coming up with a structure for my business[KATE ESSIEN] [Kate.essien] [Q: 9:31 PM]

A: \*Marked\*

Audience Question:

Q: We just recently updated our entire org chart and divide our organization into 8 different department. [Jason Hsieh] [jasonh] [Q: 9:35 PM]  
A: advanced!

Audience Question:

Q: Do you use "marketing automation" – any experience with Mautic?[John DuQuette] [jdq] [Q: 9:35 PM]  
A: never tried it, we use ActiveCampaign along with a handful of other tols/apps

Audience Question:

Q: We update our entire google drive to reflect on the new team structure as well. Each team have their own folder, and each team have their own trello board which we keep track of all the task [Jason Hsieh] [jasonh] [Q: 9:37 PM]

Audience Question:

Q: I can share in the FB group the current setup that we are using as well. Hopefully that is going to help others [Jason Hsieh] [jasonh] [Q: 9:40 PM]  
A: heck yeah

Audience Question:

Q: back again. had to go have breakfast [Faye Lee] [lee\_yufei] [Q: 9:40 PM]  
A: \*nom nom\*

Audience Question:

Q: can i get a screenshot of this? [steve jurell] [creanzworld17] [Q: 9:41 PM]  
A: \*Marked\*

Audience Question:

Q: Is yoru inbound marketing team local to you or are you able to work with them all remotely? [John DuQuette] [jdq] [Q: 9:42 PM]  
A: we really only use remote positions for smaller tasks

Audience Question:

Q: Do you bring those people in as W-2 employees or you start as 1099/contractor? And how do you determeine their starting pay? [John DuQuette] [jdq] [Q: 9:44 PM]  
A: \*Marked\*

Audience Question:

Q: is there a tool that provides targetted social media content easily based on audience engagement? like a crystal app. tailorbrands has a social service that recommends posts and news to share on social media [Faye Lee] [lee\_yufei] [Q: 9:45 PM]  
A: \*Marked\*

Q: will this Q & A be in the replay? It'd be cool to go back on this when the time comes to look and listen to it at the same time [steve jurell] [creanzworld17] [Q: 9:46 PM]

Audience Question:

Q: I'm enjoying the rant [Paul De La O] [yourpalbussiness] [Q: 9:45 PM]

Audience Question:

Q: Amazing, great stuff. Early day tomorrow. Good night. I'll catch the rest on the replay! [Robert Guillot] [rguillot] [Q: 9:46 PM]

Audience Question:

Q: Awesome!!! [KATE ESSIEN] [Kate.essien] [Q: 9:46 PM]

Audience Question:

Q: haha.. I thought is Steve doing the clicking [Faye Lee] [lee\_yufei] [Q: 9:48 PM]  
A: it sounded like Will was showing us da wei

Audience Question:

Q: lol that makes perfect sense- I am type 1 daibetic! [Brittany Hamilton] [brittanyhamilt] [Q: 9:49 PM]  
A: blood sugar shenanigans = nappy feeling/lack of focus

Audience Question:

Q: lucky dog  
[kenny] [Q: 9:50 PM]  
A: ;)

[Kenny Wilkinson]

Audience Question:

Q: True. If i go on youtube i tell my self its okay its just a 3min video...but then it goes down a rabbit hole lol[steve jurell]  
[creanzworld17] [Q: 9:52 PM]  
A: the old time trap!

Audience Question:

Q: Free the mind to focus on what is important[Kenny Wilkinson] [kenny] [Q: 9:53 PM]

Audience Question:

Q: I cut out tv a long time ago.[Kenny Wilkinson] [kenny] [Q: 9:54 PM]

Audience Question:

Q: I can relate Will. Thanks for examples.[Kenny Wilkinson] [kenny] [Q: 9:55 PM]  
A: ;)

Audience Question:

Q: Same, i haven't watched a commercial in so many years and I feel so free.[Binish uzma] [binishuzma] [Q: 9:55 PM]  
A: I've been TV-free since 2006

Audience Question:

Q: That is amazing. Congrats!![Binish uzma] [binishuzma] [Q: 9:56 PM]  
A: :D

Audience Question:

Q: Any advice for website-blocking software? so you can't pull up instagram when you get tired of working?[Brittany Hamilton] [brittanyhamilt] [Q: 9:56 PM]  
A: I use LeechBlock

Audience Question:

Q: i find that if I go surfing or something ilke that better ideas and concepts will come – so that \*IS\* working. I already have too much "butt in chair time" - hance "prdouctivy webinar"[John DuQuette] [jdq] [Q: 9:56 PM]  
A: well there is something to breaking your concentration for 20 minutes every once in awhile, it helps keep the focus sharp

Q: I'm talkign about those manager postions.[John DuQuette] [jdq] [Q: 10:00 PM]

Audience Question:

Q: I have a desk where I can stand and work when I've sat too long. It gets me going again when I'm tired.[Kenny Wilkinson] [kenny] [Q: 9:59 PM]  
A: I ama fan of the stand up desk

Audience Question:

Q: I take power naps when I feel that I have too much[Faye Lee] [lee\_yufei] [Q: 10:00 PM]  
A: POWER NAP!!!

Audience Question:

Q: I want that book! I'll catch the rest of the Q&A in the replay, but thanks so much for the session today![Gina St John] [stjohn.gina] [Q: 10:00 PM]  
A: see you next week!!

Audience Question:

Q: I totally need to implement inbound/content marketing – with best practice as out of the gate. Currently spending way too much on adwords. And a direcdtly competitor (in fact copier) is crushing the inbound. So I could use a seminar practically on that alone – might be a different seminar![John DuQuette] [jdq] [Q: 9:59 PM]  
A: \*Marked\*

Audience Question:

Q: Its pretty easy to determine employee vs contractor. Justy type in google the IRS contractor 20 questions and it will give a checklist[steve jurell] [creanzworld17] [Q: 10:01 PM]

Audience Question:



Q: Goodnight Bros, I'm out![Binish uzma] [binishuzma] [Q: 10:03 PM]  
A: NIGHT!!! :D

Audience Question:

Q: ok! thanks Will![Faye Lee] [lee\_yufei] [Q: 10:06 PM]  
A: ;)

Q: I think she means when she's burned out. Seems like it.[John DuQuette] [jldq] [Q: 10:10 PM]

Audience Question:

Q: yes it's correct[Faye Lee] [lee\_yufei] [Q: 10:10 PM]  
A: coool

Audience Question:

Q: Not really a productivity question. But just hired my first VA. You mentioned hubstaff any software or advice for dealing with VA's to make sure they are productive [Paul De La O] [yourpalbusiness] [Q: 10:10 PM]  
A: \*Marked\*

Audience Question:

Q: diminishing returns[Kenny Wilkinson] [kenny] [Q: 10:11 PM]  
A: nailed it

Audience Question:

Q: im confused about hubstaff...how do you know they are working? That seems so easy to just let the clock run and not work[steve jurell] [creanzworld17] [Q: 10:14 PM]  
A: it takes a screenshot of what they are working on every 10 minutes when they are on the clock

Audience Question:

Q: We use timedoctor which is similar to hub staff.[Jason Hsieh] [jasonh] [Q: 10:16 PM]  
A: I have heard of them

Audience Question:

Q: Interesting your term "local virtual" – i do that too – never new there was a word. (In office 1-2 days, otherwise working from wherever they want)[John DuQuette] [jldq] [Q: 10:14 PM]

Audience Question:

Q: Awesome Thanks [Paul De La O] [yourpalbusiness] [Q: 10:15 PM]  
A: ;)

Audience Question:

Q: So basically its great for mainly VA's[steve jurell] [creanzworld17] [Q: 10:17 PM]  
A: we use it for the whole team to stay accountable

Audience Question:

Q: what's the redeem website?[Faye Lee] [lee\_yufei] [Q: 10:15 PM]  
A: \*Marked\*

Q: what about team building and biz culture?[steve jurell] [creanzworld17] [Q: 10:20 PM]

Audience Question:

Q: what's the redeem website?[Faye Lee] [lee\_yufei] [Q: 10:15 PM]  
A: for once you are logged in: <https://app.process.st/redeem>

Q: Can you remind us of our homework lol[Paul De La O] [yourpalbusiness] [Q: 10:24 PM]

Q: Can you post the list of 'action items' in the group as well for this week?[Jason Hsieh] [jasonh] [Q: 10:26 PM]

Audience Question:

Q: is the homework all uploaded at once or are we supposed to check every few days?[steve jurell] [creanzworld17] [Q: 10:25 PM]  
A: it's an honor system, we won't grade you if 'the dog eats it'

Audience Question:

Q: Oh wait i see he is always talking about this ha[steve jurell] [creanzworld17] [Q: 10:25 PM]  
A: ;)

Audience Question:

Q: Great webinar, lots of content, now for action....thanks again[Kenny Wilkinson] [kenny] [Q: 10:27 PM]

A: ;)

Audience Question:

Q: where is the life clean up checklist at?[Brittany Hamilton] [brittanyhamilt] [Q: 10:28 PM]

A: that will go in the member's area

Audience Question:

Q: See you guys later[Paul De La O] [yourpalbussiness] [Q: 10:28 PM]

A: until next time!!! see ya in the group!

Audience Question:

Q: Thank you guys! Loved it![Brittany Hamilton] [brittanyhamilt] [Q: 10:29 PM]

A: :D